



October 28, 2016

### **Market Outlook**

Indian markets are likely to open on a negative note on the back of weak global cues. Outcome of US GDP data along with movement in crude oil prices are likely to impact market sentiments in near term.

#### **Markets Yesterday**

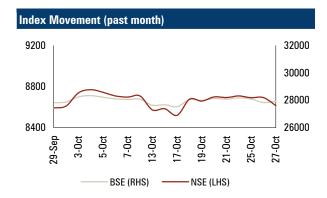
- Domestic markets ended on a mixed note after the effect of positive earnings from big corporates was offset by weak global cues
- US markets ended in the negative territory as investors focused on the quarterly earnings of well known companies

## **Key Developments**

- We estimate Marico will report revenue growth of 5.6% YoY for the quarter led by 6.6% growth in domestic sales. We are factoring in ~9% volume growth and ~3% cut in prices. On account of saving in raw material & selling costs, we estimate 295 bps improvement in operating margin to 18.4%. PAT growth is expected to grow 28.8%
- For Q2FY17, we expect Vedanta's topline to come in at ₹ 15865.2 crore while EBITDA is likely to come in at ₹ 3987.7 crore. The ensuing PAT is expected to come in at ₹ 574.1 crore
- For Q2FY17E, Bajaj Auto's revenues are expected to decline 1% YoY to ₹ 6049 crore on account of 2.3% YoY decline in total volumes to ~1.03 million units. EBITDA margins are expected to contract ~50 bps QoQ to 20%, mainly due to a drop in export share & rise in input cost. PAT is expected to grow 3.5% YoY to ₹ 966 crore
- We expect Nestlé's net sales to grow 44.1% YoY. We are expecting operating margin to expand 203 bps to 18.5% and PAT at ₹ 265.5 crore (growth of 113.7% YoY)

# Today's Highlights

Results: Kansai Nerolac, Dish TV, Bajaj Auto, Vedanta, UPL, Eicher Motors, Colgate, Nestlé, Marico



	Close	Previous	Chg (%)	MTD(%)	YTD(%)	P/E (1yr fwd)
Sensex	27,916	28,093	-0.6	0.2	6.9	19.0
Nifty	8,615.3	8,692.8	-0.9	0.0	8.4	19.3

Institution	al Activity				
	CY14	CY15	YTD CY16	Yesterday	Last 5 Days
FII (₹ cr)	99,525	15,502	33,730	-470	-3,125
DII (₹ cr)	-30,570	66,249	8,475	857	3,069

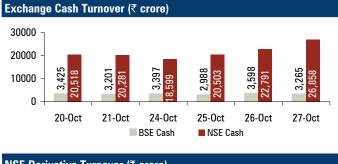
World Indice	World Indices – Monthly performance									
Nikkei	Shanghai	Germany	France	U.K.						
17,426	3,128	10,717	4,534	6,987						
3.9%	3.8%	3.4%	3.1%	2.6%						
Dow Jones	BSE	NSE	Nasdaq	Kospi						
18,170	27,916	8,615	5,216	2,022						
0.6%	-1.1%	-1.2%	-1.7%	-1.9%						

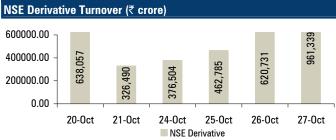
Nifty Hea	at Map								
HDFC Ltd	1,378.6 3.3%	Dr Reddy	3,324.8 2.5%	NMDC	123.1 2.3%	ICICI Bank	284.3 2.1%	ITC	243.1 1.8%
Bharti Airtel	323.1 1.7%	Cipla	585.8 1.4%	Sun Pharma	746.9 1.1%	HDFC Bank	1,252.1 1.0%	TCS	2,418.1 0.9%
GAIL	435.4 0.7%	ONGC	290.8 0.2%	Ultratech	3,941.6 0.1%	BPCL	676.6 0.1%	Power Grid	175.5 0.0%
NTPC	151.7 -0.1%	Maruti	5,860.2 -0.2%	HUL	840.3 -0.3%	Tata Steel	397.2 -0.4%	Axis Bank	485.7 -0.4%
L&T	1,475.3 -0.5%	RIL	1,048.7 -0.5%	Kotak Bank	806.6 -0.6%	M&M	1,299.8 -0.7%	BHEL	138.3 -0.8%
Vedanta Ltd	199.7 -0.9%	Coal India	316.3 -0.9%	Infosys	1,003.5 -1.1%	ACC	1,525.0 -1.2%	Hindalco	148.3 -1.3%
SBI	255.4 -1.3%	Bank of Baroda	153.1 -1.4%	Grasim Ind	958.6 -1.4%	Cairn India	223.7 -1.4%	Tata Motors	522.0 -1.5%
IDEA	77.5 -1.5%	PNB	141.8 -1.5%	Tata power	79.6 -1.6%	Lupin	1,480.4 -1.8%	IDFC	68.2 -1.9%
Indusind Bank	1,179.1 -1.9%	Wipro	461.7 -2.1%	HCL Tech	774.3 -2.1%	Tech M.	414.1 -2.1%	Ambuja Cement	243.4 -2.1%
Bajaj Auto	2,761.5 -2.2%	United Spirits	2,271.8 -2.4%	Yes Bank	1,253.6 -2.8%	Hero Moto	3,313.7 -3.1%	Asian Paints	1,085.5 -3.4%

Markets Today					
	Close	Previous	Change (%)	MTD(%)	YTD(%)
Commodities					
Gold (₹/10 gm)	30,072	30,095	-0.1	-3.5	20.3
Silver (₹/kg)	42,152	42,187	-0.1	-7.3	27.8
Crude (\$/barrel)	50.5	50.5	0.0	2.9	35.4
Copper (\$/tonne)	NA	NA	NA	-1.4	1.6
Currency					
USD/INR	66.87	66.83	0.1	-0.4	-1.1
EUR/USD	1.09	1.09	0.1	-2.9	0.4
USD/YEN	105.22	105.29	-0.1	-3.7	14.3
ADRs					
HDFC Bank	70.6	69.6	1.5	-4.2	12.9
ICICI Bank	8.4	8.4	0.2	NA	NA
Tata Motors	39.0	38.9	0.4	-2.5	32.0
Infosys	15.4	15.6	-1.7	-1.6	-6.7
Dr Reddys Labs	49.4	48.6	1.7	2.6	4.9

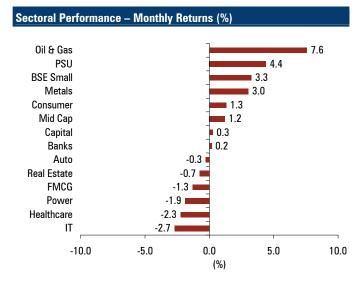


Period	Latest	Prior Values
N/A	4.00%	4.00%
N/A	6.25%	6.50%
N/A	5.75%	6.00%
September	4.31%	5.05%
Q1	-0.3bln \$	-7.1bln \$
September	22.88bln \$	21.52bln \$
w/e	365.75bln \$	363.82bln \$
Q1	7.10%	7.90%
12M	7.60%	7.30%
September	31.22bln \$	29.19bln \$
August	-0.70%	-2.40%
July	-3.40%	0.90%
02	-23.8bln \$	-24.8bln \$
September	8.34bln \$	7.67bln \$
September	5.75%	8.23%
September	5.58%	1.62%
September	3.57%	3.74%
September	2.48%	2.42%
	N/A N/A N/A September 01 September w/e 01 12M September August July 02 September September September September September	N/A 4.00% N/A 5.25% N/A 5.75% September 4.31% O1 -0.3bln \$ September 22.88bln \$ w/e 365.75bln \$ O1 7.10% 12M 7.60% September 31.22bln \$ August -0.70% July -3.40% O2 -23.8bln \$ September 8.34bln \$ September 5.75% September 5.58% September 3.57%





Sectoral Index					
Sector	Close	Previous	Change	% Change	Volume
Auto	21892.05	22193.04	-300.99	(1.36)	2359000
Banks	22329.82	22347.13	-17.31	(80.0)	6137000
BSE Small Cap	11792.74	11901.39	-108.65	(0.91)	66926000
Capital Goods	14786.86	14869.83	-82.97	(0.56)	3820000
Consumer Durables	12703.66	12833.59	-129.93	(1.01)	299000
FMCG	8304.6	8368.14	-63.54	(0.76)	1023000
Healthcare	17870.57	18140.06	-269.49	(1.49)	1830000
IT	11396.98	11501.95	-104.97	(0.91)	1254000
Metals	10074.56	10151.31	-76.75	(0.76)	5393000
Mid Cap	10993.02	11070.76	-77.74	(0.70)	64406000
Oil & Gas	12222.46	12310.82	-88.36	(0.72)	2585000
Power	1998.88	2007.98	-9.1	(0.45)	9773000
PSU	7827.75	7867.64	-39.89	(0.51)	16045000
Real Estate	1531.36	1536.87	-5.51	(0.36)	4713000



Company/	News	View	Impact
Industry			
GMR Infrastructure	• • •	. ,	



#### Key developments (Continued...)

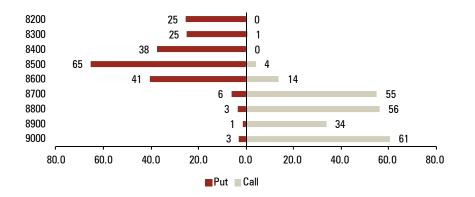
- Indian Oil Corporation's Q2FY16 results were above our estimates on the profitability front. Revenues declined 6.5% QoQ to ₹ 100273.9 crore (our estimate: ₹ 110047.6 crore) while PAT declined 62.2% QoQ to ₹ 3121.9 crore (our estimate: ₹ 2172.6 crore). GRMs during the quarter came in at ~US\$4.2/barrel, higher than our estimated GRMs of \$3.7 per bbl
- TechM's US\$ revenue grew 3.9% QoQ to \$1072.4 million while growth in constant currency came in at 5%. Rupee revenue grew 3.5% QoQ to ₹7167 crore while PAT came in at ₹ 644.7 crore. EBITDA margins remained flat QoQ to 14.9%
- ONGC declared its Q2FY17 results, which were above our estimates. The topline declined 11% YoY to ₹ 18395 crore due to a fall in crude oil prices YoY. However, it came in above our estimate of ₹ 17981 crore due to higher-than-expected sales and higher net realisation. The reported PAT remained flat YoY at ₹ 4974.9 crore and came in above our estimate of ₹ 4342.7 crore. Lower than estimated depreciation expense contributed to the higher PAT. The net realisation came in higher at \$ 47.9/bbl than estimated \$ 45.9/bbl
- Bajaj Finserv's Q2FY17 topline increased 26% YoY to ₹ 5957 crore, led by strong traction in commercial finance and general insurance business. On profitability, though life insurance remained a laggard with a YoY decline, general insurance and commercial finance continued with healthy growth at 75% and 47% YoY. Consolidated PAT increased 30.5% YoY, above our estimate of ₹ 535.8 crore during the quarter
- Bajaj Finance reported higher-than-expected PAT growth of 46% YoY to ₹ 408 crore, which was mainly led by lower-than-expected provisions (there was no accelerated provision in Q2) and higher other income. NII traction was lower than expected but still healthy at 36% YoY to ₹ 1224 crore. AUM traction stayed strong at 38% YoY to ₹ 52332 crore led by consumer finance segment while GNPA ratio stood at 1.58%.
- BEL reported strong Q2FY17 numbers on all fronts. Revenues came in at ₹ 1795 crore up 22.3% YoY. The company reported EBITDA of ₹ 338.4 crore in Q2FY17 vs. ₹ 175.4 crore in Q2FY16. We estimated EBITDA of ₹ 215 crore for the quarter. EBITDA margins came in 18.9% vs. 12% YoY. PAT came in ₹ 346.3 crore up 67.5% YoY
- Castrol India reported its Q3CY16 numbers, which were below our estimates. The topline declined 2.9% YoY to ₹ 761.7 crore (our estimate: ₹ 818.2 crore) and the PAT declined 2.4% YoY to ₹ 139.8 crore (our estimate: ₹ 157.7 crore).
- JSW Steel reported a healthy set of Q2FY17 numbers wherein the topline, EBITDA and PAT came in above our estimate. The company reported a sales volume of 3.84 million tonne (up 16.4% QoQ). After adjusting for excise duty, consolidated net operating income came in at ₹ 13227.8 crore (up 13% QoQ). The EBITDA/tonne was marginally lower than our estimate, primarily on account of increase in operating costs. EBITDA/tonne came in at ₹ 7077/tonne (down 23.7% QoQ below our estimate of ₹ 7500/tonne). The consolidated EBITDA stood at ₹ 2958.6 crore (down 9.5% QoQ). The resulting PAT came in at ₹ 726.5 crore (our estimate: ₹585.5 crore)
- Kewal Kiran Clothing's (KKCL) reported its Q2FY17 results, wherein the revenues were in line with our estimate while EBITDA and EBITDA margin were below our estimates. The revenues increased 9.10% YoY to ₹ 153.9 crore vs. our estimate of ₹ 155.3 crore. EBITDA declined 2.1% YoY to ₹ 36.9 crore (I-direct estimate ₹ 40.1 crore). EBITDA margins declined 274 bps to 23.7% vs. our estimate of 25.6%. However, PAT grew 22.4% YoY to ₹ 29.5 crore (I-direct estimate: ₹ 25.9 crore) on account of higher other income which increased from ₹ 56 lakh in Q2FY16 to ₹ 7.3 crore in Q2FY17.
- Torrent Pharma has received USFDA approval for the generic version of Daiichi Sankyo's CVS tablet Tribenzor (Olmesartan Medoxomil; Amlodipine; Hydrochlorothiazide)
- JSW Steel's board of directors have approved splitting of the equity shares of the company having the face value of ₹ 10 each into 10 equity shares of face value ₹ 1. The stock split, however, will be subject to shareholders' and regulatory approvals. Further the board also approved the fund raising plans up to ₹ 2000 crore through issuance of non convertible debentures (NCDs)
- As per media sources, Tata Steel has clarified it will continue with the disinvestment of its UK business, further adding that the company's joint venture plan with ThyssenKrupp was also on track. The clarification came in post the return of Ratan Tata as the interim chairman.
- Tata Steel has entered into a strategic equity partnership with Government of Quebec, Canada for iron ore mining. Tata
  Steel Minerals Canada together with its parent companies signed definitive agreements for concluding investment of
  C\$125 million as equity and C\$50 million as debt with government of Quebec's investment entities
- We expect Kansai Nerolac to report sales growth of 11.4% YoY in Q2FY17E largely contributed by cumulative volum growth of 13.4% YoY in the decorative and industrial paint segment. Benign raw material prices would lead to a increase in EBITDA margin by 120 bps YoY to 17%. PAT is likely to increase 22% YoY to ∼₹ 118 crore





ASA	Sep 16		Oct  16		27	915.9
Pivot Points						
Index/Stocks	Close	<b>S</b> 1	S2	R1	R2	Trend
SENSEX	27915.90	27881.20	27808.10	28027.50	28110.45	+ve
NIFTY	8615.25	8587.35	8568.70	8624.65	8643.30	Neutral
ACC	1525.00	1510.85	1506.70	1526.60	1534.50	-ve
AXIS BANK	485.65	481.85	478.75	488.00	491.05	Neutral
HDFC BANK	1252.10	1248.25	1240.05	1264.70	1272.15	+ve
SBI	255.40	253.75	251.60	255.65	256.60	-ve
HDFC	1378.55	1370.95	1357.35	1398.15	1404.40	+ve
MARUTI SUZUKI	5860.15	5823.25	5783.50	5902.65	5942.40	Neutral
TATA MOTORS	522.00	513.25	504.50	520.75	524.50	-ve
M & M	1299.75	1289.80	1281.70	1301.35	1307.10	-ve
BAJAJ AUTO	2761.50	2730.55	2716.85	2771.85	2792.50	-ve
TCS	2418.10	2411.25	2395.25	2443.25	2450.80	+ve
INFOSYS	1003.50	997.10	994.45	1005.50	1009.70	-ve
CIPLA	585.75	583.60	579.20	592.35	594.75	+ve
ONGC	290.80	290.80	287.45	297.45	299.05	+ve
RELIANCE	1048.70	1043.45	1041.20	1048.70	1051.30	-ve
BHARTI AIRTEL	323.10	321.95	318.95	327.95	330.75	+ve
DLF	148.55	145.95	144.70	148.80	150.25	-ve

# Nifty Call – Put Strike (No. of shares in lakh) – October 2016



## Technical Outlook

We said, "Question is whether a slide would slow down while approaching levels marked in blue or grey ..." After sliding 171 points initially, the index bounced back post-noon, exactly from the marked levels and ended 79 points or 0.2% higher. Heavyweights HDFC twins and ITC powered the recovery but the A/D ratio continued negative 1:2.

The action formed a Thrusting Line Bull candle, consisting of a 292-point recovery exactly from previous support levels we marked in Blue/Grey. However, since it was a heavyweight-supported gain and the breadth was missing, we may watch follow-up strength above yesterday's high. If it misses it, the index can turn subdued or even negative once again.

CNX Nifty Technical	Picture		
Nifty 50		Intraday	Short Term
Trend		Range bound	Range bound
Trend Reversal			
Support		8550-8520	8500
Resistance		8625-8655	8800
20 Days EMA			8674
200 days EMA			8311
Advances / Declines			
	Advances	Declines	Unchanged
BSF	1036	1634	257

### Daily Technical Calls

NSE

- 1. Buy ITC in the range of 242.25-242.75
- 2. Sell Ambuja Cement in the range of 244.50-245.00

543

1084

58

See Momentum Pick for more details

Intraday Derivati	Intraday Derivative Strategy									
Buy RURELE NOV F	ut at 138.00-138.20									
View: Bullish	Strategy: Buy Future									
CMP: 137										
Target 1: 138.7	Target 2: 140									
Stop Loss: 137.3										

Sell RELCAP NOV Fut at 514.00-514.50
View: Bearish Strategy: Sell Future
CMP: 520.2
Target 1: 511.8 Target 2: 506.5

Stop Loss: 517.2

See Daily Derivatives for more details

<sup>\*</sup>All recommendations are of October Future



Results/Ev	vents Calendar										
10	October Monday	11	October Tuesday	12	October Wednesday	13	October Thursday	14	October Friday	15	October Saturday
India Indust	rial Prod YoY	Japan BoP	Current Account Ba	IndusInd Ba	ank	Cyient Ltd TCS India CPI Yo	ρΥ	Infosys Itd India Whol DCB Bank China CPI \ TV 18 Broa		NIIT Techno	ologies
17	October Monday	18	October Tuesday	19	October Wednesday	20	October Thursday	21	October Friday	22	October Saturday
•	ement strial Prod YoY al Prod MoM	Havells Indi US CPI YoY UK CPI YoY		KPIT Techn Bayer Crop Hindustan 2 China GDP	science Zinc	Biocon, Gu LIC Housing Kajaria Cera	amics	Cairn India	td, ACC ab, SKF India	Persistent S	Systems
24	October Monday	25	October Tuesday	26	October Wednesday	27	October Thursday	28	October Friday	29	October Saturday
Swaraj Engi Navin Fluori Rallis India,		Asian Paint Dr Reddy's Zee Ent,Syp	,PI Ind,Axis Bank is, Alembic Pharma Lab, Federal Bank ohony,HDFC Bank il, KSB Pumps	Exide Ind, A JK Lakshm Torrent Pha		Bajaj Finse PVR, Inox, Mah Lifesp	OCL,FSL,ONGC rv,EPC,JSW Steel United Spirits ace,BEL,Maruti oEdge, Wonderla	Kansai Ner Bajaj Auto, Vedanta, U Eicher Mot	PL, Colgate	JK Cement	
31	October Monday	01	November Tuesday	02	November Wednesday	03	November Thursday	04	November Friday	05	Novembei Saturday
India Fiscal	Deficit	VST Industi Century Pl Nikkei India Markit US I	yboard a PMI Mfg	HT Media Taj GVK		Shoppers S TTK Prestig Ambuja Ce Grindwell N Star ferro a	ge ment Norton	Titan Comp TCI CARE	any	Amara Raja Mangalam PNB	
07 Eclerx Servi	November Monday	08 VA Tech W	November Tuesday	09 Lupin	November Wednesday	10 Motherson	November Thursday Sumi	11 M&M	November Friday	12 Hindalco	November Saturday
Shree Ceme GSK Consur	ent	HEG, ENIL, Deccan Cer	MRPL	Ramco cen Apollo Tyre Pidilite			Sun Pharma	Navneet Ed IPCA Lab, E			

Major Economic Events this Week						
Date	Event	Country	Period	Actual	Expected	
24-0ct	Markit US Manufacturing PI	US	Oct P	53.2	51.5	
24-0ct	Nikkei Japan PMI Mfg	JN	Oct P	51.7	50.4	
24-0ct	Markit Eurozone Manufactu	EU	Oct P	53.7	52.8	
26-0ct	Markit US Services PMI	US	Oct P	54.8	52.5	
27-0ct	Industrial Profits YoY	CH	Sep	7.7%		
27-0ct	GDP YoY	UK	30 A	2.3%	2.1%	
Date	Event	Country	Period	Expected	Previous	
28-0ct	GDP Annualized QoQ	US	30 A	2.5%	1.4%	

Result Preview									
Company	Revenue	Chg(%)		EBITDA	Chg(%)		PAT	Chg(%)	
	Q2FY17E	YoY	ОоО	Q2FY17E	YoY	ОоО	Q2FY17E	YoY	Qc
Kansai Nerolac	1,082.5	11.4	3.4	184.4	19.9	-1.3	118.0	21.8	-6
Dish TV	797.7	6.0	-3.5	279.8	9.7	0.5	59.4	-31.7	2
Bajaj Auto	6,049.4	-0.8	-0.2	1,208.2	-8.3	-1.8	966.0	3.5	-9
Vedanta	15,865.2	-4.2	9.9	3,987.70	-0.3	13.7	574.1	-41.1	-6
Eicher Motors	1,783.8	37.1	14.5	552.1	53.1	15.1	435.0	70.3	31
Colgate	1,148.9	11.3	0.6	262.8	3.1	24.4	161.9	3.2	28
Marico	1,566.7	5.6	-10.5	288.7	25.7	-22.8	194.1	28.8	-27
Nestle	2,502.7	44.1	10.9	462.8	61.9	3.6	265.5	113.7	15
Revenue = NII; EBITDA = PPP for Banks and NBFC									

Recent Releases	
Date	Report
27 October 2016	Result Update- Kotak Mahindra Bank
27 October 2016	Result Update- Greenply Industries
27 October 2016	Result Update- Axis Bank
27 October 2016	Result Update- Ajanta Pharmaceuticals
27 October 2016	Result Update- HDFC Ltd



Research Product Basket								
Research Product	Perspective	Frequency	Time frame	Avg. Returns objective	Location on ICICIdirect.com			
Pre-market view & R								
Opening Bell	Daily comprehensive snapshot containing information & in-depth analysis of Indian & US markets, major headlines, technical view, derivatives statistics, economic indicators, commodities, market indicators, domestic & global events.	Pre-market open – Daily	1 Day	-	Market Page, Trading Page- Scroller & iCLICK-2-GAIN			
Daily Calls	Features four stocks & Nifty view with a trading outlook for the day based on short-term technical trends considering key technical indicators & statistical information.	Pre-market open – Daily	1 Day	2-3 %	Research page-We Recommend, Trading Page			
Daily Derivative	Trading strategy for a day in the futures & options segment based on news events, market trends, technical & other factors governing movements in stocks.	Pre-market open – Daily	1 Day	2-3 %	Research page-We Recommend, Trading Page			
Intraday Recommen								
BTST Calls	Based on short-term technical trends and stock specific news/news expectations.	Daily	1 – 2 Days	1 - 2%	Trading Page - iCLICK-2-GAIN			
Margin Calls	Based on short-term technical trends and stock specific news/news expectations.	Daily	1 Days	1 - 2%	Trading Page - iCLICK-2-GAIN			
<b>Derivative Calls</b>	Based on short-term technical trends and stock specific news/news expectations.	Daily	1 – 2 Days	1 - 2%	Trading Page - iCLICK-2-GAIN			
Derivative Strategies	Provides simplified derivative strategies such as spreads and covered calls				iClick-2-Gain			
Weekly & Monthly re	ecommendations							
Weekly Calls	Technical trends for a week considering key technical indicators & statistical information	Weekly	1-7 days	5%	Research page-We Recommend, Trading Page, iCLICK-2-GAIN & iClick-2-Invest			
Weekly Technicals	Features stocks with a trading outlook for a week based on short-term technical trends considering key technical indicators & statistical information.	Weekly	1-7 days	4 – 5%	Research page-We Recommend, Trading Page			
Weekly Derivatives	Trading opportunities in futures & options segment based on data analysis, overall market trend, volatility & open interest positions of securities.	Weekly	1-7 days	4 – 5%	Research page-We Recommend, Trading Page			
Market Trends	Nifty outlook for the month based on F&O data, FII activity, Heavyweights OI analysis along with statistical inputs.	Monthly	30 days	-	Trading Page			
Global Derivatives	Derivatives outlook on global equity indices, currencies and commodities. Also, elaborating the likely impact on the Indian bourses.	Monthly	30 days	-	Trading Page			
Monthly Technical's	Trading outlook for a month based on medium-term technical trends considering key technical indicators & statistical information.	Monthly	30 days	10%	Research page-We Recommend, Trading Page, iClick-2-Invest			
Medium & Long tern								
Tecno Funda Pick/Technical Deliver Call	On basis of Technical and Fundamental whenever opportunity occurs we give these calls	Not regularly recommended	3 months	20%	Trading Page, iCLICK-2-GAIN & iClick-2-Invest			
Positional Derivatives	Identifying Out-performers/Under-performers vis a vis index along with positional recommendation on Stocks/Nifty.	Fortnightly			Trading Page, iCLICK-2-GAIN Research page-We			
Stocks on the move	Covers stocks, which are likely to show significant upward movement in the next 15 days due to change in trader sentiment.	Monthly	3 months	15 – 20%	Recommend, Trading Page, Scroller, iCLICK-2-GAIN			
Detailed Company Report	Fundamental report understanding the business model and future prospects of the company & valuations.	When published	> 1 year	> 20% & above	Research page-We Recommend, Trading Page, iCLICK-2-GAIN & iClick-2-Invest			
Equity Model Portfolio High Dividend	A portfolio based on your risk appetite: large cap, midcap and diversified  Features high dividend yielding stocks for	0			Research page-We Recommend, iClick-2-Gain Research page-We			
Yield Stocks	assured returns on investment	Quarterly			Recommend, iClick-2-Gain			





Pankaj Pandey

Head - Research

pankaj.pandey@icicisecurities.com

ICICIdirect.com Research Desk, ICICI Securities Limited, 1st Floor, Akruti Trade Centre, Road No 7, MIDC Andheri (East) Mumbai – 400 093 research@icicidirect.com



#### **Disclaimer**

#### **ANALYST CERTIFICATION**

We /l, Pankaj Pandey Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

### Terms & conditions and other disclosures:

ICICI Securities Limited (ICICI Securities) is a Sebi registered Research Analyst having registration no. INH000000990. ICICI Securities Limited (ICICI Securities) is a full-service, integrated investment banking and is, inter alia, engaged in the business of stock brokering and distribution of financial products. ICICI Securities is a wholly-owned subsidiary of ICICI Bank which is India's largest private sector bank and has its various subsidiaries engaged in businesses of housing finance, asset management, life insurance, general insurance, venture capital fund management, etc. ("associates"), the details in respect of which are available on www.icicibank.com.

ICICI Securities is one of the leading merchant bankers/ underwriters of securities and participate in virtually all securities trading markets in India. We and our associates might have investment banking and other business relationship with a significant percentage of companies covered by our Investment Research Department. ICICI Securities generally prohibits its analysts, persons reporting to analysts and their relatives from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover.

The information and opinions in this report have been prepared by ICICI Securities and are subject to change without any notice. The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of ICICI Securities. While we would endeavour to update the information herein on a reasonable basis, ICICI Securities is under no obligation to update or keep the information current. Also, there may be regulatory, compliance or other reasons that may prevent ICICI Securities from doing so. Non-rated securities indicate that rating on a particular security has been suspended temporarily and such suspension is in compliance with applicable regulations and/or ICICI Securities policies, in circumstances where ICICI Securities might be acting in an advisory capacity to this company, or in certain other circumstances.

This report is based on information obtained from public sources and sources believed to be reliable, but no independent verification has been made nor is its accuracy or completeness guaranteed. This report and information herein is solely for informational purpose and shall not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. ICICI Securities will not treat recipients as customers by virtue of their receiving this report. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. The recipient should independently evaluate the investment risks. The value and return on investment may vary because of changes in interest rates, foreign exchange rates or any other reason. ICICI Securities accepts no liabilities whatsoever for any loss or damage of any kind arising out of the use of this report. Past performance is not necessarily a guide to future performance. Investors are advised to see Risk Disclosure Document to understand the risks associated before investing in the securities markets. Actual results may differ materially from those set forth in projections. Forward-looking statements are not predictions and may be subject to change without notice.

ICICI Securities or its associates might have managed or co-managed public offering of securities for the subject company or might have been mandated by the subject company for any other assignment in the past twelve months.

ICICI Securities or its associates might have received any compensation from the companies mentioned in the report during the period preceding twelve months from the date of this report for services in respect of managing or co-managing public offerings, corporate finance, investment banking or merchant banking, brokerage services or other advisory service in a merger or specific transaction.

ICICI Securities or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the companies mentioned in the report in the past twelve months.

ICICI Securities encourages independence in research report preparation and strives to minimize conflict in preparation of research report. ICICI Securities or its analysts did not receive any compensation or other benefits from the companies mentioned in the report or third party in connection with preparation of the research report. Accordingly, neither ICICI Securities nor Research Analysts have any material conflict of interest at the time of publication of this report.

It is confirmed that Pankaj Pandey Research Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months.

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

ICICI Securities or its subsidiaries collectively or Research Analysts do not own 1% or more of the equity securities of the Company mentioned in the report as of the last day of the month preceding the publication of the research report.

Since associates of ICICI Securities are engaged in various financial service businesses, they might have financial interests or beneficial ownership in various companies including the subject company/companies mentioned in this report.