



Economy News

- ▶ India looks likely to receive higher monsoon rainfall than previously forecast as concern over the El Nino weather condition has eased, the chief of the weather office said on Tuesday, raising prospects of higher farm and economic growth. (Deccan Herald)
- ▶ Domestic passenger vehicle sales surged 14.68 per cent last month helped by strong growth of market leader Maruti Suzuki and others like Toyota, Honda and Tata Motors. (BS)
- ▶ Enrolment under the goods and services tax network (GSTN) to migrate taxpayers to the new indirect tax regime's information technology system has been temporarily suspended and will reopen in a few weeks. (BS)
- ▶ India is set to see the highest foodgrain production this crop year, according to the government's third advanced estimate released on Tuesday. (BS)
- ▶ The National Democratic Alliance (NDA) government has set up a task force headed by NITI Aayog vice-chairman Arvind Panagariya to evolve a methodology to generate timely and reliable employment data, signalling, in the process, a key priority of its remaining tenure: job creation. (Mint)
- ▶ The Supreme Court said on Tuesday it is likely to announce the modification order in the second week of July on the plea by hotels and clubs seeking changes in its order banning sale of liquor within 500 meters of national and state highways. (ET)

Corporate News

- ▶ Indian IT service providers such as **Infosys** and **Wipro** have tightened performance appraisals for employees, weeding out non-performers, as they see businesses slowing for traditional services, technology shifts towards digital, and growing protectionism in their main markets. (BS)
- ▶ India's largest airline **IndiGo** has signed a non-binding term sheet for purchase of 50 ATR-72 aircraft for a foray into regional aviation. "We expect to have seven ATR-72s by March 2018 and induct up to 20 aircraft by December 2018," the airline said in a statement. (BS)
- ▶ With the default on payments, **Dena Bank** has declared Videocon Industries account as non-performing asset (NPA) in the fourth quarter ended March 2017. The total exposure of lenders to the electronic goods maker is pegged at Rs 450 bn. (BS)
- ▶ **IDBI Bank** has become the first case to be put under the revised prompt corrective action (PCA) regime, due to high level of net non-performing assets (NPAs) and negative returns on assets. (BS)
- ▶ The central government on Tuesday invited expressions of interest from consulting houses and legal firms to act as advisers to sell **Scooters India Ltd**, in which it has 93.74% stake, through the strategic disinvestment route. (Mint)
- ▶ The Godrej Group has elevated Nisaba Godrej, daughter of Chairman Adi Godrej, as the Executive chairman of the flagship company **Godrej Consumer Products (GCPL)** sketching out the succession plan for the company. (ET)
- ▶ **Piramal Enterprises** is planning to raise up to Rs 40 Bn by selling shares to institutional investors as the company looks to fuel growth in its financial services business, according to two people familiar with the matter. (ET)
- ▶ State-run insurers need not pare their investments in diversified tobacco companies like **ITC**, officials have said, arguing that their primary aim is to maximize returns on policyholders' money. (ET)

Source: ET = Economic Times, BS = Business Standard, FE = Financial Express, IE = Indian Express, BL = Business Line, Tol: Times of India, BSE = Bombay Stock Exchange

Equity

	9 May 17	% Chg		
		1 Day	1 Mth	3 Mths
Indian Indices				
SENSEX Index	29,933	0.0	1.2	5.6
NIFTY Index	9,317	0.0	1.5	6.0
BANKEX Index	25,832	(0.2)	5.2	11.5
SPBSITIP Index	9,920	0.4	(0.6)	(1.5)
BSETCG INDEX	17,977	1.9	4.1	16.1
BSEOIL INDEX	14,276	0.8	1.4	9.0
CNXMcap Index	18,256	0.5	4.5	12.5
SPBSSIP Index	15,545	0.5	5.2	14.3
World Indices				
Dow Jones	20,976	(0.2)	1.5	3.5
Nasdaq	6,121	0.3	4.1	6.7
FTSE	7,342	0.6	(0.1)	1.1
NIKKEI	19,843	(0.3)	5.9	2.7
HANGSENG	24,889	1.3	3.1	6.1

Value traded (Rs cr)

	9 May 17	% Chg - Day
Cash BSE	3,791	26.0
Cash NSE	23,565	6.7
Derivatives	330,638	9.8

Net inflows (Rs cr)

	8 May 17	% Chg	MTD	YTD
FII	(581)	134	(1,396)	40,615
Mutual Fund	229	(81)	3,728	23,083

FII open interest (Rs cr)

	8 May 17	% Chg
FII Index Futures	16,163	4.8
FII Index Options	60,976	2.3
FII Stock Futures	69,788	0.5
FII Stock Options	5,246	10.5

Advances / Declines (BSE)

	9 May 17	A	B	T	Total	% total
Advances	169	616	77	862	54	
Declines	122	484	73	679	43	
Unchanged	8	31	11	50	3	

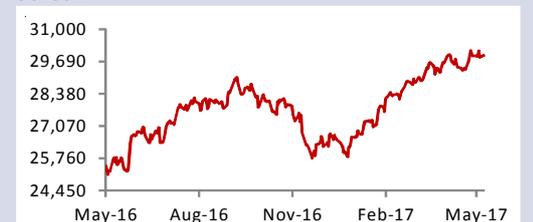
Commodity

	9 May 17	% Chg		
		1 Day	1 Mth	3 Mths
Crude (US\$/BBL)	46.2	0.8	(12.9)	(14.2)
Gold (US\$/OZ)	1,217.3	(0.8)	(2.5)	(0.8)
Silver (US\$/OZ)	16.1	(0.9)	(9.6)	(9.6)

Debt / forex market

	9 May 17	1 Day	1 Mth	3 Mths
10 yr G-Sec yield %	6.9	6.9	6.8	6.9
Re/US\$	64.6	64.3	64.6	66.9

Sensex



RESULT UPDATE

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ABB LTD

PRICE: Rs.1538
TARGET PRICE: Rs.1621

RECOMMENDATION: ACCUMULATE
CY18E P/E: 35.1x

ABB reported mixed set of numbers. While the revenue surpassed our estimates, the margins came lower than estimates partly due to impact of transition to IND AS from CY17. However, the highlight of the quarterly numbers was the strong upsurge in order intake at 28% y-o-y. The management sounded positive on the business outlook and sees emerging opportunities in Oil and Gas, Cement, Power T&D and F&B.

On account of the strong order book and emerging opportunities in industrial and renewables segment, the company is well-positioned to deliver high double-digit growth in the medium term. Given the positive outlook, the stock has rallied strongly in the past three months - up 25% vs 5.6% rise in Sensex. Thus, while we remain broadly positive on the stock from a business perspective, valuations remain a constraining factor. We value the stock at 37x CY18 earnings (earlier 35x CY18 earnings), which is in line with exit multiple of Siemens and arrive at a price objective of Rs 1621 (Rs 1434 earlier). In view of the minor upside to target price, we recommend "ACCUMULATE" from "BUY" earlier, advising investors to buy the stock on declines.

Summary table

(Rs mn)	CY16	CY17E	CY18E
Sales	85188	94047	125090
Growth (%)	6.3	10.4	33.0
EBITDA	7705	9737	14967
EBITDA margin (%)	9.0	10.4	12.0
PBT	6000	8204	13842
Net profit	3924	5499	9274
EPS (Rs)	18.5	26.0	43.8
Growth (%)	30.9	40.1	68.6
CEPS (Rs)	25.6	33.4	51.4
BV (Rs/share)	155.8	176.5	214.5
Dividend / share (Rs)	4.0	4.5	5.0
ROE (%)	12.4	15.6	22.4
ROCE (%)	11.8	14.5	20.4
Net cash (debt)	5892	11466	17410
NW Capital (Days)	44.7	35.5	34.5
EV/Sales (x)	3.7	2.4	1.8
EV/EBITDA (x)	40.8	22.3	16.7
P/E (x)	83.1	59.3	35.1
P/Cash Earnings	60.0	46.0	29.9
P/BV (x)	9.9	8.7	7.2

Source: Company, Kotak Securities - Private Client Research

Quarterly performance

(Rs mn)	Q1CY17	Q1CY16	YoY (%)
Sales	21,460	19,795	8
Other operating income	228	240	(5)
Raw material costs	11,873	10,363	15
Purchase of traded goods	845	1,235	(32)
Personnel expenses	1,933	1,872	3
Other expenditure	4,214	3,593	17
Exchange loss/(gain)			
Subcontracting exp	1,109	1,244	(11)
Operating expenses	19,974	18,306	9
Operating profit	1,714	1,729	(1)
Other income	186	149	24
Depreciation	376	359	5
EBIT	1,524	1,519	0
Interest	212	223	(5)
PBT	1,312	1,296	1
Tax	430	442	(3)
PAT reported	882	854	3
EPS	4.16	4.03	3
Ratios			
EBITDA (%)	8.0%	8.7%	(9)
Raw Material costs to sales (%)	59.3%	58.6%	1
Staff costs to sales (%)	9.0%	9.5%	(5)
Other exp to sales (%)	19.6%	18.1%	8
Tax rate (%)	32.8%	34.1%	(4)

Source: Company

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Earning estimates

(Rs mn)	Actual/Reported	Estimated	Comments
Revenue	21460	20,992	Higher than expected revenue led by exports and services
EBITDA (%)	8.0	8.5	Minor miss in Ebitda margins mainly due to transition to IND AS
PAT	882	1,073	Leading to miss in profits

Source: Kotak Securities - Private Client Research

Revenue growth was tepid but should improve in the coming quarters on higher contribution from large orders.

This was the first quarter of the company transitioning from GAAP to IND AS. As a result, there was some impact on cost structure in terms of inclusion of Expected Credit Loss (ECL) in "Other expenditure".

ABB reported revenues of Rs 21.5 bn, up 8% yoy (higher than our estimate). Revenue growth was driven by strong performance of the "Services" and "Exports" piece of business.

Services include solutions for energy efficiency and power quality, retrofit and debottlenecking, equipment performance management (EPM) and personnel training. In addition to this, the company is including some futuristic offerings in its portfolio like cyber security, data analytics, and remote monitoring, leading to clear technical differentiation and unlocking the full potential of services offering. For the quarter, services posted growth of 40% y-o-y and accounted for ~20% of revenues.

Exports also emerged as another strong performer during the quarter. In recent months, the company's exports have tasted significant success in products like transformers, high voltage circuit breakers, rectifiers and LV motors, and for systems in Process Industries and Oil and Gas business units. The key markets being South Asia and Africa.

Although the ordering from core sector industries remains subdued, this is being partly offset by steady growth in short cycle orders and robust growth in renewables portfolio (15-16% of revenues). We expect revenue growth to accelerate as some of the mega orders won by the company gain execution momentum.

During the quarter, the company has reclassified its segments. It transferred product portfolio of electric charging and renewables to "Electrification Products" from the erstwhile "Discrete Automation and Motion (renamed now as "Robotics")". The process automation division has been renamed as "Industrial Automation".

Segment revenues

(Rs mn)	Q4CY16	Q4CY15	% YoY
Discrete automation products	4993	5293	-5.7%
Electrification Products	6910	4165	65.9%
Process Automation	3075	3209	-4.2%
Powergrids	8665	9242	-6.2%

Source: Company

Contraction in EBITDA margins due to muted revenue growth and impact of transition to IND AS

EBITDA margins contracted by 70 bps to 8.0%, mainly due to sedate revenue growth and impact of transition to IND AS on Employee costs and Other expenditure.

Other expenditure rose 17% yoy and knocked off 170 bps from the EBITDA margins.

Segment Margins

(%)	Q1 CY17	Q1 CY16
Robotics products	7.6%	12.3%
Electrification Products	11.3%	10.3%
Industrial Automation	1.3%	3.2%
Powergrids	17.1%	11.6%

Source: Company

Stellar show in order intake continues in Q1CY17.

The company booked orders worth Rs 23.4 bn, up 28% on a y-o-y basis, mainly driven by Renewables, Railways and Foods and Beverages sector. Base orders grew 17% y-o-y during the quarter.

Management commentary on the business outlook was markedly positive. It sees orders coming from the 1) Oil and Gas sector for meeting BSVI norms, 2) Cement sector Efficiency upgradation projects 3) Railways (Propulsion converters and traction transformers) 4) Solar Inverters and Wind Generators 5) Seaports. The management is very positive on the business potential from major modernisation related projects in railways.

The company is also positive on the government initiatives on "Power for all", Rural electrification and system upgradation.

On the services front, the company is increasing its engagement with the customers on digitization initiatives, business analytics and cyber security.

In inverters, the company has almost 40-50% market share, being manufacturers of one of the most efficient inverters. With the investment in localization and R&D, ABB is set to ride the demand growth for inverters from the solar power sector. The company has expanded its solar inverter manufacturing capacity to 4.5 GW in recent months.

Aided by strong order intake, Order backlog rose to Rs 120.3 bn, up 54% on a yoy basis. Revenue visibility based on order book stands at 17 months of trailing four quarters revenues, the highest since Q4CY10.

Earnings Change - Minor revision in earnings

(Rs mn)	CY17		CY18	
	Earlier	Revised	Earlier	Revised
Revenues	100072	94047	126715	125090
EBITDA %	10.6	10.4	10.90	12.0
EPS	30	26.0	41	43.8
% change		-13.5%		6.7%

Source: Kotak Securities - Private Client Research

Revise rating to "Accumulate" in view of recent upsurge in price and modest upside

ABB is well placed to leverage the opportunities from a turnaround in the capex cycle. In view of the robust order book, the earnings outlook for the stock is also looking good. However, the stock has rallied strongly in the past three months - 25% upmove vs 5.6% rise in Sensex. Thus, while we remain broadly positive on the stock from a business perspective, valuations remain a constraining factor. Hence, we revise rating to "Accumulate" from "BUY" earlier.

**We recommend
ACCUMULATE on ABB Ltd
with a price target of
Rs.1621**

We value the stock at 37x CY18 earnings (earlier 35x CY18 earnings), which is in line with exit multiple of Siemens and arrive at a price objective of Rs 1621 (Rs 1434 earlier). In view of the minor upside to target price, we recommend **"ACCUMULATE"**.

RESULT UPDATE

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GODREJ CONSUMER PRODUCTS LTD (GCPL)

PRICE: Rs.1929
TARGET PRICE: Rs.1756

RECOMMENDATION: SELL
FY19E P/E: 36.3x

GCPL's 4Q earnings surprised positively as the company beat our margin estimates significantly. The company has registered fairly robust sales growth, and the management is positive on medium-term outlook for the company/ industry. We project 18% CAGR in earnings over FY17-FY19E. However, with key household insecticides segment looking weak in India/ Indonesia, visibility in sales growth is hampered. We value GCPL at 33X FY19E PER, or Rs 1756 (upwards from Rs 1488 earlier, as we roll-forward to FY19, and revise estimates 4% higher). Strong rally in the stock yesterday, following the earnings beat, bonus (1:1) announcement, has left little margin for error, as CMP implies 36.3x FY19E PER. Maintain SELL.

Summary table

(Rs mn)	FY17	FY18E	FY19E
Sales	95,837	106,379	119,889
Growth (%)	9.9	11.0	12.7
EBITDA	19,134	21,638	25,126
EBITDA margin (%)	20.7	21.1	21.7
PBT	16,862	19,364	23,538
Adj. PAT	13,071	14,910	18,124
Adj. EPS (Rs)	38.4	43.8	53.2
Growth (%)	12.3	14.1	21.6
CEPS (Rs)	42.5	48.4	58.2
BV (Rs/share)	155.7	178.7	206.7
Dividend / share (Rs)	15.0	18.0	22.0
ROE (%)	27.3	26.2	27.6
ROCE (%)	16.8	16.0	17.4
Net cash (debt)	(24,281)	(13,626)	(3,380)
NW Capital (Days)	-30	-29	-28
P/E (x)	50.3	44.1	36.3
P/BV (x)	12.4	10.8	9.3
EV/Sales (x)	7.3	6.5	5.7
EV/EBITDA (x)	35.3	30.7	26.0

Source: Company, Kotak Securities - Private Client Research

Consolidated Financials

Rs mn, FY Ends Mar	4QFY17	4QFY16	% chg y/y	3QFY17	% chg q/q
Gross Sales	24,802	22044	12.5	24,753	0.2
Other Operating Income	93	30	209.6	105	-11.4
Total Income from Operations	24,895	22,074	12.8	24,858	0.1
Excise Duty	997	761	31.0	836	19.2
Net Sales from Operations	23,805	21,283	11.8	23,916	-0.5
Raw Material Expenses	10,337	9,788	5.6	10,573	-2.2
Gross Profit	13,468	11,495	17.2	13,343	0.9
Gross Margin (%)	57	54		56	
Employee Expenses	2,471	2,294	7.7	2,555	-3.3
Advertising and Publicity	1,551	1,543	0.5	1,919	-19.2
Other Expenses	4,031	3,129	28.8	3,805	5.9
EBITDA	5,507	4,559	20.8	5,168	6.6
Margin (%)	22.1	20.7		20.8	
Depreciation and Amortization	369	284	29.8	363	1.8
EBIT	5,138	4,275	20.2	4,806	6.9
Other Income	257.0	105.0	144.8	188.8	36.1
Forex Gain/ Loss	-43.9	47.8	-191.8	-123.2	-64.4
Finance Cost	379	252	50.5	397	-4.5
Exceptional Items	72.5	-1,888	-103.8	27.9	159.9
PBT	5,045	2,288	120.5	4,502	12.0
Tax Expenses	1,145	1,023	11.9	986	16.2
PAT	3,899	1,265	208.4	3,516	10.9

Source: Company Reports

GCPL's 4QFY17 total income from operations registered 12.5% y/y growth. Domestic sales grew 10% y/y, while international operations registered 16% y/y growth in the quarter. On a constant currency growth, international operations registered 22% y/y growth.

Within domestic operations, growth was led by hair care and other segments, which registered strong double-digit growth. The company reported volume-led 9% y/y growth in soaps, while growth in the household insecticides segment was relatively modest (+4% y/y). Growth in hair care segment was led by strong growth in the expert crème product. Growth in soaps was led by Cinthol, as Godrej No. 1 sales have been relatively weak following demonetization. As per management, growth in household insecticides was affected by hot month of March, which reduced demand for mosquito repellants.

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Among international operations, the company registered relatively stronger growth in Africa (61% CC growth, with organic growth of 16% y/y), and Latin America (CC sales growth of 19% y/y), while Indonesia (flat on a CC basis) and Europe (-5% y/y, CC basis) underperformed. Sales in Indonesia were weak largely on account of weakness in the household insecticide category, while other FMCG sales in Indonesia registered healthy growth.

The company's gross margin expanded despite relatively high commodity prices, on: 1/ availability of cheaper stock, 2/ improving pricing in soaps (discounts coming off, promotions coming off), and 3/ improved product mix, as was seen to be the case in 3QFY17. The company reported significantly higher gross margin in the domestic business.

Standalone Operations - Financial Summary

Standalone Financials

Rs mn, FY Ends Mar	4QFY17	4QFY16	% chg y/y	3QFY17	% chg q/q
Gross Sales	13,258	12,101	9.6	12,634	4.9
Other Operating Income	288	178	62.0	161	79.0
Total Income from Operations	13,546	12,279	10.3	12,795	5.9
Excise Duty	997	761	31.0	836	19.2
Net Sales from Operations	12,549	11,518	9.0	11,959	4.9
Raw Material Expenses	5,277	5,204	1.4	4,972	6.1
Gross Profit	7,273	6,312	15.2	6,988	4.1
Gross Margin (%)	58	55		58	
Employee Expenses	754	665	13.3	732.4	3.0
Advertising and Publicity	1,134	1,037	9.3	1,360	-16.6
Other Expenses	1,960	1,736	12.9	1,816	7.9
EBITDA	3,424	2,876	19.1	3,079	11.2
Margin (%)	25.3	23.4		24.1	
Depreciation and Amortization	147.0	128.8	14.1	143.5	2.4
EBIT	3,277	2,747	19.3	2,936	11.6
Other Income	194.8	98.6	97.6	165.6	17.6
Forex Gain/ Loss	-9.5	-3.6	163.9	-5.1	86.3
Finance Cost	121	73	65.3	92	31.7
Exceptional Items	0.0	0.0		0.0	
PBT	3,342	2,769	20.7	3,004	11.2
Tax Expenses	811	674	20.3	690	17.5
PAT	2,531	2,095	20.8	2,314	9.4

Source: Company Reports

Employee expenses, and advertising and publicity expenses grew relatively modestly in the quarter. While these line items have seen a healthy growth in the domestic operations during the quarter, the growth in these expenses was relatively contained in international operations, likely on account of cost initiatives underway in certain geographies. Other expenses have registered high growth, on account of higher share of African business (SON and Darling tend to have expenses more skewed towards the line) as also promotions taken up in Indonesia during the quarter.

Reported EBITDA, Rs 5.5 Bn, came in 4% ahead of our estimates, largely on account of higher than expected margins. The company made healthy margin gains in Latin America (+670 bps) and Europe (+590 Bps). Reported PAT came in 7% ahead of our estimates on higher other income (in addition to the outperformance on EBITDA).

Outlook and Investment View

The management has indicated that weakness seen on account of demonetization is nearing an end, and the industry is moving towards normalcy. While near-term sales may be impacted on account of GST rollout, the company is positive about the industry in the medium-term. On margins, the management expressed the hope that the company shall be able to register modest expansion in margins through cost initiatives as also leverage benefits. We note that the management believes that pressure on palm oil (raw material for soap) may be transitory and the company has significant stock for the commodity, and the cost pressures may be limited to that extent.

We expect 11%/12.7% y/y growth in the company's topline in FY18/FY19. We expect FY18 growth to benefit from a relatively weak base in domestic operations despite GST rollout, and expect FY19 growth to pick-up on (expectation of) higher thrust on rural areas ahead of the 2019 elections. Our expectations of growth in international operations is led by relatively weak base of FY17 in Indonesia operations, and signs of growth pick-up in Africa/ Latin America. We have modelled for flattish gross margins and EBITDA margin gains in FY18/FY19 are largely led by cost initiative measures (include factors such as optimization of advertising spends). We expect 18% CAGR in EPS through FY17-FY19E.

GCPL has certain advantages relative to other domestic FMCG companies, in that the company's significant segments have relatively low penetration, and the company has significant scope for driving premiumization in several categories. However, we note, in the domestic sales, that the company has gained significant market share in the Household Insecticides segment and performance in other categories is, in our opinion, relatively less reliable. Similarly, the company's household insecticide business in Indonesia, which has relatively higher stability in revenue growth/ margin has been subdued. These factors limit the visibility in sales for the company. Benefits from lower rates in GST (which is a possibility, as per management) could be a positive for volume growth.

We maintain SELL on Godrej Consumer Products with a price target of Rs.1756

We value GCPL at 33X FY19E PER, or Rs 1756 (revised up from Rs 1488 earlier, on roll-forward to FY19). Given CMP (following the strong run-up in the stock post results announcement and bonus issue), however, we see low possibility of a meaningful upside in the stock, even allowing for modest positive surprise in earnings. Maintain **SELL**.

Bulk deals

Trade details of bulk deals

Date	Scrip name	Name of client	Buy/ Sell	Quantity of shares	Avg. price (Rs)
09-May	ALORA	Himanshu Chandrakant Bhansali	B	70,000	23.9
09-May	ARCHITORG	Sagar Samir Shah	S	1,10,000	59.9
09-May	HILTON	Sonal Lohia	B	1,04,973	22.0
09-May	HILTON	Rahn And Bodmer	S	1,88,456	21.8
09-May	KAMADGIRI	Hemant Kumar Gupta	S	38,844	95.9
09-May	MNIL	Mani Enterprise	B	30,000	96.9
09-May	MNIL	Malvi And Co	S	30,000	97.0
09-May	NOVAPUB	Randar Businesses Pvt Ltd	S	26,900	69.6
09-May	PGL	Alacrity Securities Ltd	S	1,50,000	12.7
09-May	RADHEY	Linkup Financial Cons Pvt Ltd	S	31,000	13.4
09-May	RADHEY	Darshit Kiritkumar Vassa	B	20,000	13.4
09-May	RADHEY	Amarjit Yadav	S	35,800	13.4
09-May	RADHEY	Anupama Choudhary	S	35,000	13.5
09-May	RADHEY	Niravkumar Chandreshkumar Parikh	B	20,000	13.5
09-May	RADHEY	Piyush Jayantilal Malade	B	20,500	13.4
09-May	RADHEY	Piyush Jentilal Malde	B	20,000	13.4
09-May	RADHEY	Paras Vinodrai Shah	B	25,000	13.5
09-May	RADHEY	Krupali Niravkumar Parikh	B	25,000	13.5
09-May	RELSTRUCT	Ans Private Limited	S	1,98,000	28.5
09-May	RELSTRUCT	Amoli Samir Shah	B	96,000	28.5
09-May	RELSTRUCT	Viraj Samirbhai Shah	B	96,000	28.5
09-May	SAL	Amit Arora	B	94,498	37.1

Source: BSE

Gainers & Losers

Nifty Gainers & Losers

	Price (Rs)	chg (%)	Index points	Volume (mn)
Gainers				
Indian Oil Corp	441	2.9	NA	4.5
Adani Ports	348	2.1	NA	3.5
L&T	1,745	2.1	NA	1.2
Losers				
Hero MotoCorp	3,282	(3.5)	NA	0.5
Indiabulls	1,086	(3.0)	NA	2.5
Lupin Ltd	1,250	(2.3)	NA	1.8

Source: Bloomberg

Forthcoming events

Company/Market

Date	Event
10 May	HeromotoCorp, Siemens India, ZEEL earnings expected
11 May	Asian Paint, GPPL, HCL Tech, MT Educare earnings expected
12 May	Havells, Nestle India earnings expected

Source: www.Bseindia.com

RATING SCALE

Definitions of ratings

BUY	– We expect the stock to deliver more than 12% returns over the next 9 months
ACCUMULATE	– We expect the stock to deliver 5% - 12% returns over the next 9 months
REDUCE	– We expect the stock to deliver 0% - 5% returns over the next 9 months
SELL	– We expect the stock to deliver negative returns over the next 9 months
NR	– Not Rated. Kotak Securities is not assigning any rating or price target to the stock. The report has been prepared for information purposes only.
RS	– Rating Suspended. Kotak Securities has suspended the investment rating and price target for this stock, either because there is not a sufficient fundamental basis for determining, or there are legal, regulatory or policy constraints around publishing, an investment rating or target. The previous investment rating and price target, if any, are no longer in effect for this stock and should not be relied upon.
NA	– Not Available or Not Applicable. The information is not available for display or is not applicable
NM	– Not Meaningful. The information is not meaningful and is therefore excluded.
NOTE	– Our target prices are with a 9-month perspective. Returns stated in the rating scale are our internal benchmark.

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