

# **Bharat Barometer** (Mar'24)

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## HDFC securities Click. Invest. Grow. YEARS

## **Economic indicators-a snapshot**

|    | Macroeconomic indicators (% YoY growth)      | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22  | Jan-23  | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23   | Jul-23 | Aug-2  | 3 Sep-23 | 3 Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |
|----|--|--------|--------|--------|--------|---------|---------|--------|--------|--------|--------|----------|--------|--------|----------|----------|--------|--------|--------|--------|
| 1  | Total GST collection                         | 28%    | 26%    | 17%    | 11%    | 15%     | 13%     | 12%    | 13%    | 12%    | 12%    | 12%      | 11%    | 11%    | 10%      | 13%      | 15%    | 10%    | 10%    | 13%    |
| 2  | Consumer price index (CPI)                   | 7%     | 7%     | 7%     | 6%     | 6%      | 7%      | 6%     | 6%     | 5%     | 4%     | 5%       | 7%     | 7%     | 5%       | 5%       | 6%     | 6%     | 5%     | 5%     |
| 3  | Core CPI (CPI ex food & fuel)                | 6%     | 6%     | 6%     | 6%     | 6%      | 6%      | 6%     | 6%     | 5%     | 5%     | 5%       | 5%     | 5%     | 5%       | 4%       | 4%     | 4%     | 4%     | 3%     |
| 4  | Wholesale price index (WPI)                  | 12%    | 11%    | 9%     | 6%     | 5%      | 5%      | 4%     | 1%     | -1%    | -4%    | -4%      | -1%    | -1%    | 0%       | -1%      | 0%     | 1%     | 0%     | NA     |
| 5  | Unemployment-Urban (YoY bps change)          | -21    | -93    | -3     | 72     | 79      | 41      | 35     | 31     | 106    | 90     | 77       | -16    | 52     | 170      | 119      | 39     | -1     | 31     | 55     |
| 6  | Unemployment-Rural (YoY bps change)          | 4      | -21    | 28     | 120    | 16      | 60      | -115   | 57     | 53     | 30     | 68       | 163    | -57    | 3        | 165      | 107    | 53     | -65    | 56     |
| 7  | PMI Manufacturing*                           | 56.2   | 55.1   | 55.3   | 55.7   | 57.8    | 55.4    | 55.3   | 56.4   | 57.2   | 58.7   | 57.8     | 57.7   | 58.6   | 57.5     | 55.5     | 56.0   | 54.9   | 56.5   | 56.9   |
| 8  | PMI services*                                | 57.2   | 54.3   | 55.1   | 56.4   | 58.5    | 57.2    | 59.4   | 57.8   | 62.0   | 61.2   | 58.5     | 62.3   | 60.1   | 61.0     | 58.4     | 56.9   | 59.0   | 61.8   | 60.6   |
| 9  | PMI composite*                               | 58.2   | 55.1   | 55.5   | 56.7   | 59.4    | 57.5    | 59.0   | 58.4   | 61.6   | 61.6   | 59.4     | 61.9   | 60.9   | 61.0     | 58.4     | 57.4   | 58.5   | 61.2   | 60.6   |
|    | External (% YoY growth)                      | Aug-22 | Sep-22 | Oct-22 | Nov-22 | 2 Dec-2 | 2 Jan-2 | 3 Feb- | 23 Mar | -23 Ap | r-23 M | ay-23 J  | ın-23  | [ul-23 | Aug-23   | Sep-23   | Oct-23 | Nov-23 | Dec-23 | Jan-24 |
| 10 | Exports of goods                             | 11%    | 5%     | -12%   | 10%    | -3%     | 2%      | 0%     | -69    | _      |        | 3        | 19%    | -10%   | 4%       | -3%      | 6%     | -3%    | 1%     | 3%     |
| 11 | Imports of goods                             | 37%    | 13%    | 8%     | 7%     | 1%      | -1%     | -5%    | 6 -59  | % -1   | 4% -   | -7% -    | 17%    | -17%   | -3%      | -14%     | 10%    | -4%    | -5%    | 2%     |
| 12 | Export of services                           | 30%    | 35%    | 24%    | 31%    | 20%     | 29%     | 29%    | 6 13   | % 7    | %      | 8%       | 3%     | 8%     | 8%       | -3%      | 11%    | 4%     | 2%     | 11%    |
| 13 | Import of services                           | 28%    | 29%    | 16%    | 22%    | 6%      | 12%     | 15%    | 6 10   | % -3   | 3%     | 2%       | -3%    | -2%    | -1%      | -10%     | 0%     | -11%   | -1%    | 0%     |
| 14 | FDI inflows                                  | -67%   | -40%   | -18%   | -53%   | 25%     | -41%    | -459   | % -54  | % -3   | 8% -   | 75% -    | 49%    | -64%   | -187%    | 8%       | 234%   | 135%   | -160%  | NA     |
|    | Industrial activity (% YoY growth)           | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22  | Jan-23  | Feb-23 | Mar-23 | Apr-23 | May-23 | 3 Jun-23 | Jul-23 | Aug-2  | 3 Sep-23 | 3 Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |
| 15 | E way bill generated                         | 19%    | 24%    | 5%     | 32%    | 17%     | 20%     | 18%    | 16%    | 12%    | 20%    | 16%      | 16%    | 19%    | 10%      | 30%      | 9%     | 13%    | 16%    | 19%    |
| 16 | Rail freight tonnage                         | 8%     | 9%     | 1%     | 5%     | 3%      | 4%      | 4%     | 4%     | 4%     | 2%     | -2%      | 2%     | 7%     | 7%       | 9%       | 5%     | 7%     | 7%     | 10%    |
| 17 | Cargo handled at airports                    | -1%    | 0%     | -15%   | -2%    | -6%     | -4%     | 2%     | -1%    | 0%     | 0%     | -1%      | -1%    | 7%     | 0%       | 14%      | 7%     | 11%    | 15%    | NA     |
| 18 | Cargo traffic at major ports                 | 9%     | 15%    | 3%     | 2%     | 10%     | 12%     | 12%    | 3%     | 1%     | 3%     | -2%      | 4%     | 4%     | 0%       | 14%      | 17%    | 1%     | 3%     | NA     |
| 19 | IIP- mining                                  | -4%    | 5%     | 3%     | 10%    | 10%     | 9%      | 5%     | 7%     | 5%     | 6%     | 8%       | 11%    | 12%    | 12%      | 13%      | 7%     | 5%     | 6%     | NA     |
| 20 | IIP-manufacturing                            | 0%     | 2%     | -6%    | 7%     | 4%      | 5%      | 6%     | 2%     | 5%     | 6%     | 3%       | 5%     | 9%     | 5%       | 10%      | 1%     | 4%     | 3%     | NA     |
| 21 | IIP-electricity                              | 1%     | 12%    | 1%     | 13%    | 10%     | 13%     | 8%     | -2%    | -1%    | 1%     | 4%       | 8%     | 15%    | 10%      | 20%      | 6%     | 1%     | 6%     | NA     |
| 22 | Power generation                             | -13%   | -3%    | -11%   | 0%     | -3%     | 10%     | 7%     | -3%    | -2%    | 1%     | 3%       | 6%     | 14%    | 10%      | 23%      | 6%     | 0%     | 8%     | 6%     |
| 23 | Coal offtake (except Lignite)                | 3%     | 1%     | -5%    | 5%     | 5%      | 7%      | 2%     | 4%     | 8%     | 4%     | 4%       | 11%    | 17%    | 12%      | 15%      | 6%     | 5%     | 3%     | 11%    |
| 24 | Consumption of petroleum products            | 15%    | 8%     | 6%     | 14%    | 3%      | 4%      | 7%     | 9%     | 1%     | 13%    | 5%       | 3%     | 8%     | 8%       | 5%       | -1%    | 3%     | 8%     | 6%     |
| 25 | Cement production                            | 2%     | 13%    | -4%    | 30%    | 10%     | 5%      | 8%     | 0%     | 12%    | 16%    | 10%      | 7%     | 20%    | 5%       | 17%      | -4%    | 1%     | 5%     | NA     |
| 26 | Finished steel consumption                   | 17%    | 12%    | 11%    | 13%    | 16%     | 8%      | 15%    | 15%    | 8%     | 9%     | 17%      | 16%    | 16%    | 19%      | 15%      | 18%    | 11%    | 8%     | 9%     |
| 27 | Consumption of natural gas (domestic & RLNG) | -2%    | -8%    | -11%   | -5%    | -6%     | 14%     | 4%     | 3%     | 12%    | 10%    | 18%      | 9%     | 23%    | 24%      | 31%      | 19%    | 23%    | 24%    | NA     |

<sup>\*</sup>Figures mentioned are absolute values

Source: CMIE, MOSPI, RBI, AMFI, CDSL, HSIE Research

## **Economic indicators-a snapshot**



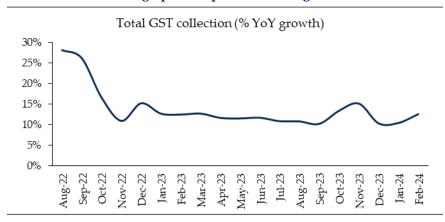
|          | Demand & consumption (% YoY growth)          | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |
|----------|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 28       | Total vehicles registered                    | 8%     | 7%     | 48%    | 19%    | -6%    | 14%    | 17%    | 15%    | -3%    | 11%    | 10%    | 11%    | 9%     | 21%    | -7%    | 19%    | 22%    | 16%    | 13%    |
| 29       | Passenger Vehicle sales                      | 19%    | 68%    | 27%    | 27%    | 11%    | 20%    | 8%     | 6%     | 9%     | 11%    | 2%     | 4%     | 12%    | 5%     | 17%    | 4%     | 0%     | 10%    | 10%    |
| 30       | Telecom subscriber base                      | -3%    | -1%    | -2%    | -2%    | -1%    | 0%     | 0%     | 0%     | 0%     | 0%     | 0%     | 0%     | 0%     | 1%     | 1%     | 1%     | 2%     | NA     | NA     |
| 31       | Broadband subscriber base                    | 0%     | 3%     | 3%     | 3%     | 5%     | 7%     | 7%     | 7%     | 8%     | 8%     | 8%     | 8%     | 8%     | 8%     | 8%     | 9%     | 9%     | NA     | NA     |
| 32       | First year premium collection-life insurance | 18%    | 17%    | 15%    | 30%    | 10%    | 20%    | -17%   | -13%   | -30%   | -4%    | 18%    | -29%   | -18%   | -16%   | 8%     | -25%   | 44%    | 27%    | 48%    |
| 33       | Gross premium underwritten-nonlife           | 12%    | 3%     | 19%    | 22%    | 15%    | 19%    | 20%    | 11%    | 21%    | 18%    | 15%    | 14%    | -4%    | 29%    | 14%    | 7%     | 15%    | 7%     | NA     |
| 34       | Airport passenger traffic                    | 73%    | 62%    | 40%    | 22%    | 23%    | 101%   | 64%    | 27%    | 26%    | 19%    | 20%    | 26%    | 23%    | 19%    | 12%    | 11%    | 10%    | 7%     | NA     |
| 35       | Foreign tourist arrival in India             | 437%   | 364%   | 243%   | 191%   | 204%   | 331%   | 259%   | 132%   | 54%    | 41%    | 24%    | 19%    | 29%    | 21%    | 24%    | 20%    | 11%    | NA     | NA     |
| 36       | Urban employment                             | 1%     | 0%     | 1%     | 3%     | 4%     | 3%     | 4%     | 4%     | 4%     | 3%     | 5%     | 5%     | 11%    | 7%     | 8%     | 5%     | 5%     | 6%     | 7%     |
| 37       | Credit card transactions                     | 29%    | 33%    | 19%    | 17%    | 21%    | 32%    | 23%    | 18%    | 16%    | 15%    | 15%    | 18%    | 19%    | 11%    | 25%    | 26%    | 26%    | 27%    | NA     |
| 38       | Debit card transactions                      | -5%    | -5%    | -8%    | -10%   | -9%    | -6%    | -6%    | -10%   | -13%   | -14%   | -15%   | -16%   | -11%   | -16%   | -16%   | -11%   | -16%   | -16%   | NA     |
| 39       | CMIE consumer sentiment index: Rural*        | 74.8   | 79.4   | 83.2   | 82.5   | 81.4   | 85.2   | 89.4   | 90.9   | 94.0   | 94.7   | 96.4   | 98.5   | 96.0   | 103.5  | 105.7  | 106.6  | 109.1  | 105.8  | 106.2  |
| 40       | CMIE consumer sentiment index: Urban*        | 68.2   | 75.2   | 80.5   | 79.0   | 77.7   | 80.5   | 86.0   | 90.2   | 92.2   | 92.7   | 95.0   | 92.8   | 92.3   | 95.5   | 99.2   | 99.3   | 101.8  | 101.3  | 100.3  |
|          | Banking & money flow (% YoY growth)          | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |
| 41       | M3 money supply                              | 9%     | 9%     | 9%     | 9%     | 9%     | 10%    | 10%    | 9%     | 5%     | 10%    | 13%    | 11%    | 11%    | 11%    | 11%    | 11%    | 11%    | 11%    | 11%    |
| 42       | currency with public                         | 8%     | 8%     | 9%     | 7%     | 8%     | 8%     | 8%     | 8%     | 8%     | 8%     | 4%     | 5%     | 5%     | 5%     | 4%     | 5%     | 4%     | 5%     | 4%     |
| 43       | Value of retail payment transactions         | 35%    | 37%    | 27%    | 32%    | 28%    | 29%    | 28%    | 26%    | 21%    | 24%    | 21%    | 24%    | 27%    | 21%    | 24%    | 26%    | 21%    | 25%    | 29%    |
| 44       | Volume of retail payment transactions        | 63%    | 66%    | 56%    | 57%    | 55%    | 55%    | 54%    | 47%    | 46%    | 43%    | 45%    | 47%    | 49%    | 45%    | 44%    | 47%    | 44%    | 43%    | 50%    |
| 45       | No. of UPI transactions                      | 85%    | 86%    | 73%    | 75%    | 71%    | 74%    | 66%    | 61%    | 59%    | 58%    | 59%    | 58%    | 61%    | 56%    | 56%    | 54%    | 54%    | 52%    | 61%    |
| 46       | No. of IMPS transactions                     | 23%    | 20%    | 12%    | 12%    | 10%    | 8%     | 6%     | 1%     | 5%     | 3%     | 3%     | 6%     | 5%     | 2%     | 2%     | 2%     | 3%     | 7%     | 19%    |
| 47       | Value of Fastag collections                  | 38%    | 41%    | 33%    | 46%    | 34%    | 34%    | 29%    | 24%    | 22%    | 24%    | 21%    | 20%    | 22%    | 20%    | 24%    | 14%    | 19%    | 16%    | 19%    |
| 48       | Volume of Fastag collections                 | 35%    | 34%    | 32%    | 33%    | 29%    | 30%    | 18%    | 13%    | 15%    | 17%    | 14%    | 11%    | 13%    | 15%    | 13%    | 12%    | 11%    | 10%    | 12%    |
| 49       | Outstanding credit of SCBs                   | 14%    | 15%    | 16%    | 16%    | 14%    | 15%    | 16%    | 15%    | 16%    | 15%    | 16%    | 20%    | 20%    | 20%    | 20%    | 21%    | 20%    | 20%    | 20%    |
| 50       | Outstanding deposits of SCBs                 | 10%    | 9%     | 8%     | 10%    | 9%     | 11%    | 10%    | 10%    | 10%    | 10%    | 13%    | 13%    | 13%    | 13%    | 13%    | 13%    | 13%    | 13%    | 13%    |
|          | Rural indicators (% YoY growth)              | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |
| 51       | Rural employment                             | -1%    | -1%    | -1%    | -1%    | 0%     | 1%     | 3%     | 2%     | 2%     | 0%     | 4%     | 1%     | 6%     | 5%     | 5%     | 5%     | 6%     | 4%     | 5%     |
| 52       | Reservoir level live storage                 | 34%    | 11%    | 12%    | 10%    | 1%     | 0%     | -4%    | -4%    | -2%    | -3%    | -2%    | -15%   | -22%   | -16%   | -19%   | -22%   | -14%   | -18%   | -20%   |
| 53       | Sale quantity of fertilisers                 | 18%    | 7%     | 18%    | 20%    | 14%    | 18%    | 10%    | 19%    | -14%   | 2%     | 2%     | 4%     | 3%     | 6%     | 10%    | -6%    | -3%    | -9%    | NA     |
| 54       | 2 wheelers sales units                       | 9%     | 7%     | -3%    | 7%     | -5%    | -7%    | -4%    | -1%    | 2%     | 8%     | -6%    | -9%    | 0%     | 1%     | 17%    | 25%    | 14%    | 25%    | 35%    |
| 55       | Tractor sales units                          | -1%    | 19%    | 4%     | 4%     | 19%    | 16%    | 12%    | 10%    | -13%   | -2%    | -1%    | 0%     | -4%    | -16%   | -5%    | 1%     | -21%   | -14%   | -26%   |
|          | Capital market(% YoY growth)                 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |
| 56       | Active client accounts (NSDL & CDSL)         | 49%    | 46%    | 41%    | 37%    | 34%    | 32%    | 30%    | 28%    | 26%    | 25%    | 25%    | 26%    | 26%    | 26%    | 27%    | 27%    | 29%    | 30%    | 32%    |
| 57       | Net AUM of mutual funds                      | 7%     | 5%     | 6%     | 8%     | 6%     | 4%     | 5%     | 5%     | 9%     | 16%    | 25%    | 23%    | 19%    | 21%    | 18%    | 21%    | 27%    | 33%    | 38%    |
| 58       | Net inflow of mutual funds (equity)          | -29%   | 62%    | 80%    | -81%   | -71%   | -16%   | -20%   | -28%   | -59%   | -83%   | -44%   | -14%   | 231%   | 0%     | 113%   | 588%   | 133%   | 74%    | 71%    |
| 59       | NSE trading volume                           | -3%    | -7%    | -37%   | 22%    | 30%    | -27%   | -19%   | -14%   | -31%   | 23%    | 60%    | 88%    | 61%    | 64%    | 76%    | 41%    | 19%    | 164%   | 190%   |
| 60       | India VIX*                                   | 18.7   | 20.0   | 15.8   | 13.8   | 14.9   | 16.9   | 14.0   | 12.9   | 10.9   | 12.0   | 10.8   | 10.4   | 12.1   | 11.5   | 11.8   | 12.7   | 14.5   | 16.0   | 15.6   |
| 61       | Value of SIP contributions                   | 28%    | 25%    | 24%    | 21%    | 20%    | 20%    | 20%    | 16%    | 16%    | 20%    | 20%    | 26%    | 25%    | 24%    | 30%    | 28%    | 30%    | 36%    | 40%    |
| <u> </u> | FII inflows                                  | 138%   | -137%  | 134%   | 1973%  | 79%    | 30%    | 94%    | 134%   | 157%   | 230%   | 228%   | 780%   | -67%   | -60%   | -504%  | -37%   | 1512%  | 72%    | 1353%  |
|          | I  |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        | 2      |

<sup>\*</sup>Figures mentioned are absolute values Source: CMIE, MOSPI, RBI, AMFI, CDSL, HSIE Research

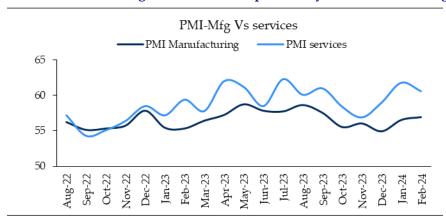
### Macroeconomic indicators

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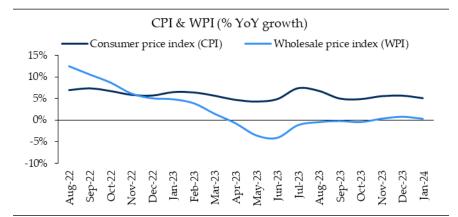
#### GST collection inching up with optimistic GDP growth



#### Both Services and Mfg PMI remain in expansionary zone; services rising

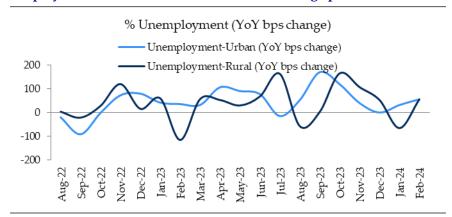


#### CPI and WPI both moderating steadily and remain soft



Source: CMIE, MOSPI, PIB, GST council, HSIE Research

#### Unemployment in rural as well as urban areas resurge post festive season



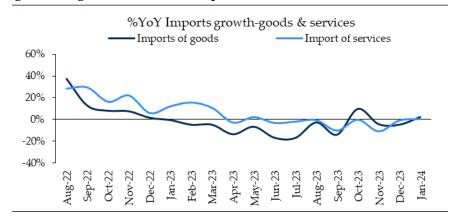
### **External sector**



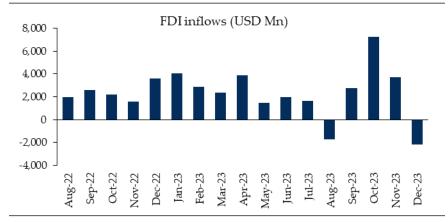
#### Exports of services reflecting faster recovery in growth than goods



#### growth of goods and services imports remain muted



#### FDI inflows showing strength after a weak first half of financial year



#### FII flows bounces back in Feb month post a net negative January

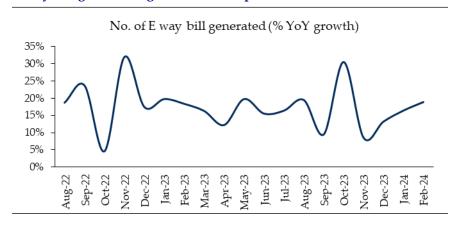


Source: CMIE, MOSPI, RBI, ministry of commerce & industry, CDSL, HSIE Research

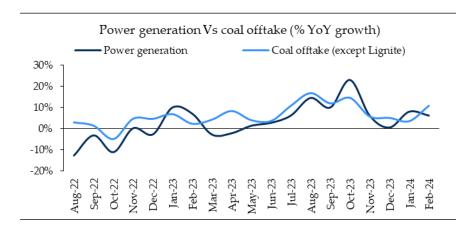
## **Industrial activity**

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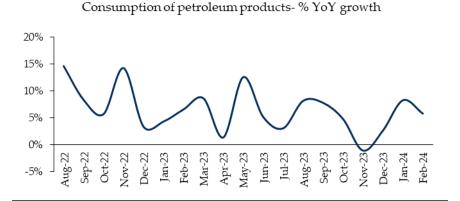
#### E-way bill generation growth inches up from lower levels



#### Power generation growth steady amid rising coal offtake



### Petroleum products consumption growth moderates with rise in crude price



Source: CMIE, MOSPI, GST council, JPC, PPAC, HSIE Research

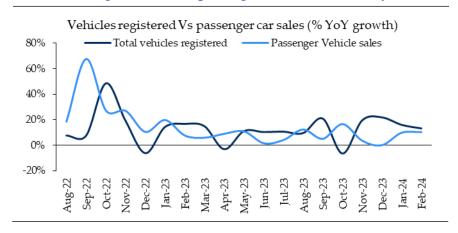
#### Steel consumption growth resurges despite high base



## **Demand & consumption**

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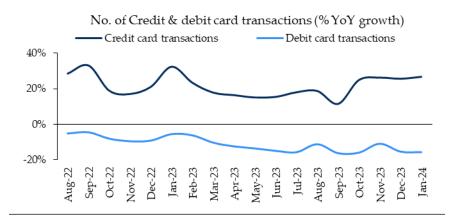
#### Overall auto registrations and passenger vehicle sales healthy



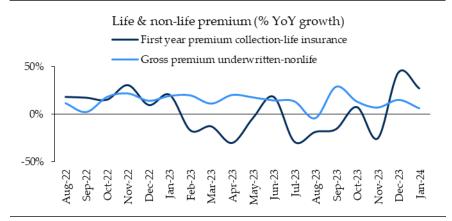
#### Air passengers traffic surpasses pre covid levels



#### Credit card reflects robust growth; debit card declines post UPI adoption



### Life insurance premium's growth strong; non-life healthy as well



Source: CMIE, SIAM, IRDA, ministry of railways, DGCA, MOSPI, HSIE Research

## Banking and money flow



#### Money supply growth normalizes to nominal GDP growth levels

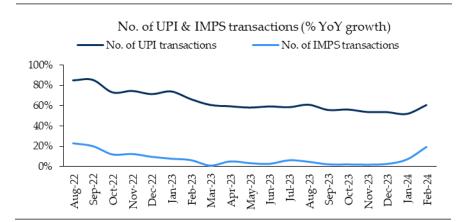


#### Fastag collections growth start rising again after a stabilization phase

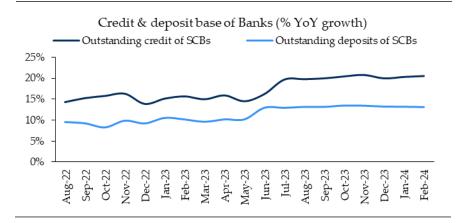


Source: CMIE, RBI, HSIE Research

#### UPI grows strongly despite a rising base; IMPS growth inches up as well



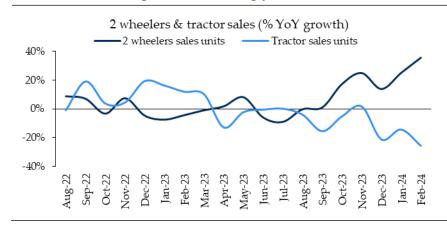
#### Credit and deposit growth healthy in the recent month; deposits lag



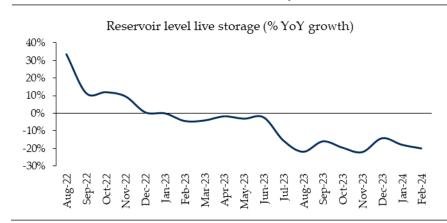
### **Rural indicators**



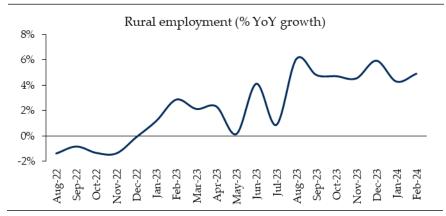
#### 2-wheeler YoY sales growth rises strongly while tractor sales decline



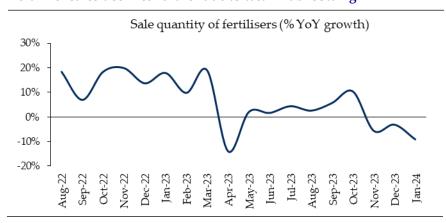
#### Reservoir level decline continues but intensity reduces due to base effect



#### Moderate rural employment growth sustains led by services sector



#### Fertilizer sales declines further due to weak Rabi sowing



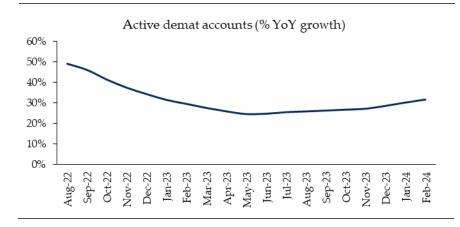
Source: CMIE, CPH survey, SIAM, MOSPI, Labor bureau survey. HSIE Research

## Capital market

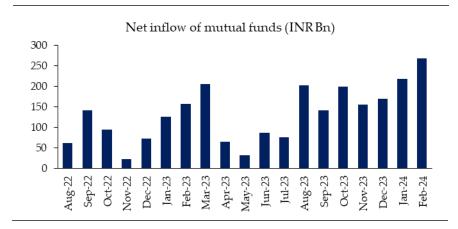
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Demat account addition continues unabated



Equity MF inflows continue to be strong as equity markets surged ahead



Trading volume growth further accelerates as markets remain buoyant



Source: NSE, AMFI, CMIE, MOSPI, HSIE Research

India VIX takes a pause after rising as equity market remains strong





#### Disclosure:

We, Varun Lohchab, PGDM & Amit Kumar, CFA authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. SEBI conducted the inspection and based on their observations have issued advise/warning. The said observations have been complied with. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

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