

March 21, 2017

Mutual Fund Review

Mutual Fund Review



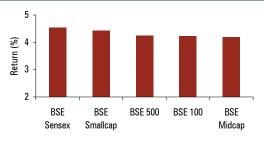
March 21, 2017

Equity Markets	2
Debt Markets	3
MF industry synopsis	4
MF Category Analysis	5
Equity funds	5
Equity diversified funds	6
Equity Infrastructure fund	6
Equity Banking Funds	7
Equity FMCG 7	
Equity pharma funds	7
Equity Technology Funds	8
Exchange Traded Funds (ETF)	9
Balanced funds	
Monthly Income Plans (MIP)	11
Arbitrage Funds	
Debt funds	12
Liquid Funds 13	
Income funds	14
Gilt Funds 15	
Gold: Likely to remain range bound	
Model Portfolios	
Equity funds model portfolio	
Debt funds model portfolio	
Ton Picks	19



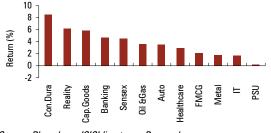
Source: Bloomberg, ICICIdirect.com Research

Similar performance across market segment



Source: Bloomberg, ICICIdirect.com Research One month returns till February 15, 2017

Reality & Capital goods stock saw value buying while FMCG rebounded post correction after demonitisation



Source: Bloomberg, ICICIdirect.com Research One month returns till February 15, 2017

Research Analyst

Sachin Jain sachin.jain@icicisecurities.com

Jaimin Desai jaimin.desai@icicisecurities.com

Equity Markets

Undate

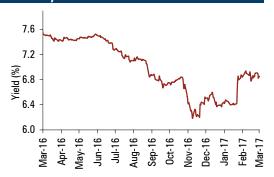
- Indian equity markets continued to post strong gains since the start of calendar year 2017 and crossed all-time high levels in March 2017 led by a broad based rally. Strength in global equity markets, the NDA's victory in recent state elections and continued domestic inflows into mutual funds kept markets in a rising trajectory despite RBI's decision to keep policy rates unchanged and shift to a neutral policy stance
- Global equity markets remain buoyant despite a rate hike by the US Federal Reserve. In contrast to earlier reaction, a US Fed hike is now being perceived as a testimony that growth is improving and dovish stance by Fed indicates rate hikes will be only gradual, going forward
- Equity markets around the world have seen more in the global equity rally than mere optimism about the President's ambitions to cut corporate taxes and create jobs by investing in US infrastructure projects
- The favourable progress towards passage of GST bill and expectation of further reform post outcome of state elections kept market sentiments upbeat
- The recent quarterly results demonstrated a steady performance amid fears of a drop in revenues & profitability on account of demonetisation. Across the coverage, impact of demonetisation was not as severe as anticipated with the management commentary highlighting the situation normalising with each passing day
- Inflows into domestic mutual funds remain strong. Even more importantly, a significant part of fresh flow appears to be committed for longer term. A steady rise in systematic investment plans (SIP) and pension fund contributions indicate towards this trend. Given the longer term nature of inflows, fund managers are in a better position to take investment calls on relatively smaller and midsized companies where the business cycle is more volatile & comparatively untested. However, the growth potential is significantly higher compared to larger stable businesses. The market breadth, therefore, continues to remain positive. Unattractiveness of other asset classes has also let to higher allocation

Outlook

- The outlook for equity market remains positive on the back of expectation of continued economic reforms by the government, particularly after recent state election outcome
- Earnings growth is likely to pick up significantly over the next two or three years given the low base, stable commodity prices and revival of consumption led demand
- The TINA (There Is No Alternative) factor is playing a role in the rise in inflows into Indian equities. Lower yield in the debt market, negative outlook for real estate and lacklustre outlook for gold seem to be the main factors driving the Indian equity markets
- Strong inflows into the domestic mutual fund industry are likely to continue. In the past, Indian households have channelised a large portion of their savings into physical assets such as gold and real estate. There are initial signs that the trend is gradually changing and households are navigating towards financial savings. Higher equity market allocation from EPF and increasing popularity of NPS will further enhance domestic inflows over a period of time

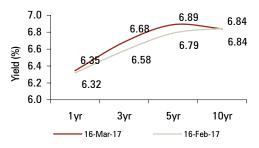


G-sec yields stable after rising sharply post RBI policy in February 2017



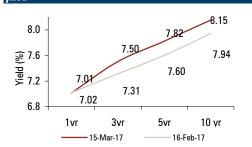
Source: Bloomberg

Shorter maturity G-sec yields moved up following 10 year which moved moved up immediately post RBI policy



Source: Bloomberg, ICICIdirect.com Research

Corporate bond yield curve moved up following G-Sec viled



Source: Bloomberg, ICICIdirect.com Research

Debt Markets

Undat

- Indian debt markets witnessed a sharp sell-off post the RBI's monetary policy, which indicated a change in stance on part of the RBI from "accommodative" to "neutral". It indicated an end to the rate easing cycle, which started in January 2015
- Markets reacted negatively more on account of a change in rate stance than the status quo on rates itself. RBI's change in stance suggests it is now more focused on its medium term target of 4% inflation, which has upside risk
- G-sec yields witnessed a sell-off of around 50 bps while corporate bonds contained their losses with yields moving around 20-30 bps across duration during February post RBI policy
- The sharp sell-off in G-Sec provided an opportunity for fresh buying and FPIs, which were net sellers in the previous four months turned net buyers during February 2017
- Liquidity in the banking system continued to remain abundant with average liquidity at around ₹ 4 lakh crore against ₹ 1.5 lakh crore in February). The current abundant liquidity with banks is expected to persist in the early months of 2017-18, declining with progressive remonetisation
- CPI inflation edged higher to a four-month high of 3.65% YoY in February from 3.17% YoY previously. In line with this trend, February WPI came in at 6.55% YoY, a 39 month high but both manufacturing and core manufacturing softened from the previous reading

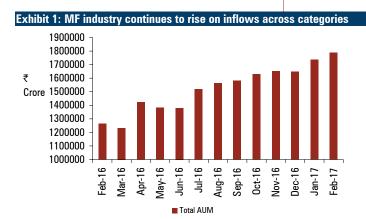
Outlook

- The recent rise in bond yields by about 50 bps from around 8.4% to 8.9% has sent yields to their pre-demonetisation level and indicates that the yield movement will now happen based on inflation, growth and movement in global bond yields in the wake of rising US interest rate hike expectations
- The downward movement in G-sec yields, particularly in 10 year looks limited from current levels of around 6.80%. Fresh investment in duration funds should therefore be avoided
- Short-term funds with accrual strategy are better placed in the current volatile environment. The pressure on corporate bonds yields may also remain in the near term. Fresh investment should be made in a staggered manner over the next two or three months



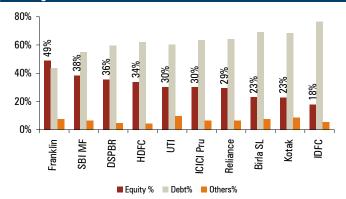
MF industry synopsis

- Mutual funds witnessed strong inflows in the last three years leading to strong growth in overall assets managed by mutual funds. Total assets managed by mutual funds have touched a high of ₹ 17.89 lakh crore in February 2017, increasing ~42% YoY, of which ~44% was held by income funds and 29% by equity and ELSS funds
- In the 11 months of FY17, the mutual fund industry saw an inflow of ₹ 397932 crore into the Indian mutual fund industry. Out of the total inflow, ₹ 62151 crore came into equity and ELSS funds
- Despite volatility in equity markets, inflows in equity mutual funds have remained steady. This trend reflects the increasing participation of investors in mutual fund and using correction as an opportunity to deploy capital

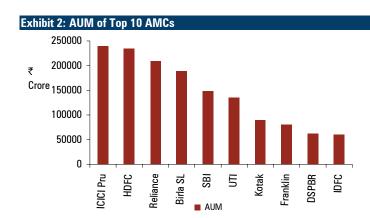


Source: AMFI

Exhibit 3: Fraklin Templeton has highest proportion of equity AUM as percentage of its AUM

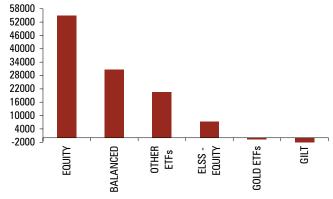


Source: ACE MF. Data as on January 2017



Source: ACE MF

Exhibit 4: Within retail category, equity funds witness significant inflows in FY17 till date...



Source: ACE MF. Data as on January 2017



MF Category Analysis

Equity funds

- Banking & infrastructure funds were top performers in February 2017, having outperformed large cap and midcap funds and beating other categories pharmaceuticals, information technology (IT) & fast moving consumer goods (FMCG)
- The IT sector was plagued by fears of restrictions being imposed on the existing H-1B visa policy by the new US government while pharma funds were negative amid rising concerns over pricing, compliance issues and a fear of shrinking growth in the large US market

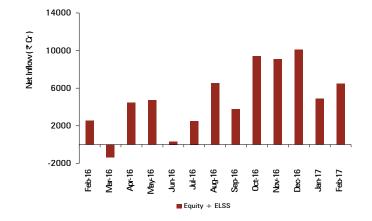
Exhibit 5: Banking & infrastructure funds outperform other categories while pharma funds continue to be under pressure (returns as on March 17, 2017)

50 45 40 35 30 Returns (%) 25 20 15 10 5 0 -5 Banking Infrastructure Mid cap Diversified Large Cap **FMCG** Technology Pharma 3 Year ■ 5 year

Reshuffling of portfolio was seen post Union Budget with beaten down sectors rallying sharply outperforming defensive sectors

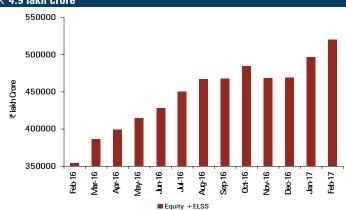
Source: Crisil, ICICIdirect.com Research ; Returns over one year are compounded annualised returns

Exhibit 6: Equity funds witness 10 straight months of inflows despite volatile markets



Source: AMFI, ICICIdirect.com Research

Exhibit 7: Robust inflow in equity funds pushes up AUM to record high of $\overline{}$ 4.9 lakh crore



Source: AMFI, ICICIdirect.com Research



View Short term: Positive Long-term: Positive

Equity diversified funds

- Indian equity markets continued to post strong gains since the start of calendar year 2017 and crossed all-time high levels in March 2017 led by a broad based rally. Strength in global equity markets, NDA's victory in recent state elections and continued domestic inflows into mutual funds kept markets in a rising trajectory despite the RBI's decision to keep policy rates unchanged and shift to a neutral policy stance
- Global equity markets remain buoyant despite a rate hike by US Federal Reserve. In contrast to the earlier reaction, a US Fed hike is now being perceived as a testimony that growth is improving and dovish stance by Fed indicates that rate hike will be only gradual, going forward
- Equity markets globally have seen more in the global equity rally than mere optimism about the President's ambitions to cut corporate taxes and create jobs by investing in US infrastructure projects
- The favourable progress towards passage of GST bill and expectation of further reform post outcome of state elections kept market sentiments upbeat
- The recent quarterly results demonstrated a steady performance amid fears of a drop in revenues & profitability on account of demonetisation. Across the coverage, the impact of demonetisation was not as severe as anticipated with the management commentary highlighting the situation normalising with each passing day
- Diversified funds, in general, are the a better category of funds for long term investors as they give fund managers flexibility to invest dynamically as per market movement

Recommended funds

Large cap

- Birla Sunlife Frontline Equity
- ICICI Prudential Focused Bluechip Equity
- SBI Bluechip Fund

Diversified

- Franklin India Prima Plus Fund
- ICICI Prudential Value Discovery Fund

Midcap

- HDFC Mid-Cap Opportunities Fund
- Franklin India Smaller Companies Fund

(Refer to www.icicidirect.com for details of the fund)

Equity Infrastructure fund

- We believe the infrastructure sector would not be much impacted due to demonetisation as organised players are not facing any issues in execution except few labour and subcontracting payment issues
- With the government's focus on infrastructure development, it could increase its infrastructure spending, which will lead to higher awarding opportunities for infrastructure players. Furthermore, it would also improve transparency in the system

Preferred Picks

- Franklin Build India Fund
- L&T Infrastructure Fund
- ICICI Prudential Infrastructure Fund

Refer

<u>www.icicidirect.com</u> for details of the fund

Long-term: Positive

View

Short-term: Positive



View Short-term: Positive Long-term: Positive

View Short-term: Positive Long-term: Positive

View Short-term: Neutral Long-term: Positive

Equity Banking Funds

- Demonetisation would create short-term headwinds for financials in the form of lower credit growth, rise in NPL in SME and real estate portfolio (LAP). However, banks would also benefit in the form of higher deposits and treasury gains with a downward trajectory in yields
- We remain optimistic on the banking sector keeping in mind the anticipated pick-up in credit offtake. Steady margins and continuance of treasury gains is expected to further aid profitability
- From a long term point of view, the demonetisation process is structurally positive for the financial industry with a reduction in black economy, enhanced awareness and benefits of usage of digital or electronic payments. This will be positive for the banking industry from an operating cost perspective

Preferred Picks

ICICI Prudential Banking & Financial Services

Refer to www.icicidirect.com for

Reliance Banking Fund

details of the fund

UTI Banking Sector Fund

Equity FMCG

- The Q3FY17 results announced so far indicate the impact of demonetisation was less than market expectation. Companies in consumer oriented sectors like FMCG, paints and consumer durable weathered the demonetisation storm through judicious promotional spends and extended credit period to trade channel partners
- We maintain our positive outlook on the FMCG sector backed by the expected turnaround in rural demand in the backdrop of a) normal monsoon after two consecutive years of deficit rainfall and b) the government's thrust on increasing rural income levels by focusing on the agri economy. Additionally, we expect the implementation of GST, which is around the corner, to provide a big boost to FMCG companies, particularly those present in personal care and household

Preferred Picks

ICICI Prudential FMCG Fund

Refer

SBI FMCG Fund

www.icicidirect.com for details of the fund

Equity pharma funds

- Despite pricing pressure and client consolidation in the US, most players (barring a few) are well poised to register at least high teen growth on the back of accelerated new product approvals and market share gains in existing products. Similarly, concerns regarding compliance related issues are also waning. Indian players are better prepared than 12-18 months ago as reflected in the growing number of EIRs by the USFDA for Indian facilities
- Indian formulations are likely to do well despite NLEM/FDC issues. We do not expect any material impact of demonetisation on the Indian pharma industry. However, temporary disruptions in trade channels and inventory levels could impact short-term growth
- We maintain our long term positive stance on the sector. In the long run, we expect the earnings momentum to continue on the back of incremental product launches in the US besides normalising of Indian formulations growth



Preferred Picks

- Reliance Pharma Fund
- SBI Pharma Fund

UTI-Pharma & Healthcare

Refer to

www.icicidirect.com for details of the fund

Equity Technology Funds

- We do not expect any material impact of demonetisation on the IT sector as it is an export oriented B2B business
- We maintain our neutral stance on the sector as the industry could face challenges related to immigration rules post the election of US President Donald Trump, continued uncertainty around Brexit, growing protectionism around the world leading to marginal IT spending by companies. The industry would continue to witness pricing pressure in its traditional business, which is currently unable to offset newer revenue streams from digital areas that enjoys higher margins

Preferred Picks

- ICICI Prudential Technology Fund
- DSPBR Technology fund

Refer to

<u>www.icicidirect.com</u> for details of the fund

View Short-term: Neutral Long-term: Neutral



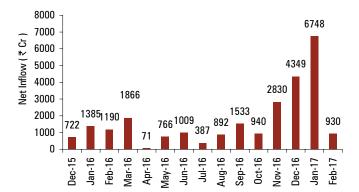
Exchange Traded Funds (ETF)

- In India, three kinds of ETFs are available: Equity index ETFs, liquid ETFs and gold ETFs
- An equity index ETF tracks a particular equity index such as the BSE Sensex, NSE Nifty, Nifty Junior, etc
- An equity index ETF scores higher than index funds on several grounds. The expense of investing in ETFs is relatively less by 0.50-1.00% in comparison to an index fund. The expense ratio for ETFs is in the range of 0.50-0.75%, excluding brokerage while for index funds the expense ratio varies in the range of 1.0-1.5%. However, brokerage (which varies) is applicable on ETFs while there are no entry loads now on index funds
- Tracking error, which explains extent of deviation of returns from the underlying index, is usually low in ETFs as it tracks the equity index on a real time basis whereas it is done only once in a day for index funds
- ETFs also provide liquidity as they are traded on stock exchanges and investors may subscribe or redeem them even on an intra-day basis. This is unavailable in index funds, which are subscribed/redeemed only on a closing NAV basis
- In August 2015, the labour ministry decided to invest 5% of Employees'
 Provident Fund Organisation's (EPFO) incremental corpus in ETFs. The
 investment in equities is split between the Nifty ETF (75%) and Sensex
 ETFs 25%. EPFO chose two ETF schemes of SBI Mutual Fund—SBI ETF
 Nifty and SBI Sensex ETF
- Recently, EPFO hiked the limit from 5% to 10% of its incremental corpus of investment in equities. This is a positive move since retirement savings, which are long term in nature, will be invested in equities that have the potential to generate higher returns. So far, EPFO has invested a total of ₹ 9,723 crore in exchange traded funds as on October 31, 2016
- Over 400 ETFs are traded globally. ETFs are transparent and cost efficient. The decision on which ETF to buy should be largely governed by the decision on getting exposure to that asset class

Traded volumes should be the major criterion that is used while deciding on investment in ETFs. Higher volumes ensure lower spread and better pricing to investors...

Tracking error, though it should be considered, is not the deciding factor as variation among funds is not huge...

Exhibit 8: Snesex/Nifty ETFs receiving consistently higher inflows...



Source: AMFI, ICICIdirect.com Research

Exhibit 9: ...leading to consistent increase in AUM



Source: AMFI, ICICIdirect.com Research



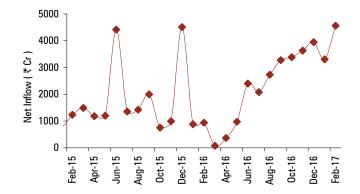
View Short-term: Positive Long-term: Positive

Investors with a limited investible surplus and a lower risk appetite but with a willingness to invest in equities can look to invest in these funds

Balanced funds

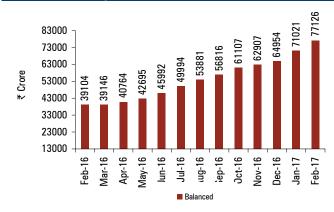
- Balanced funds have witnessed significant inflows in the last two years with average monthly inflows at more than ₹ 2100 crore
- The AUM of balanced funds has witnessed a significant increase of around 100% in the last year. The AUM as on February 2017 was at around ₹ 77126 crore
- Over the last two or three years, the balanced space has emerged as one of the fastest growing equity categories and offers an ideal investment option for first-time equity investors
- Balanced funds are hybrid funds. More than 65% of the overall portfolio is invested in equities. Hence, as per provisions of the Income Tax Act, 1961, any capital gains over a year become tax free. Also, dividends declared by funds are tax free
- In case one separately invests 35% of one's investible corpus in a debt fund, the same will be subject to higher taxation. However, if the whole corpus is invested in balanced funds, 100% shall have lower taxation applicable as mentioned above
- After a sharp rally in equity markets, the funds can be a preferred investment avenue as the debt proportion serves to protect on intermediate relief rallies or the downturn while providing 65% participation on further upsides

Exhibit 10: Consistent inflow into balanced funds



Source: AMFI, ICICIdirect.com Research

Exhibit 11: YoY 73% growth in AUM of balanced funds



Source: AMFI, ICICIdirect.com Research

Preferred Picks

- ICICI Prudential Balanced Fund
- HDFC Balanced Fund
- Tata Balanced Fund

(Refer to www.icicidirect.com for details of the fund)



View Short-term: Neutral Long-term: Positive

MIP should be a preferred debt investment for funds that need to be parked for over two years

View Short-term: Neutral Long-term: Neutral

Monthly Income Plans (MIP)

- An MIP offers investors an option to invest in debt with some participation in equity, ~10-25% of the portfolio. They are suitable for investors who seek higher return from a debt portfolio and are comfortable taking nominal risk. The debt corpus of the portfolio provides regular income while the equity portion of the fund provides alpha. However, returns can also get eroded by a fall in equities
- MIPs can be classified into aggressive MIP and conservative MIP based on its equity allocation. Risk averse investors should invest in MIPs with lower equity allocation to avoid capital erosion
- The change in taxation announced in the Union Budget 2014, shall be applicable to MIP funds (refer to debt funds section for details)

Preferred Picks

- Birla Sun Life MIP II Savings 5 Plan
- ICICI Prudential MIP 25
- DSPBR MIP Fund

(Refer www.icicidirect.com for details of the fund)

Arbitrage Funds

- Arbitrage funds seek to exploit market inefficiencies that get manifested as mispricing in the cash (stock) and derivative markets
- Availability of arbitrage positions depends very much on the market scenario. A directional movement in the broader index attracts speculators in the market while cost of funding makes futures positions biased
- Arbitrage funds are classified as equity funds as they invest into equity share and equity derivative instruments. Since these are classified as equity funds for taxation, dividends declared by the funds are tax free.
 No capital gains tax will be applicable if they are sold after a year
- These funds can be looked upon as an alternative to liquid funds. However, for these funds, returns totally depend on arbitrage opportunities available at a particular point of time and investors should consider reviewing the same before investing. Returns of arbitrage funds are non-linear and, therefore, unsuitable for investors who want consistent return across time period
- Arbitrage funds should be used as a liquid investment and should not be a major part of the investor's portfolio. A range bound market does not give ample room to create arbitrage positions

Preferred Picks

- ICICI Prudential Equity Arbitrage Fund Regular
- IDFC Arbitrage Fund (Regular)
- Kotak Equity Arbitrage Fund
- SBI Arbitrage Opportunities Fund

(Refer to www.icicidirect.com for details of the fund)



Debt funds

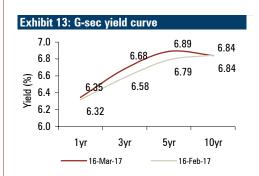
G-sec yields have fallen 35 bps post demonetisation and 115 bps post 2016 Budget resulting in outperformance of gilt and income funds

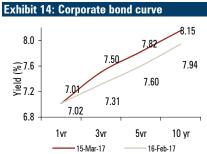
Interest rates moved up across G-Sec and corporate bond category

Exhibit 12: Category average returns 14.0 12.1 12.0 10.0 8.9 9.1 8.4 8.0 6.7 6.7 6.0 4.0 2.0 0.0 6 months 1 year 3year ■ Gilt Funds ■ Income LT ■ Income ST ■ Income UST ■ Liquid

Source: ACE MF, ICICIdirect.com Research

Note: Returns as on March 17, 2017; All returns are compounded annualised





Source: Bloomberg, ICICIdirect.com Research

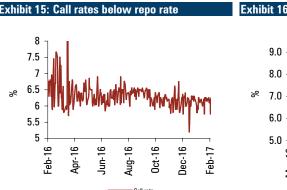
Source: Bloomberg, ICICIdirect.com Research

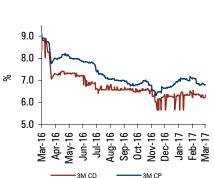


View Neutral

Liquid Funds

- Yields on money market instruments viz. less than one year CDs and CPs in which liquid fund predominantly invest, remain stable at lower levels due to ample liquidity
- In an uncertain environment, liquid funds remain well placed to park money with low volatility
- For less than a year, individuals in the higher tax bracket should opt for dividend option as the dividend distribution tax @ 28.325% is marginally lower. Also, though the tax arbitrage has reduced, they still earn better pre-tax returns over bank savings (3-4%) and current accounts (0-3%)
- Changes in taxation rules announced in Union Budget 2014 are also applicable to liquid funds, as post tax returns in less than a three-year period get reduced for individuals in the higher tax bracket (30% tax slab) and for corporate

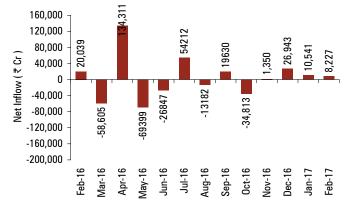




Source: Bloomberg, ICICIdirect.com Research

Source: Bloomberg, ICICIdirect.com Research

Exhibit 17: Flows into liquid funds remain volatile on institutional activity



Source: AMFI, ICICIdirect.com Research

Exhibit 18: AUM remains healthy



■ Money Market

Source: AMFI, ICICIdirect.com Research

Preferred Picks

- HDFC Cash Management Fund Savings Plan
- SBI Magnum InstaCash
- Reliance Liquid Fund Treasury Plan

(Refer to www.icicidirect.com for details of the fund)



View Ultra-short term: Neutral Short-term: Positive Long-term: Neutral

Income funds

- RBI maintained status quo on policy rates in its February 8, 2017 policy meet. However, it changed the policy stance from accommodative to neutral to assess how the transitory effects of demonetisation on inflation and the output gap play out. The change in rate stance came as a surprise to the market, particularly in the wake of weak growth outlook post demonetisation. MPC is of the view that the persistence of inflation (excluding food & fuel) could set a floor on further downward movements in headline inflation and trigger second order effects. The same lend cautious outlook on G-sec yield in the near term
- Allocation to pure G-Sec or duration funds should be avoided given their historical outperformance and G-Sec yield trading at the lower end of its historical range. Crisil 10 Year Gilt index has delivered 38% return in the last three years and is likely the return will be significantly lower, going forward
- Short-term debt funds remain a stable performing category, especially in the current volatile environment. Credit funds with reasonable credit quality should be preferred over an aggressive credit fund



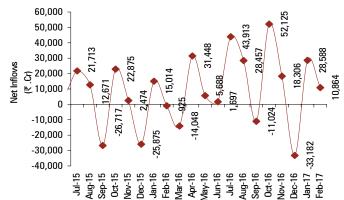
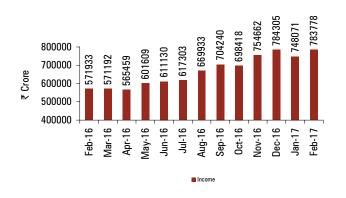


Exhibit 20: AUM remains stable on consistent inflows



Source: AMFI, ICICIdirect.com Research

Source: AMFI, ICICIdirect.com Research

Recommended funds

Ultra Short Term Funds

- Birla Sun Life Savings Fund
- ICICI Prudential Flexible income

Short Term Funds

- Birla Sunlife short term fund
- HDFC Short Term Fund
- ICICI Pru Short Term Plan

Short Term Funds - Credit opportunities

- Birla Sunlife Short Term opportunities term
- HDFC Corporate debt opportunities
- ICICI Prudential Regular Savings

Long term/Dynamic

- Birla Sunlife income plus
- ICICI Prudential Dynamic Bond Fund
- IDFC dynamic bond fund

(Refer www.icicidirect.com for details of the fund)



View Short-term: Neutral Long-term: Neutral

Allocation to pure G-Sec or duration funds should be avoided given their historical outperformance and G-Sec yield trading at the lower end of its historical range. Crisil 10 Year Gilt index has delivered 38% return in the last three years. It is likely the return will be significantly lower, going forward

Gilt Funds

- RBI maintained status quo on policy rates on its February 8, 2017 policy meet. Still, it changed the policy stance from accommodative to neutral to assess how the transitory effects of demonetisation on inflation and the output gap play out. The change in rate stance came as a surprise to the market particularly in the wake of weak growth outlook post demonetisation. The MPC is of the view that the persistence of inflation (excluding food & fuel) could set a floor on further downward movements in headline inflation and trigger second order effects. The same lend cautious outlook on G-sec yield in the near term
- Allocation to pure G-Sec or duration funds should be avoided given their historical outperformance and G-Sec yield trading at the lower end of its historical range. Crisil 10 Year Gilt index has delivered 38% return in the last three years and is likely the return will be significantly lower, going forward

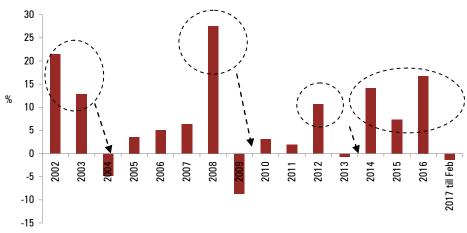
Recommended funds

- Birla Sun Life Gilt Plus PF Plan Regular
- ICICI Prudential LT Gilt Fund PF Option Regular

(Refer to www.icicidirect.com for details of the fund)

 Historically, it has been observed that years of good returns in G-sec are followed by lower returns

Exhibit 21: Historical trend in return from G-Sec indicates, going forward, returns likely to be lower



Crisil 10 Yr Gilt Index returns

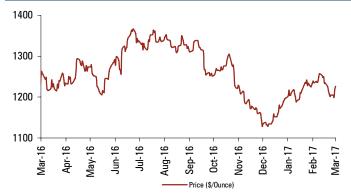
Source: ACE MF



Gold: Likely to remain range bound

- Gold prices witnessed a correction in March in the run up to the US Federal Reserve's monetary policy meeting in anticipation of a rate hike
- Sentiment in the gold market, however, strengthened post the US Federal Reserve meeting. The Fed raised interest rates by 25 bps as widely expected but observers were optimistic on the US Fed Chair highlighting that further rates would be gradual. Thus, the Fed is expected to stick to two more hikes in 2017
- Over the medium term, apart from US Fed action the political scenario emerging in Europe will also need to be watched closely in conjunction with how US policy action shapes up under President Trump. The situation around France's possible exit from European Union would be the most immediate trigger on the geopolitical front. Observers will be on the lookout for the fallout from the UK as the Brexit process gathers steam. There could be related ramifications in terms of Scotland's bid for independence. Similarly, elections in Netherlands and Germany could lead to sustained interest in safe haven assets like gold
- Apart from that, the trend in US dollar, the fiscal policy adopted by the US President and development in eurozone will determine gold prices, going forward. On the domestic front, the key development guiding gold prices will be trend in consumption demand by Indian households
- Prices in the near term may be range bound as the interest rate trajectory in the US is up while volatility surrounding US and Europe may provide support

Exhibit 22: After rallying since start of year 2017, gold prices witness some correction in run up to US Fed policy meeting



Source: Bloomberg, ICICIdirect.com Research

Exhibit 23: Indian prices relatively under more pressure due to demonetisation liquidity crunch



Source: Bloomberg, ICICIdirect.com Research



Model Portfolios

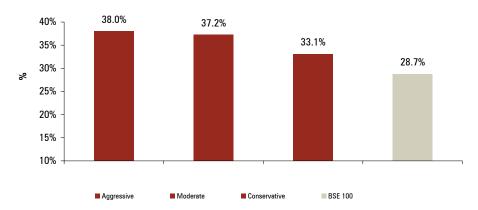
Equity funds model portfolio

Investors who are wary of investing directly into equities can still get returns almost as good as equity markets through the mutual fund route. We have designed three mutual fund model portfolios, namely, conservative, moderate and aggressive mutual fund portfolios. These portfolios have been designed keeping in mind various key parameters like investment horizon, investment objective, scheme ratings, and fund management

management.			
Exhibit 24: Equity model portfolio			
Particulars	Aggressive	Moderate	Conservative
Review Interval	Monthly	Monthly	Quarterly
Risk Return	High Risk- High Return	Medium Risk -	Low Risk - Low
		Medium Return	Return
Funds Allocation	% Allocation		
Franklin India Prima Plus	20	20	20
Birla Sunlife Frontline Equity	-	20	20
ICICI Prudential Dynamic Plan	-	-	20
SBI Bluechip Fund	20	20	20
ICICI Prudential Value Discovery	20	20	-
HDFC Midcap Opportunities	20	10	-
Franklin India High Growth Companies Fund	20	-	-
Birla SL Dynamic Bond Fund	-	10	20
Total	100	100	100

Source: ICICIdirect.com Research

Exhibit 25: Model portfolio performance: One year performance (as on February 28, 2017)



Source: Crisil Fund Analyser, ICICIdirect.com Research



Debt funds model portfolio

We have designed three different mutual fund model portfolios for different investment duration viz. less than six months, six months to one year and above one year. These portfolios have been designed keeping in mind various key parameters like investment horizon, interest rate scenarios, credit quality of the portfolio and fund management, etc.

Exhibit 26: Debt funds model portfolio			
Particulars		Time Horizon	
	0 – 6 months	6months - 1 Year	Above 1 Year
		Liquidity with	
Objective	Liquidity	moderate return	Above FD
Review Interval	Monthly	Monthly	Quarterly
	Very Low Risk -	Medium Risk -	Low Risk - High
Risk Return	Nominal Return	Medium Return	Return
Funds Allocation		% Allocation	
Ultra Short term Funds			
Birla SL Savings Fund	20		
ICICI Pru Flexible Income Plan	20		
Short Term Debt Funds			
Birla Sunlife Short Term Fund	20	20	20
Birla Sunlife Short Term Opportunites Fund			20
Reliance Regular Savings Fund			20
HDFC Short Term Opportunities Fund	20	20	
ICICI Prudential Regular Savings			20
ICICI Prudential Short Term Fund		20	
IDFC SSI Short Term	20	20	
UTI Short Term Income Fund		20	
HDFC Corporate Debt opportunities fund			20
Total	100	100	100

Source: ICICIdirect.com Research

Exhibit 32: Model portfolio performance: One year performance (as on February 28, 2017) 12.0 11.12 10.64 9.67 9.18 9.18 10.0 7.13 8.0 6.0 4.0 2.0 0.0 0-6 Months 6Months - 1Year Above 1yr ■ Portfolio ■ Index

Source: Crisil Fund Analyser, , ICICIdirect.com Research

*Index: 0-6 month's portfolio – Crisil Liquid Fund Index; 6 months-1 year – Crisil Short term Index Above 1 year: Crisil Composite Bond Index



Top Picks

Exhibit 33: Category wise top picks	3
	Equity
Category	Top Picks
Largecaps	Birla Sun life Frontline Equity Fund
	ICICI Pru Focused Bluechip Fund
	SBI Bluechip Fund
Midcaps	HDFC Midcap Opportunities Fund
	Franklin India High Growth Companies Fund
Diversified	Franklin India Prima Plus Fund
Diversified	ICICI Pru Value Discovery Fund
	icioi i la value discovel y l'uliu
ELSS	Axis Long Term Equity Fund
	ICICI Pru Tax Plan
	Franklin India Taxshield
	Debt
Category	Top Picks
Liquid	HDFC Cash Mgmnt Saving Plan
	ICICI Pru Liquid Plan
	Reliance Liquid Treasury Plan
Ultra Short term	Birla Sunlife Savings Fund
	Reliance Medium Term Plan
	ICICI Pru Flexible Income Plan
Short term	Birla SL Short term Fund
	HDFC Short Term opportunities Fund
	ICICI Pru Short term Plan
Cuadit Opportunities	Divis Cl. Chart Tawa Opportunities Fund
Credit Opportunities	Birla SL Short Term Opportunities Fund Reliance Regular Savings Fund
	ICICI Pru Regular Savings Fund
	iolori tu negulai Savings i uliu
Income Funds	ICICI Pru Income Fund
	Birla SL Income Plus - Regular Plan
	UTI Bond Fund
Gilt	ICICI Pru Gilt Inv. PF Plan
GIII.	Birla SL Constant Maturity 10 year Gilt Plan
	22 22 Solician Matarity 10 your distributi
MIP Aggressive	Birla SL MIP II - Savings 5 plan
	ICICI Pru MIP 25
	DSP Blackrock MIP

(Refer <u>www.icicidirect.com</u> for details of the fund)



Pankaj Pandey

Head - Research

pankaj.pandey@icicisecurities.com

ICICIdirect.com Research Desk, ICICI Securities Limited, 1st Floor, Akruti Trade Centre, Road No. 7, MIDC, Andheri (East) Mumbai – 400 093

research@icicidirect.com

Disclaimer

ANALYST CERTIFICATION

We, Sachin Jain & Jaimin Desai, Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or Funds. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

Terms & conditions and other disclosures:

ICICI Securities Limited (ICICI Securities) AMFI Regn. No.: ARN-0845. ICICI Securities Limited is a SEBI registered Research Analyst with SEBI Registration Number – INH000000990.Registered office of I-Sec is at ICICI Securities Limited is a SEBI registered Research Analyst with SEBI Registration Number – INH000000990.Registered office of I-Sec is at ICICI Securities Ltd. - ICICI Centre, H. T. Parekh Marg, Churchgate, Mumbai - 400020, India. ICICI Securities is a full-service, integrated investment banking and is, *inter alia*, engaged in the business of stock broking and distribution of financial products. ICICI Securities is a wholly-owned subsidiary of ICICI Bank which is India's largest private sector bank and has its various subsidiaries engaged in businesses of housing finance, asset management, life insurance, general insurance, venture capital fund management, distribution of financial products etc. ("associates"), the details in respect of which are available on www.icicibank.com.

ICICI Securities is one of the leading distributors of Mutual Funds and participate in distribution of Mutual Fund Schemes of almost all AMCs in India.

The selection of the Mutual Funds for the purpose of including in the indicative portfolio does not in any way constitute any recommendation by ICICI Securities Limited (hereinafter referred to as ICICI Securities) with respect to the prospects or performance of these Mutual Funds. The investor has the discretion to buy all or any of the Mutual Fund units forming part of any of the indicative portfolios on icicidirect.com. Before placing an order to buy the funds forming part of the indicative portfolio, the investor has the discretion to deselect any of the units, which he does not wish to buy. Nothing in the indicative portfolio constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to the investor's specific circumstances.

The details included in the indicative portfolio are based on information obtained from public sources and sources believed to be reliable, but no independent verification has been made nor is its accuracy or completeness guaranteed. The funds included in the indicative portfolio may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs.

This may not be taken in substitution for the exercise of independent judgement by any investor. The investor should independently evaluate the investment risks. ICICI Securities and affiliates accept no liabilities for any loss or damage of any kind arising out of the use of this indicative portfolio.

Past performance is not necessarily a guide to future performance. Actual results may differ materially from those set forth in projections. ICICI Securities may be holding all or any of the units included in the indicative portfolio from time to time as part of our treasury management. ICICI Securities Limited is not providing the service of Portfolio Management Services (Discretionary or Non Discretionary) to its clients.

Mutual fund investments are subject to market risks, read all scheme related documents carefully.

Kindly note that such research recommended funds in indicative portfolio are not based on individual risk profile of each customer unless a customer has opted for a paid Investment Advisory Service offered by I-Sec.

Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

The information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of ICICI Securities Limited. The contents of this mail are solely for informational purpose and may not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments or any other product. While due care has been taken in preparing this mail, I-Sec and affiliates accept no liabilities for any loss or damage of any kind arising out of any inaccurate, delayed or incomplete information nor for any actions taken in reliance thereon. This mail/report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, availability or use would be contrary to law, regulation or which would subject I-Sec and affiliates to any registration or licensing requirement within such jurisdiction.

ICICI Securities and/or its associates receive compensation/ commission for distribution of Mutual Funds from various Asset Management Companies (AMCs). ICICI Securities host the details of the commission rates earned by ICICI Securities from Mutual Fund houses on our website www.icicidirect.com. Hence, ICICI Securities or its associates may have received compensation from AMCs whose funds are mentioned in the report during the period preceding twelve months from the date of this report for distribution of Mutual Funds or for providing marketing advertising support to these AMCs. ICICI Securities also provides stock broking services to institutional clients including AMCs. Hence, ICICI Securities may have received brokerage for security transactions done by any of the above AMCs during the period preceding twelve months from the date of this report.

ICICI Securities encourages independence in research report preparation and strives to minimize conflict in preparation of research report. ICICI Securities or its associates or its analysts did not receive any compensation or other benefits from the AMCs whose funds are mentioned in the report or third party in connection with preparation of the research report. Accordingly, neither ICICI Securities nor Research Analysts and their relatives have any material conflict of interest at the time of publication of this report.

It is confirmed that Sachin Jain & Jaimin Desai, Research Analysts of this report have not received any compensation from the Mutual Funds house whose funds are mentioned in the report in the preceding twelve months.

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

ICICI Securities or is associates may be holding all or any of the units included in the indicative portfolio from time to time as part of our treasury management. Hence, ICICI Securities or its associates may own 1% or more of the units of the Mutual Funds mentioned in the report as of the last day of the month preceding the publication of the research report.

Research Analysts or their relatives of this report do not own 1% or more of the units of the Mutual Funds mentioned in the report as of the last day of the month preceding the publication of the research report.

Since associates of ICICI Securities are engaged in various financial service businesses, they might have financial interests or beneficial ownership in various companies/ AMCs including the AMCs whose funds are mentioned in this report or may have invested in the funds mentioned in this report.

ICICI Securities also distributes Mutual Fund Schemes of ICICI Prudential Asset Management Company which is an ICICI Group Company, scheme details of which might also be appearing in the report above. However, the transactions are executed at Client's sole discretion and Clients make their own investment decisions, based on their own investment objectives, financial positions and needs..

It is confirmed that Sachin Jain & Jaimin Desai, Research Analysts do not serve as an officer, director or employee of the AMCs whose funds mentioned in the report.

ICICI Securities may have issued other reports that are inconsistent with and reach different conclusion from the information presented in this report.

Neither the Research Analysts nor ICICI Securities have been engaged in market making activity for the companies/funds mentioned in the report.

We submit that no material disciplinary action has been taken on ICICI Securities by any Regulatory Authority impacting Research Analysis activities.

This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject ICICI Securities and affiliates to any registration or licensing requirement within such jurisdiction. The funds

described herein may or may not be eligible for subscription in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction.