# 22 March 2024 RNING

### **Market snapshot**

Equities - India	Close	Chg .%	CYTD.%
Sensex	72,641	0.7	0.6
Nifty-50	22,012	0.8	1.3
Nifty-M 100	47,034	2.4	1.8
Equities-Global	Close	Chg .%	CYTD.%
S&P 500	5,242	0.3	9.9
Nasdaq	16,402	0.2	9.3
FTSE 100	7,883	1.9	1.9
DAX	18,179	0.9	8.5
Hang Seng	5,905	1.7	2.4
Nikkei 225	40,816	2.0	22.0
Commodities	Close	Chg .%	CYTD.%
Brent (US\$/Bbl)	85	-0.3	9.8
Gold (\$/OZ)	2,181	-0.2	5.7
Cu (US\$/MT)	8,838	0.2	4.4
Almn (US\$/MT)	2,254	1.4	-3.9
Currency	Close	Chg .%	CYTD.%
USD/INR	83.2	0.0	-0.1
USD/EUR	1.1	-0.6	-1.6
USD/JPY	151.6	0.2	7.5
YIELD (%)	Close	1MChg	CYTD chg
10 Yrs G-Sec	7.0	-0.04	-0.1
10 Yrs AAA Corp	7.6	-0.03	-0.2
Flows (USD b)	21-Mar	MTD	CYTD
FIIs	-0.2	6.80	-2.7
DIIs	0.39	1.94	6.3
Volumes (INRb)	21-Mar	MTD*	YTD*
Cash	944	1044	1199
F&O	4,71,118	3,81,443	3,99,584

### Today's top research idea

### One 97 Communications: Navigating through the storm

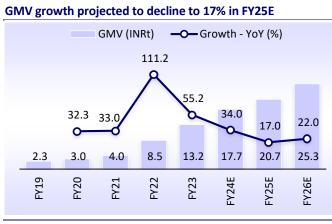
- Paytm has been under regulatory scrutiny for some time, with its subsidiary PPBL receiving multiple regulatory warnings. This has led to the RBI imposing severe business restrictions on PPBL. The restrictions have put the company at risk of losing customers and merchants, disrupting its growth trajectory. We anticipate Paytm to experience a decline in market share within the overall payments market.
- We thus review our numbers and estimate payment processing margin to decline as the mix of high-yielding wallet business drops sharply. In terms of loan origination, we anticipate a weaker performance and cut our disbursements by 10%/40% for FY24E/FY25E, due to reputational damage and increased caution among lending partners. However, volumes are likely to recover from FY26E with an estimated growth CAGR of ~25%.
- We remain watchful on the ongoing business transition and Paytm's ability to recover lost business and resume growth trajectory over FY25-26E. We thus estimate FY25E revenue to decline by 24%, while contribution profit declines 30%. We estimate contribution margin to sustain at 51% over FY25E (vs. 56% in FY24). We revise our TP to INR530 based on 15x FY28E EV/EBITDA discounted to FY26E. Our valuation corresponds to 2.8x P/Sales for FY26E. We will revisit our rating post 4Q results and in the interim maintain our Neutral stance on the stock.

### Research covered

Cos/Sector	Key Highlights
One 97 Communications	Navigating through the storm
Technology	Accenture's 2QFY24 commentary points to continued pressure on demand

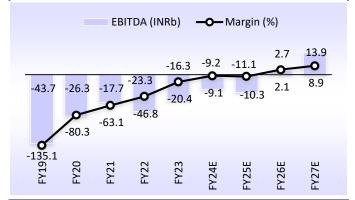
Note: Flows, MTD includes provisional numbers. \*Average

### Chart of the Day: One 97 Communications (Navigating through the storm)



Source: Company, MOFSL

EBITDA losses to widen to INR11.1b in FY25E, estimate company to achieve EBITDA breakeven in FY26E



Source: Company, MOFSL

### Research Team (Gautam.Duggad@MotilalOswal.com)

Investors are advised to refer through important disclosures made at the last page of the Research Report.

Motilal Oswal research is available on www.motilaloswal.com/Institutional-Equities, Bloomberg, Thomson Reuters, Factset and S&P Capital.

### In the news today



### Kindly click on textbox for the detailed news link

# 1

### Delhi CM Arvind Kejriwal arrested by ED in excise policy case

The Delhi CM was instructed to appear before the agency. However, he consistently skipped all summons, contending that they were "illegal" and politically motivated

# 2

### Infosys, Wipro ADRs trade up to 4% lower as Accenture slashes revenue growth guidance

Accenture now expects full-year revenue growth in the range of 1% to 3%, from its prior forecast of 2% to 5%

# 3

### Prestige Group acquires 62.5 acres of land in Indirapuram Extension, NCR

The acquisition, which includes a revenue share, marks a significant milestone for Prestige Group as it expands its footprint in the NCR real estate marke

# 4

### Volkswagen to bring more premium vehicles to India India has surpassed Japan to emerge as the third largest

vehicle market in the world, a feat which no one would have thought possible a decade back, Volkswagen's executive director, international sales, Michael Mayer, said

# 5

EMPS 2024: Electric twowheeler makers fear Rs 300 cr blow from new scheme OEMs meet ministry officials, flag four key concerns

### 6

### TCS signs 7-year deal to transform global IT infrastructure for Ramboll

TCS will also deliver services to manage Ramboll's cloud and data centers, application development and maintenance, cyber security and digital workplace.

# 7

### NMDC reduces iron ore lump rate by Rs 200 per tonne; fines by Rs 250 per tonne The rates of lump ore have been revised to Rs 5,800 per tonne and that of fines to Rs 5,060 per tonne, NMDC said in an exchange filing

22 March 2024



# **One 97 Communications**

BSE SENSEX

72,641



Bloomberg	PAYTM IN
Equity Shares (m)	649
M.Cap.(INRb)/(USDb)	261.1 / 3.1
52-Week Range (INR)	998 / 318
1, 6, 12 Rel. Per (%)	4/-63/-58
12M Avg Val (INR M)	3872
Free float (%)	100.0

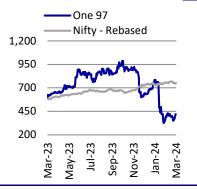
#### Financials & Valuations (INR b)

Thancials & Valuat		~/	
Y/E	FY23	FY24E	FY25E
Revenue from Op	79.9	101.0	107.7
Contribution Profit	39.0	56.8	54.8
Adjusted EBITDA	(1.8)	6.1	0.6
EBITDA	(16.3)	(9.2)	(11.1)
PAT	(17.8)	(11.4)	(14.1)
EPS (INR)	(28.0)	(17.7)	(21.6)
EPS Gr. (%)	(24.1)	(36.8)	NM
Ratios			
Contribution	48.8	56.2	50.9
Margin (%)	40.0	50.2	50.5
Adjusted EBITDA	(2.2)	6.0	0.6
Margin (%)	(2.2)	0.0	0.0
EBITDA Margin (%)	(20.4)	(9.1)	(10.3)
RoE (%)	(13.1)	(8.8)	(11.3)
RoA (%)	(9.9)	(6.4)	(7.9)
Valuations			
P/E(X)	(14.7)	(23.2)	NM
P/BV (X)	2.0	2.0	2.2
P/Sales (X)	3.3	2.6	2.5

Shareholding	; pattern (%)		
As On	Dec-23	Sep-23	Dec-22
Promoter	0.0	0.0	0.0
DII	6.1	4.1	1.9
FII	63.7	60.9	72.8
Others	30.2	24.3	25.3

FII Includes depository receipts

#### Stock Performance (1-year)



### CMP: INR411

S&P CNX

22,012

TP: INR 530 (29%)

Neutral

# Navigating through the storm

# Cutting Revenue, EBITDA estimates; Remain watchful of recovery from 2HFY25E

- Paytm has been under regulatory scrutiny for some time, with its subsidiary PPBL receiving multiple regulatory warnings. This has led to the RBI imposing severe business restrictions on PPBL.
- The restrictions have put the company at risk of losing customers and merchants, disrupting its growth trajectory. Despite this, the business volumes in February show a moderate impact. We anticipate a further decline in UPI transaction volume/value data in Mar'24 as well.
- We review our numbers and estimate payment processing margin to decline as the mix of high-yielding wallet business declines sharply, while the impact on financial business (loan origination volumes) further suppress revenue growth and profitability.
- Paytm has recently received NPCI approval to function as a Third-party app provider, which will enable it to work like its peers, Google Pay and PhonePe. Paytm has tied up with Axis Bank, HDFC Bank, SBI, and Yes Bank to ensure smooth business migration.
- We remain watchful on the ongoing business transition and Paytm's ability to recover lost business and resume growth trajectory over FY25-26E. We thus estimate FY25E revenue to decline by 24%, while contribution profit declines 30%. We estimate contribution margin to sustain at 51% over FY25E (vs. 56% in FY24). We revise our TP to INR530 based on 15x FY28E EV/EBITDA discounted to FY26. Our valuation corresponds to 2.8x P/Sales for FY26E. We will revisit our rating post 4Q results and in the interim maintain our Neutral stance on the stock.

#### Remain watchful of leakage in customer, merchant base

- Following the recent RBI restrictions, Paytm has witnessed a significant decline in its Gross Merchandise Value (GMV) in February, and this trend is likely to persist into March. While some of this decline can be attributed to the absence of new user additions, there is also a looming risk of losing customers and merchants to competitors. This competition is further impacting overall business activity on the platform.
- Currently, PPBL boasts 1.8 million merchants and the company's ~40k field employees are proactively assisting these merchants in switching their settlement accounts to alternative banks smoothly. Additionally, push notifications are being sent out to remind merchants about this transition to ensure minimum business loss.
- Although Paytm is anticipated to retain the majority of its merchant base, following approvals from the NPCI, it is expected that around 15-20% of merchants (15% of whom have settlement accounts with PPBL) may churn.
- On the customer side, the company has 60-70k customers with e-NACH mandates with PPBL, potentially resulting in a moderate impact on the consumer front. Consequently, marketing expenditures are expected to rise as the company endeavors to regain lost users.

#### Cutting payment revenues by 27%; processing margin to moderate

We estimate FY25E payment revenues to decline by 27%, attributed to the decline in GMV, impact on wallet transactions, and loss in merchant and customer base. We thus project a 28% cut in payment processing margin to a range of ~7bp, primarily due to reduced business volumes and an adverse mix as the share of high-yielding wallet business sharply declines. We expect GMV growth to recover gradually, estimating ~20% CAGR over FY25-27E vs. ~45% CAGR witnessed during FY22-24E.

**Financial business to see sharp drop too; estimate gradual volume recovery** Amid regulatory interventions, the financial business experienced moderation in select lending segments. Initially, the company had moderated growth in the Personal loan segment. However, with regulatory concerns surrounding small-ticket loans, Paytm opted to further reduce origination of postpaid loans (17% QoQ decline in 3QFY24). Postpaid loans sanctioned through PPBL have been suspended due to RBI's concerns. Additionally, Merchant Loans are currently on hold as the company awaits additional data on the QR transition before resuming loan sanctioning. However, PL loans have fared relatively well with the company anticipating to reach normalcy over the next few quarters. The company is also considering entering the secured business loan segment to sustain growth in its financial business over the medium term. We thus cut our disbursements by 10%/40% for FY24E/FY25E.

#### **Commerce & Cloud appears relatively insulated from ongoing upheaval**

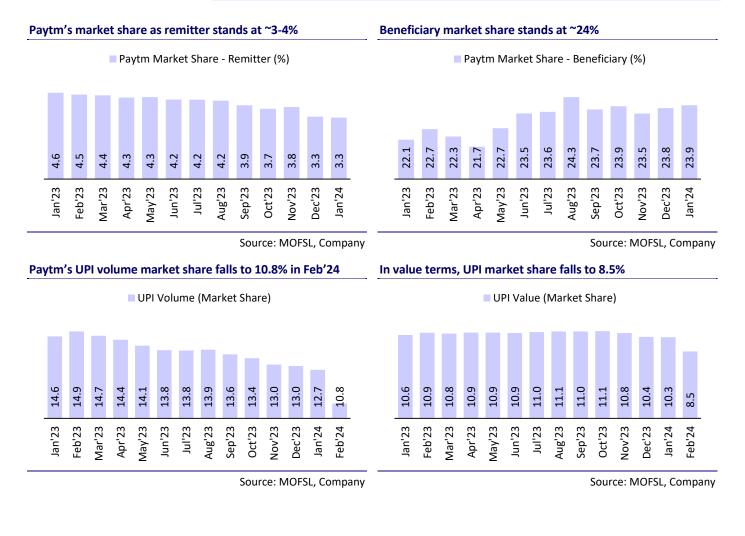
Commerce and Cloud business segment of Paytm will likely witness minimal impact from the ongoing upheaval post recent RBI restrictions. Within this segment, merchants offer discounts, deals, gift vouchers, and other digital goods such as tickets. The company provides brand marketing, advertising, and loyalty services to brands and businesses. Therefore, all customer activity within this segment is independent of the PPBL business segments. We anticipate that Commerce and Cloud revenues will correlate proportionately with GMV and will thus see moderate impact. We estimate Commerce and Cloud business revenues to register a CAGR of ~20% over FY25-27E.

#### **Estimate EBITDA losses to continue over FY25E**

Amid looming regulatory challenges, we anticipate revenue losses for Paytm attributed to churn in both merchant and customer bases. We anticipate the company losing approximately 15-20% of its combined merchant and customer base to competitors. We thus cut our FY25E revenue estimate by 24% and estimate EBITDA losses to sustain at elevated levels of INR11.1b. Additionally, we are factoring in higher expenses as the company endeavors to stabilize its merchant and customer base. We estimate Paytm to achieve EBITDA breakeven in FY26E however remain watchful on the progress in business migration and recovery in Payments and financial business over coming quarters.

#### Valuation and view

- The recent regulatory restrictions have significantly impacted Paytm's business environment and growth outlook. Despite the company's extensive reach, its ability to mitigate the business impact will largely depend on the execution capabilities over the coming quarters.
- We anticipate Paytm to experience a decline in market share within the overall payments market. We thus review our numbers and estimate payment processing margin to decline as the mix of high-yielding wallet business drops sharply, while the impact on financial business (loan origination volumes) further suppress revenue growth and profitability.
- In terms of loan origination, we anticipate a weaker performance and cut our disbursements by 10%/40% for FY24E/FY25E, due to reputational damage and increased caution among lending partners. However, volumes are likely to recover from FY26E with an estimated growth cagr of ~25%.
- We remain watchful on the ongoing business transition and Paytm's ability to recover lost business and resume growth trajectory over FY25-26E. We thus estimate FY25E revenue to decline by 24%, while contribution profit declines 30%. We estimate contribution margin to sustain at 51% over FY25E (vs. 56% in FY24). We revise our TP to INR530 based on 15x FY28E EV/EBITDA discounted to FY26E. Our valuation corresponds to 2.8x P/Sales for FY26E. We will revisit our rating post 4Q results and in the interim maintain our Neutral stance on the stock.

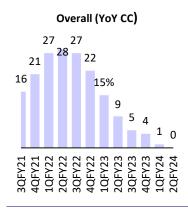




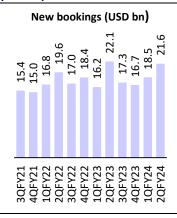
# Technology



### ACN revenue growth stalled in 2QFY24 (%)



# Booking saw 21.6 in 2QFY24 (USD b)



# Accenture's 2QFY24 commentary points to continued pressure on demand

Deal wins strong, but guidance cut suggests elevated discretionary pain Accenture (ACN), a key peer of Indian IT services companies, reported 2QFY24 revenues of USD15.8b, flat YoY CC and down 2.6% QoQ, in line with company guidance and Bloomberg consensus. But the company gave weak 3Q revenue growth guidance of (1%)-3% YoY CC and lowered corresponding FY24 guidance to 1.0%-3.0% (vs. 2.0%-5.0% last quarter), both of which missed Bloomberg consensus expectations. Assuming 3Q growth near the top end, this implies a modest exit to FY24 of 6.0% YoY CC growth for ACN despite a low base and inorganic support. Management commentary continues to indicate weakness in discretionary spending, partially compensated by cost efficiency related spending. Our discussions with Indian IT peers echoed the cautious spending environment in the near term, which should drag down FY24 operational performance for them. On the other hand, outsourcing-driven deal bookings remained robust, clocking the second highest bookings of USD21.6b in 2Q despite the high year-ago base (down 2% YoY but up 17% QoQ). We see continued weakness in CMT as an ongoing overhang on Tech Mahindra (~40% Comm. exposure).

#### Earnings snapshot – modest 2Q performance, FY24 guidance lowered

- In-line revenue performance: Revenue stood at USD15.8b (flat YoY in CC) in 2QFY24, 10bp below the consensus. Managed services revenue grew 3% YoY CC (slowest in last four years), while consulting services continued to decline, down 3% YoY CC.
- Bookings recovered in 2Q: ACN reported outsourcing bookings at USD11.1b, down 3% YoY but up 13% QoQ, while consulting bookings declined 2% YoY (up 22% QoQ) to USD10.5b.
- Revenue guidance trimmed: ACN expects 3QFY24 revenue growth at -1 to +3% YoY CC, while FY24 revenue growth guidance was lowered to 1.0%-3.0% in CC (from 2.0%-5.0% last quarter). The FY24 revenue guidance includes 3% inorganic contribution.
- Stable operating margin performance: Adjusted EBIT margin moderated 10bp YoY to 13.7% in 2Q, missing consensus by 30bp YoY. FY24 margin guidance was adjusted to 15.5%, at the lower end of the previous band of 15.5-15.7%.
- Attrition picked up: ACN workforce remained stable in 2Q at around 742k employees, while attrition increased by 200bp QoQ to 13% and utilization rates moved up to 92%.

#### Managed services growth to outpace consulting services growth

Managed services to outperform Consulting: The management continued to expect managed services to outgrow consulting services in FY24, with the former expected to grow in mid-single digits and the latter staying flat YoY. Robust bookings in large project wins continue to aid the managed services vertical with a book-to-bill (BTB) ratio of 1.4x.

- Macro headwind continues to weigh on growth: ACN has not witnessed any meaningful change in the spending pattern of its enterprise clients. They maintain caution, which is leading to slower decision-making and higher deal scrutiny. The revenue conversion for small-size deals remains slow, while execution for large deals remains fairly strong.
- Demand for key verticals was muted: Demand for Financial Services and CMT, which have been the key verticals for Indian IT firms, continued to be weak in 2QFY24. CMT reported a 7% CC YoY decline in 2Q vs. 11% CC YoY decline in 1Q. Financial services reported 6% YoY decline vs. flat growth in 1QFY24.

#### Generative AI continues to gain traction among clients

- ACN is seeing good interest from clients on Generative AI, with cumulative revenues of USD1.1b during the first two quarters (USD600m in 2Q).
- The implications of Gen AI will become more pronounced and clients' conversations are changing from POCs to material rollout and integration of AI into their core operations.

#### Key highlights from the management commentary

- Clients continue to prioritize investing in large-scale transformations, which convert to revenue more slowly while further limiting discretionary spending particularly on smaller projects.
- ACN also saw continued delays in decision-making and a slower pace of spending.
- Clients are navigating an uncertain macro-environment due to economic, geopolitical and industry-specific conditions.
- Gen AI has seen strong early interest, with USD1b+ in sales in the first six months of the year. This is the fastest scale-up the company has ever seen.
- For FY24, revenue guidance was lowered to 1-3% from 2-5% YoY in CC terms earlier with no forex impact and 3% inorganic contribution.

W/E Assessed		FY23			FY24	FY22	FY23
Y/E August	2Q	3Q	4Q	1Q	2Q		
Revenue (USD b)	15.8	16.6	16.0	16.2	15.8	61.6	64.1
QoQ (%)	0.4	4.7	-3.5	1.5	-2.6		
YoY (%)	5.1	2.5	3.6	3.0	-0.1	21.9	4.1
GPM (%)	30.6	33.4	32.4	33.6	30.9	32.0	32.3
SGA (%)	9.9	10.5	10.8	10.5	10.3	9.9	10.3
EBIT (USD m)	1,945	2,359	1,913	2,565	2,046	9,367	8,810
EBIT Margin (%)	12.3	14.2	12.0	15.8	13.0	15.2	13.7
Other income	2	272	46	52	49	-171	329
PBT (USD m)	1,947	2,632	1,959	2,617	2,096	9,196	9,139
ETR (%)	20.4	22.2	28.1	23.2	18.4	24.0	23.4
Adj. PAT (USD m)	1,524	2,010	1,373	1,973	1,675	6,877	6,872
Exceptional items	0	0	0	0	0	0	0
Reported PAT (USD m)	1,524	2,010	1,373	1,973	1,675	6,877	6,872
QoQ (%)	-22.5	31.9	-31.7	43.7	-15.1		
YoY (%)	-6.8	12.5	-17.5	0.4	9.9	16.7	0.2
EPS (INR)	2.4	3.1	2.1	3.1	2.6	10.7	10.8

#### Quarterly performance

Source: MOFSL, Company





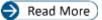
### SJVN: Will Add ₹1,200 Cr To Revenue Once Nepal Project Is Commissioned; Geeta Kapur, CMD

- Hydro project costs are higher which is reflected in higher tariffs
- Building a 900 MW Arun 3 project in Nepal, will commission in February 2025, the project will add 1,200 cr to revenue once commissioned
- 1,176 MW capacity to be added in the next couple years
- 2,000 MW of solar projects will be commissioned in September 2024
- We will add ₹2,700 cr of revenues in FY25, ₹1,500 cr in FY26
- Buxar Project is also on schedule will be commissioned in September 2024

Read More

### Prince Pipes: Expect Output Of 1 Lk Units/ Annum With Revenue Potential Of ₹120 Cr Post Aquel Acquisition; Nihar Chheda, VP-Corp Strategy

- EBITDA margin is sustainable at 13-15%
- Will be able to significantly increased utilisation levels
- Expect output of 1 lk units per annum with revenue potential of ₹120 cr post acquisition
- Bihar facility will start its commercial operation in next 12 months
- Total addressable market for the co is now at ₹60,000 cr



### NLC INDIA: NLC India & Rajasthan Govt Will Form A JV, Majority Stake Will Be Held By The Co; Prasanna Kumar Motupalli, CMD

- Revamping Of Tamil Nadu Power Plant Will Improve Operations
- Rajasthan Has Enough Lignite Reserves To Make 1 Lignite-based Power Station, Have 1 Lignite Mine In Rajasthan
- Will Also Construct A 1,000 MW Solar-based Power Plant
- NLC India & Rajasthan Govt Will Form A JV, Majority Stake Will Be Held By Co
- Currently, Don't Have Merchant-based Power Sales



### RAILTEL: 40% Of Orderbook Is Expected To Convert To Revenue In FY25; Sanjai Kumar, Chairman & MD

- Current Orderbook Stands At ₹4,900 Cr
- Expect To Achieve Higher Than Current Growth In FY25
- Telecom Sector Is Going To Be The Smaller Share Of Kitty
- Digitisation Is Going To Drive The Projects Biz
- There Will Be Some Pressure On EBIDTA Margin, Which Should Be About 16-17%
- Cash Flows Not Affected As We Have Back-to-back Supplier Deals





		СМР	ТР	% Upside		EPS (INR	:)	EPS	Gr. YoY	(%)	P/E	(x)	P/E	3 (x)	ROE	E (%)
Company	Reco	(INR)	(INR)	Downside		•	•			. /				• /		
Automobiles		(,	()													
Amara Raja Ener.	Neutral	757	825	9	51.0	55.9	58.7	19.5	9.5	5.1	14.8	13.5	2.2	2.0	15.5	15.2
Apollo Tyres	Buy	461	620	34	28.3	33.2	38.7	65.5	17.3	16.4	16.3	13.9	1.6	1.5	13.2	13.9
Ashok Ley.	Buy	167	205	23	8.3	10.3	11.5	84.8	23.1	12.2	20.0	16.3	4.8	3.9	26.2	26.2
, Bajaj Auto	, Neutral	8751	6775	-23	277.3	310.9	348.5	29.5	12.1	12.1	31.6	28.1	8.8	8.1	29.4	30.0
Balkrishna Inds	Neutral	2312	2360	2	67.9	91.9	112.3	30.2	35.3	22.1	34.0	25.2	5.4	4.8	16.6	20.1
Bharat Forge	Buy	1103	1315	19	25.8	37.9	42.3	121.8	46.9	11.6	42.8	29.1	6.7	5.6	16.8	21.1
Bosch	Neutral		23300	-23	602.4	740.4	823.8	24.7	22.9	11.3	49.9	40.6	7.1	6.5	15.1	16.6
CEAT	Buy	2515	3290	31	174.6	189.5	217.6	236.5	8.5	14.9	14.4	13.3	2.5	2.1	18.8	17.3
Craftsman Auto	Buy	3972	5395	36	165.7	198.2	261.0	40.9	19.6	31.7	24.0	20.0	4.9	4.0	22.8	22.2
Eicher Mot.	, Neutral	3919	3930	0	147.5	167.2	195.2	38.4	13.4	16.8	26.6	23.4	6.0	5.1	24.6	23.6
Endurance Tech.	Buy	1778	2275	28	47.0	60.5	75.6	35.6	28.8	24.9	37.8	29.4	5.1	4.4	14.1	16.1
Escorts Kubota	Neutral	2761	2765	0	85.6	97.1	110.7	66.9	13.3	14.0	32.2	28.4	3.7	3.3	12.1	12.3
Exide Ind	Neutral	306	340	11	12.5	15.9	18.3	17.4	27.6	15.1	24.5	19.2	2.2	2.0	8.8	10.3
Happy Forgings	Buy	867	1125	30	25.6	33.9	43.4	9.9	32.4	27.8	33.8	25.5	5.1	4.4	18.6	18.4
Hero Moto	Buy	4519	5560	23	199.5	236.9	277.2	37.0	18.8	17.0	22.7	19.1	5.0	4.5	22.9	24.7
M&M	Buy	1868	2005	7	89.0	93.8	102.3	37.2	5.4	9.1	21.0	19.9	4.3	3.7	22.4	20.1
CIE Automotive	Buy	441	540	22	21.1	25.6	29.9	16.8	21.4	16.8	20.9	17.2	2.8	2.5	14.4	15.2
Maruti Suzuki	Buy		11850	-1	428.0	447.4	483.0	57.5	4.5	7.9	27.8	26.6	5.1	4.0	18.2	14.8
	Биу		10676						4.5	7.5	27.0			4.0	10.2	14.0
MRF	Sell	131639	0	-19	5,183.3	5,360.8	5,929.5	185.8	3.4	10.6	25.4	24.6	3.3	3.0	14.0	12.8
Samvardh. Motherson	Buy	115	130	13	3.5	5.0	6.4	53.4	39.9	30.1	32.5	23.2	3.2	2.9	10.3	13.2
Motherson Wiring	Buy	63	75	20	1.4	1.9	2.2	31.6	29.2	15.6	43.3	33.5	16.5	13.0	42.5	43.5
Sona BLW Precis.	Neutral	679	610	-10	9.0	11.8	14.2	32.0	31.9	20.0	75.6	57.3	14.9	12.7	21.2	23.9
Tata Motors	Neutral	965	1000	4	52.9	62.3	72.3	2,360.1		16.1	18.2	15.5	5.8	4.2	37.2	30.8
TVS Motor	Neutral	2057	1880	-9	44.7	53.8	63.1	46.8	20.5	17.4	46.1	38.2	12.4	9.6	30.5	28.4
Tube Investment	sBuy	3712	4025	8	56.6	70.5	85.2	39.7	24.4	20.9	65.5	52.7	14.7	11.9	24.8	24.9
Aggregate	,							89.9	14.5	14.1	25.7	22.5	5.3	4.4	20.4	19.4
Banks - Private																
AU Small Finance	Buy	566	720	27	23.2	29.5	38.5	5.4	27	30.3	24.4	19.2	3.1	2.5	13.4	14.4
Axis Bank	, Neutral	1036	1175	13	78.3	89.9	107.3	9.7	14.9	19.3	13.2	11.5	2.2	1.9	17.7	17.4
Bandhan Bank	Neutral	180	245	36	20.2	25.8	30.9	48.6	27	19.9	8.9	7.0	1.3	1.2	15.7	17.7
DCB Bank	Neutral	120	150	25	16.6	19.5	23.3	11.3	17.4	19.2	7.2	6.2	0.8	0.7	11.5	12.2
Equitas Small Fin		94	125	34	7.2	8.4	10.9	48.6	16.8	29.3	13.0	11.1	1.8	1.6	14.7	15.3
Federal Bank	, Buy	150	175	17	16.7	18.5	21.7	17.2	10.3	17.6	9.0	8.1	1.3	1.1	15.1	14.5
HDFC Bank	, Buy	1445	1950	35	79.8	96.2	115.8	0.6	20.6	20.4	18.1	15.0	2.5	2.2	14.6	15.8
ICICI Bank	, Buy	1082	1230	14	58.2	66.0	77.1	27.2	13.3	16.8	18.6	16.4	3.2	2.8	18.9	18.3
IDFC First Bk	, Neutral	78	85	9	4.5	5.8	7.7	19.1	29.3	31.1	17.2	13.3	1.6	1.5	10.5	11.7
IndusInd	Buy	1484	1900	28	116.0	140.5	170.5	20.8	21.2	21.4	12.8	10.6	1.8	1.6	15.4	16.2
Kotak Mah. Bk	Neutral	1772	2000	13	89.7	103.3	121.3	18.2	15.2	17.4	19.8	17.1	2.7	2.4	14.7	14.4
RBL Bank	Neutral	243	270	11	19.0	25.8	34.9	29.2	35.5	35.1	12.8	9.4	1.0	0.9	8.1	10.3
SBI Cards	Neutral	702	850	21	25.1	34.0	46.2	5.1	35.3	36.1	28.0	20.7	5.6	4.5	21.8	23.9
Aggregate					10.1	00		26.1	18.2	19.9	16.9	14.3	2.6	2.2	15.2	15.6
Banks - PSU																
BOB	Buy	256	310	21	34.3	39.8	45.7	25.8	16.1	14.9	7.5	6.4	1.2	1.0	17.8	17.8
Canara Bank	Buy	564	650	15	80.3	94.5	111.1	37.3	17.7	17.7	7.0	6.0	1.2	1.0	19.9	19.5
Indian Bank	Buy	492	600	22	62.0	70.6	83.1	46.2	13.9	17.7	7.9	7.0	1.2	1.0	17.0	16.7
Punjab Natl.Bank		121	115	-5	7.4	10.5	14.0	224.0	43.0	32.6	16.4	11.5	1.2	1.0	8.5	11.0
SBI	Buy	744	860	16	71.2	93.3	110.6	14.2	43.0 31	18.5	10.4	8.0	1.5	1.2	17.4	19.5
Union Bank (I)	Buy	147	175	10	19.9	22.6	26.7	60.9	14	18.0	7.4	6.5	1.0	1.4	17.4	17.6
Aggregate	Buy	14/	115	1.7	10.9	22.0	20.7	<b>30.6</b>	26	18.0 19	<u> </u>	<b>7.4</b>	1.2	1.0	17.0 15.1	<b>17.0</b>
NBFCs								30.0	20	15	5	7.4	1.4	1.2	13.1	10.0
AAVAS Financiers	Neutral	1349	1650	22	60.6	74.2	93.4	11.3	22.6	25.8	22.3	18.2	2.8	2.5	13.6	14.5
	neutidi	1349	1020	22	00.0	74.Z	95.4	11.3	22.0	20.0	22.3	10.2	2.0	2.3	13.0	14.3



		СМР	ТР	% Upside	I	EPS (INR	k)	EPS	Gr. YoY	(%)	P/E	(x)	P/E	3 (x)	ROE	E (%)
Company	Reco	(INR)	(INR)	Downside		<u> </u>	<u> </u>			<u> </u>		FY25E				
Aditya Birla Cap	Buy	173	230	33	10.7	13.6	17.1	25.8	27.0	26.0	16.2	12.7	1.8	1.6	12.2	13.2
Angel One	Buy	2615	4000	53	131.6	163.8	199.6	22.4	24.5	21.9	19.9	16.0	7.6	5.9	43.6	41.8
Bajaj Fin.	Buy	6716	8500	27	235.7	303.9	384.2	23.8	28.9	26.4	28.5	22.1	5.5	4.4	22.3	22.2
Cams Services	Buy	2942	3450	17	70.2	86.9	106.7	20.8	23.9	22.7	41.9	33.9	16.0	13.7	40.8	43.6
Can Fin Homes	Neutral	737	815	11	57.3	64.1	73.3	22.7	11.9	14.4	12.9	11.5	2.3	1.9	19.1	18.0
Cholaman.Inv.&F																
n	Buy	1075	1470	37	41.1	56.5	70.1	26.8	37.6	23.9	26.1	19.0	4.6	3.7	20.4	21.8
CreditAccess	Buy	1400	1985	42	93.2	112.6	134.6	79.2	20.9	19.5	15.0	12.4	3.4	2.7	25.3	23.9
Fusion Micro	Buy	467	720	54	51.7	70.4	87.6	34.1	36.1	24.5	9.0	6.6	1.6	1.3	20.1	22.1
HDFC Life Insur.	Neutral	622	700	12	7.4	11.3	14.0	17.7	51.6	24.3	83.7	55.2	2.9	2.4	17.8	17.5
Home First Fin.	Buy	867	1180	36	34.5	41.9	54.2	33.1	21.5	29.3	25.1	20.7	3.6	3.1	15.6	16.4
ICICI Pru Life	Buy	580	580	0	2.4	3.3	4.8	-56.9	33.7	46.7	238.6	178.5	2.0	1.7	16.4	16.6
ICICI Lombard	Buy	1671	1650	-1	39.7	48.6	55.4	12.7	22.4	14.1	42.1	34.4	7.0	6.2	17.7	19.2
ICICI Securities	Under Review	761	-		50.7	56.0	63.8	45.5	10.4	14.0	15.0	13.6	7.2	6.1	52.2	48.3
IIFL Finance	Buy	335	560	67	49.8	56.0	69.6	26.2	12.5	24.3	6.7	6.0	1.2	1.0	19.4	18.5
360 ONE WAM	Buy	674	850	26	21.5	25.7	30.9	16.2	19.6	20.2	31.4	26.2	7.4	7.0	24.0	27.3
IndoStar	Buy	198	245	24	7.8	17.3	28.1	-52.9	121.5	62.7	25.4	11.4	0.8	0.8	3.4	7.0
L&T Fin Holdings	Buy	156	200	28	9.8	11.8	15.5	50.4	19.7	31.7	15.9	13.2	1.6	1.5	10.8	12.0
Life Insurance Corp.	Buy	902	1270	41	58.5	61.4	67.3	1.6	4.9	9.7	15.4	14.7	0.8	0.7	20.3	12.6
LIC Hsg Fin	Buy	592	755	28	88.4	87.3	94.1	68.3	-1.3	7.9	6.7	6.8	1.1	1.0	16.8	14.8
Manappuram Fin	.Buy	173	230	33	26.5	30.5	36.3	49.6	15.2	18.8	6.5	5.6	1.3	1.1	21.1	20.3
MAS Financial	, Buy	289	390	35	15.0	19.2	23.8	22.3	28.4	23.9	19.3	15.0	2.8	2.4	15.6	17.2
Max Financial	, Neutral	952	1040	9	19.7	17.0	22.9	113.8	-13.3	34.2	48.4	55.9	2.1	1.8	19.7	18.8
M&M Fin.	Buy	268	340	27	14.8	22.6	28.0	-8.1	53.1	23.9	18.1	11.8	1.9	1.7	10.8	15.2
Muthoot Fin	Neutral	1434	1440	0	100.4	114.8	131.1	16.0	14.4	14.1	14.3	12.5	2.4	2.1	17.8	17.7
Piramal Enterp.	Buy	841	1100	31	-70.1	77.7	109.2	-193.5	LP	40.5	NM	10.8	0.7	0.6	-5.4	6.2
PNB Housing	Buy	642	1025	60	56.1	73.1	91.3	-9.4	30.2	25.0	11.4	8.8	1.1	1.0	11.2	12.0
Poonawalla	•	460	F 0.0	24		10 F	20.0	C7 F	42.7	42.0	26.2	25.2	4.2	2.0	12 5	
Fincorp	Buy	469	580	24	13.0	18.5	26.6	67.5	42.7	43.6	36.2	25.3	4.3	3.8	13.5	16.0
Repco Home Fin	Neutral	402	490	22	61.8	66.6	71.7	30.7	7.6	7.7	6.5	6.0	0.9	0.8	14.3	13.5
Spandana Sphoorty	Buy	823	1400	70	72.0	89.6	113.5	4,023.7	24.4	26.7	11.4	9.2	1.6	1.4	15.2	16.2
Shriram Finance	Buy	2314	2700	17	193.3	222.5	265.5	21.0	15.1	19.3	12.0	10.4	1.8	1.6	15.7	15.9
SBI Life Insurance	e Buy	1470	1700	16	18.4	21.7	24.6	7.0	17.9	13.3	79.9	67.8	2.6	2.2	21.6	20.6
Star Health Insu	Buy	540	730	35	15.7	20.1	25.5	47.6	28.0	26.8	34.4	26.9	4.2	3.6	13.0	14.5
Aggregate								-1.5	29.0	23.1	18.8	14.6	2.7	2.3	14.4	<b>16.0</b>
Chemicals																
Alkyl Amines	Neutral	1921	2125	11	28.3	37.8	58.2	-36.7	33.7	54.0	67.9	50.8	7.7	6.9	11.8	14.3
Atul	Neutral	5898	6795	15	111.8	141.7	179.3	-33.8	26.7	26.5	52.8	41.6	3.5	3.3	6.9	8.1
Clean Science	Neutral	1297	1420	9	21.6	27.0	33.1	-22.3	25.0	22.7	60.1	48.1	11.5	9.6	20.8	21.8
Deepak Nitrite	Neutral	2147	2185	2	58.9	77.1	90.9	-5.8	31.0	17.8	36.5	27.8	6.1	5.1	18.1	20.0
Fine Organic	Sell	4068	3460	-15	106.7	102.2	97.7	-44.6	-4.2	-4.4	38.1	39.8	6.8	5.8	19.5	15.8
Galaxy Surfact.	Buy	2288	3500	53	89.6	103.6	121.0	-16.6	15.5	16.9	25.5	22.1	3.8	3.3	15.8	16.1
Navin Fluorine	Neutral	3082	2950	-4	47.9	68.0	89.7	-36.7	42.0	31.8	64.3	45.3	6.3	5.6	10.3	13.2
NOCIL	Neutral	248	250	1	7.6	10.3	13.2	-15.1	35.5	29.0	32.7	24.1	2.5	2.4	8.0	10.2
Vinati Organics	Buy	1599	1900	19	30.5	38.7	50.5	-25.1	26.6	30.5	52.4	41.4	6.6	5.9	13.4	15.0
Aggregate								-25.4	24.8	21.4	43.3	34.7	5.4	4.7	12.4	13.7
Capital Goods																
ABB India	Buy	5865	5800	-1	58.9	70.2	85.4	81.9	19.2	21.6	99.6	83.5	20.9	17.1	22.9	22.5
Bharat Electronics	Neutral	197	190	-3	4.8	5.5	6.2	17.5	14.6	11.9	40.7	35.5	9.1	7.9	22.5	22.4
Cummins India	Buy	2898	2910	0	55.6	65.2	77.7	23.6	17.3	19.2	52.1	44.5	13.5	12.1	27.2	28.6
Hitachi Energy	, Sell	7321	4500	-39	24.7	66.0	104.9	11.6	167.1	58.9	296.3			19.4	7.9	17.5
Kalpataru Proj.	Buy	1083	1000	-8	35.6	56.0	67.0	18.3	57.3	19.6	30.4	19.4	3.0	2.6	10.3	14.4



	CMP TP % Upsid				I	EPS (INR	3)	EPS Gr. YoY (%)			P/E (x) P/B (x			(x)	(x) ROE (%)		
Company	Reco	(INR)	(INR)	Downside		•		FY24E		• •		FY25E					
KEC International		664	670	1	13.7	28.3	41.6	100.7	105.8	46.9	48.3	23.5	4.2	3.6	9.0	16.5	
Kirloskar Oil	Buy	855	940	10	24.9	32.8	42.0	33.6	31.7	28.0	34.3	26.0	4.8	4.2	14.7	17.2	
Larsen & Toubro		3562	4200	18	93.5	121.1	149.7	23.3	29.5	23.7	38.1	29.4	5.5	4.9	14.5	17.6	
Siemens	, Buy	4945	4950	0	55.1	68.0	81.2	55.5	23.5	19.4	89.8	72.7	13.5	11.8	15.9	17.3	
Thermax	, Neutral	3855	3060	-21	50.4	62.6	73.1	25.9	24.1	16.8	76.5	61.6	10.0	8.9	13.8	15.2	
Triveni Turbine	Buy	499	570	14	8.1	10.6	14.2	33.1	31.3	33.7	61.9	47.1	16.8	13.4	30.1	31.6	
Aggregate								27.6	27.7	22.1	47.8	37.5	7.5	6.6	15.7	17.6	
Cement																	
Ambuja Cem.	Neutral	587	550	-6	12.8	11.9	13.6	1.2	-7.6	14.7	45.7	49.5	3.8	3.1	14.4	10.8	
ACC	Neutral	2438	2550	5	102.8	120.6	132.2	95.3	17.3	9.6	23.7	20.2	2.9	2.6	13.0	13.5	
Birla Corp.	Buy	1459	1800	23	52.0	74.0	88.2	1,009.0	42.3	19.2	28.1	19.7	1.8	1.7	6.5	8.7	
Dalmia Bhar.	Buy	1922	2800	46	45.1	64.9	89.1	23.4	44.0	37.2	42.6	29.6	2.2	2.1	5.3	7.3	
Grasim Inds.	Buy	2207	2670	21	94.3	96.0	105.6	-4.2	1.8	9.9	23.4	23.0	3.0	2.9	4.6	2.9	
India Cem	Sell	204	185	-9	-6.8	6.2	7.7	-55.6	LP	24.0	NM	32.6	1.2	1.1	-3.8	3.5	
J K Cements	Buy	4106	5050	23	108.9	129.8	161.3	97.3	19.2	24.2	37.7	31.6	5.9	5.1	16.8	17.4	
JK Lakshmi Ce	Buy	841	1030	23	37.2	45.4	54.2	22.1	22.1	19.4	22.6	18.5	3.1	2.7	14.6	15.7	
Ramco Cem	Neutral	814	970	19	18.2	30.7	37.3	25.2	68.9	21.3	44.7	26.5	2.7	2.5	6.2	9.7	
Shree Cem	Neutral	25389	27700	9	586.7	601.0	738.6	80.3	2.4	22.9	43.3	42.2	4.6	4.2	11.0	10.4	
Ultratech	Buy	9607	12000	25	242.1	305.1	366.4	38.0	26.0	20.1	39.7	31.5	4.6	4.1	12.2	13.8	
Aggregate								28.0	18.6	17.4	33.5	28.3	3.5	3.0	10.4	10.6	
Consumer																	
Asian Paints	Neutral	2822	3340	18	58.7	61.3	67.2	32.8	4.4	9.6	48.0	46.0	15.7	14.2	33.9	32.3	
Britannia	Neutral	4806	5500	14	89.0	101.1	113.0	10.8	13.7	11.8	54.0	47.5	29.7	25.8	57.7	58.1	
Colgate	Neutral	2679	2400	-10	48.5	50.2	54.4	24.7	3.5	8.2	55.2	53.3	37.8	33.4	72.4	66.5	
Dabur	Buy	524	635	21	10.6	12.2	13.6	9.1	15.3	11.3	49.6	43.0	9.5	8.7	19.9	21.0	
Emami	Buy	428	600	40	18.9	20.8	21.5	22.6	9.8	3.4	22.6	20.6	7.2	6.3	33.8	32.7	
Godrej Cons.	Buy	1231	1500	22	19.7	22.6	26.5	14.5	15.1	16.8	62.6	54.4	8.4	7.6	14.0	14.7	
HUL	Buy	2243	2900	29	44.5	49.0	53.6	2.5	10.1	9.4	50.4	45.8	10.3	10.0	20.6	22.2	
ІТС	Buy	421	515	22	16.4	17.2	18.5	9.1	5.0	7.3	25.7	24.5	7.5	7.4	29.4	30.4	
Indigo Paints	Buy	1319	1800	36	31.6	39.6	47.5	30.0	25.3	20.1	41.7	33.3	7.0	6.0	18.0	19.4	
Jyothy Lab	Neutral	419	500	19	10.0	11.1	12.5	57.8	11.3	12.1	41.8	37.6	8.9	8.1	22.4	22.5	
Marico	Buy	500	625	25	11.3	12.7	14.1	12.3	11.8	10.9	44.1	39.5	16.5	15.8	37.9	40.9	
Nestle	Neutral	2554	2400	-6	40.4	36.6	40.9	60.0	-9.4	11.7	63.2	69.7	84.4	73.4	145.0	112.6	
Page Inds	Neutral	34017	35500	4	510.4	636.4	724.7	-0.3	24.7	13.9	66.7	53.5	23.7	20.1	35.6	37.7	
Pidilite Ind.	Neutral	2900	2650	-9	37.4	43.4	48.8	48.2	16.2	12.3	77.6	66.8	17.8	15.5	24.5	24.8	
P&G Hygiene	Neutral	16399	16000	-2	241.1	271.3	310.0	26.0	12.5	14.2	68.0	60.4	52.0	44.3	79.5	79.3	
Tata Consumer	Buy	1134	1370	21	14.8	18.5	20.6	29.8	25.1	11.2	76.8	61.4	6.1	4.7	8.3	9.2	
United Brew	Sell	1721	1500	-13	16.9	26.8	30.5	35.9	58.3	13.7	101.7	64.2	10.8	9.9	11.0	16.1	
United Spirits	Neutral	1110	1150	4	16.7	19.0	21.4	31.7	13.9	12.2	66.4	58.3	11.2	9.4	16.9	16.1	
Varun Beverages	Buy	1400	1600	14	15.8	19.8	26.3	37.3	25.3	32.5	88.5	70.6	26.2	19.8	34.2	31.9	
Aggregate								15.6	8.1	9.6	44.5	41.1	11.4	10.6	25.7	25.8	
EMS																	
Avalon Tech	Buy	499	610	22	4.8	11.4	17.4	-46.7	136.7	52.2	103.2	43.6	5.7	5.0	5.7	12.3	
Cyient DLM	Buy	684	830	21	8.0	14.4	23.5	100.6	79.6	63.3	85.3	47.5	5.6	5.0	11.0	11.2	
Data Pattern	Neutral	2357	2020	-14	33.1	43.5	58.1	49.4	31.5	33.5	71.2	54.2	9.8	8.3	14.7	16.6	
Kaynes Tech	Buy	2710	3300	22	28.3	45.1	63.4	72.7	59.5	40.5	95.9	60.1	14.0	11.4	15.8	20.9	
Syrma SGS Tech.	Buy	483	720	49	7.0	10.6	18.1	3.4	51.2	71.2	69.2	45.8	5.1	4.6	7.7	10.6	
Aggregate								34.4	55.1	49.0	78.5	50.6	7.9	6.8	10.0	13.5	
Healthcare																	
Alembic Phar	Neutral	964	910	-6	29.0	34.8	39.5	32.7	20.0	13.6	33.2	27.7	3.9	3.5	12.3	13.2	
Alkem Lab	Neutral	4799	5160	8	164.0	180.9	196.0	54.6	10.3	8.4	29.3	26.5	5.5	4.7	20.1	19.1	
Ajanta Pharma	Buy	2122	2515	19	66.5	79.1	92.1	35.1	18.9	16.5	31.9	26.8	6.7	5.7	22.8	22.9	
Apollo Hospitals	Buy	6184	7400	20	64.5	95.7	135.2	33.9	48.4	41.3	95.9	64.6	12.2	10.3	14.0	17.9	
Aurobindo	, Neutral	1028	1080	5	51.2	60.3	69.4	33.2	17.9	15.1	20.1	17.0	2.0	1.8	10.6	11.3	
			240	-3	2.1	8.5	13.6	-65.8	298.2	60.1	116.5	29.3		1.5	1.4	5.4	



1

		СМР	ТР	% Upside		EPS (INR	k)	EPS	Gr. YoY	(%)	P/E	(x)	P/B	(x)	ROE	(%)
Company	Reco	(INR)	(INR)	Downside		•	,			. /		FY25E				
Cipla	Buy	1451	1600	10	53.0	57.7	64.4	40.4	8.9	11.6	27.4	25.1	4.4	3.8	16.1	15.2
Divis Lab	Neutral	3465	3440	-1	56.5	77.4	93.8	-12.9	36.9	21.1	61.3	44.8	6.7	6.0	11.3	14.2
Dr Reddy's	Neutral	6129	5540	-10	317.8	322.9	338.8	29.9	1.6	4.9	19.3	19.0	3.6	3.1	20.7	17.7
ERIS Lifescience	Neutral	843	930	10	31.1	32.4	43.2	11.9	4.2	33.3	27.1	26.0	4.6	4.1	18.2	16.6
Gland Pharma	Buy	1750	2240	28	51.8	65.3	74.5	2.8	25.9	14.2	33.8	26.8	3.3	2.9	10.2	11.5
Glenmark	Neutral	946	820	-13	1.5	37.7	45.9	-88.3	2,336.7	21.8	612.4	25.1	2.7	2.5	0.5	10.3
GSK Pharma	Neutral	1991	2200	11	40.8	43.4	47.1	13.4	6.5	8.5	48.8	45.9	17.0	15.0	34.9	32.7
Global Health	Buy	1231	1460	19	18.6	24.0	28.0	53.4	28.6	16.8	66.1	51.4	11.6	9.8	19.0	20.7
Granules India	Buy	427	475	11	18.6	25.6	33.0	-13.7	37.6	28.9	22.9	16.6	3.2	2.7	14.8	17.5
IPCA Labs	Neutral	1173	1080	-8	22.2	35.5	46.9	6.5	60.1	32.2	53.0	33.1	4.7	4.2	9.2	13.3
Laurus Labs	Buy	384	440	15	3.9	11.8	15.3	-73.9	206.5	29.5	99.5	32.5	4.9	4.3	5.0	14.2
Lupin	Neutral	1612	1480	-8	42.4	47.2	55.2	392.3	11.4	17.0	38.1	34.2	5.1	4.5	14.3	13.9
Max Healthcare	Buy	748	930	24	14.6	18.1	22.1	26.5	23.9	21.9	51.1	41.3	7.7	6.5	16.2	17.0
Piramal Pharma	Buy	124	165	33	1.4	3.1	4.8	-334.1	116.6	56.0	87.6	40.5	1.8	1.8	2.5	4.9
Sun Pharma	Buy	1565	1635	4	40.1	47.3	56.6	12.2	17.9	19.5	39.0	33.1	5.9	5.1	16.1	16.5
Torrent Pharma	Neutral	2556	2540	-1	48.4	65.4	81.6	30.2	35.1	24.7	52.8	39.1	10.4	5.2	22.6	26.7
Zydus	Neutral	992	820	-17	34.4	36.2	36.8	53.7	5.1	1.6	28.8	27.4	4.8	4.2	18.2	16.3
Lifesciences					• • • •	00.2			-	-					-	
Aggregate								24.1	21.8	17.2	36.6	30.1	4.8	4.3	13.2	14.2
Infrastructure																
G R Infraproject	Buy	1287	1390	8	69.4	72.8	97.1	-21.2	4.9	33.4	18.5	17.7	2.1	1.9	12.1	11.3
IRB Infra	Neutral	59	60	2	1.1	1.6	2.2	-6.0	45.6	33.7	52.5	36.1	2.6	2.4	5.0	6.9
KNR Constructions	Buy	255	320	25	15.2	16.7	19.9	3.0	9.9	18.9	16.8	15.3	2.3	2.0	14.5	13.9
Aggregate											29.2	24.0	2.3	2.1	7.8	8.7
Logistics											23.2	24.0	2.5		7.0	0.7
Adani Ports	Buy	1263	1600	27	43.0	50.0	60.3	23.0	16.1	20.7	29.4	25.3	5.2	4.5	18.9	19.0
Blue Dart Expres	,	5655	7850	39	125.8	191.5	245.8	-18.6	52.3	28.4	45.0	29.5	9.5	7.8	22.3	28.9
Concor	Buy	873	990	13	21.0	25.0	29.8	9.2	19.3	19.0	41.6	34.9	4.5	4.2	11.0	12.4
JSW Infra	Buy	237	300	27	5.6	7.5	10.3	2.5	35.0	37.4	42.6	31.5	6.5	5.6	20.0	19.1
Mahindra	•															
Logistics	Neutral	410	380	-7	-6.5	7.1	17.1	-276.3	LP	141.8	NM	58.0	5.9	5.5	-8.7	9.8
Transport Corp.	Buy	803	1150	43	44.0	51.8	67.9	5.8	17.6	31.2	18.2	15.5	3.1	2.6	18.0	17.9
TCI Express	Buy	1026	1450	41	35.7	41.3	48.4	-1.7	15.4	17.4	28.7	24.9	5.6	4.7	21.1	20.6
VRL Logistics	Buy	574	820	43	10.2	20.0	29.2	-45.6	96.0	45.5	56.2	28.7	5.0	4.6	9.1	16.7
Aggregate											31.9	26.5	5.1	4.5	16.1	17.0
Media																
PVR Inox	Neutral	1320	1600	21	25.1	53.3	79.0	-191.8	112.7	48.2	52.7	24.8	1.7	1.6	3.3	6.7
Sun TV	Buy	594	750	26	47.1	49.4	51.2	10.7	5.0	3.7	12.6	12.0	2.3	2.2	18.6	17.9
Zee Ent.	Neutral	141	175	24	4.7	6.8	10.1	-1.2	44.8	48.6	30.0	20.7	1.3	1.2	4.2	5.9
Aggregate								22.8	22.4	20.6	19.1	15.6	1.7	1.6	9.0	10.3
Metals																
Coal India	Buy	432	520	20	47.2	44.6	54.6	3.3	-5.6	22.4	9.1	9.7	3.7	3.1	40.8	32.4
Hindalco	Buy	540	600	11	45.7	57.9	60.4	0.9	26.7	4.3	11.8	9.3	1.5	1.3	13.7	15.2
Hind. Zinc	Neutral	294	310	5	18.3	23.4	26.4	-26.4	28.0	12.6	16.1	12.5	8.7	6.5	56.7	59.1
JSPL	Buy	822	900	10	59.8	57.3	82.1	64.3	-4.3	43.3	13.7	14.3	1.9	1.7	14.5	12.3
JSW Steel	Neutral	813	910	12	43.5	65.4	73.6	195.8	50.3	12.6	18.7	12.4	2.7	2.3	15.1	19.7
Nalco	Neutral	146	140	-4	7.6	9.2	11.9	-3.1	21.7	29.6	19.2	15.8	1.9	1.8	10.3	11.8
NMDC	Buy	208	280	35	21.1	24.9	28.3	26.3	17.9	13.6	9.8	8.3	2.3	2.0	25.3	25.7
SAIL	Neutral	129	130	1	3.5	8.9	11.5	-24.7	155	29.1	36.8	14.4	0.9	0.9	2.6	6.4
Tata Steel	Neutral	150	130	-13	4.0	10.8	12.9	-43.6	172	19.0	37.6	13.8	2.0	1.9	5.2	14.0
Vedanta	Neutral	273	270	-1	11.8	20.3	23.4	-58.2	72	15.5	23.1	13.5	3.9	4.0	13.4	29.2
Aggregate								-1.8	28.6	17.8	14.5	<b>11.3</b>	2.2	2.0	15.5	17.9
Oil & Gas																
Aegis Logistics	Neutral	392	345	-12	13.9	15.7	16.6	-5.2	13.1	5.5	28.2	24.9	3.6	3.3	13.2	13.7



		СМР	ТР	% Upside		EPS (INR	3	EPS	Gr. YoY	(%)	P/F	(x)	P/F	3 (x)	ROF	E (%)
Company	Reco	(INR)	(INR)	Downside		•	FY26E									
BPCL	Neutral	588	475	-19	131.1	74.3	74.6	1,291.4		0.4	4.5	7.9	1.8	1.6	45.2	21.6
Castrol India	Buy	194	230	19	8.7	9.2	10.4	6.0	5.0	13.7	22.2	21.1	9.0	8.5	43.1	41.5
GAIL	Buy	175	215	23	12.9	13.5	16.7	60.5	4.3	23.9	13.5	13.0	1.7	1.6	14.5	13.7
Gujarat Gas	Buy	529	675	28	15.0	22.0	24.8	-32.3	46.5	13.1	35.3	24.1	4.7	4.2	14.0	18.3
Gujarat St. Pet.	Buy	346	450	30	22.6	19.0	19.8	34.6	-15.6	4.2	15.4	18.2	1.9	1.8	13.1	10.2
HPCL	Buy	472	530	12	106.7	80.5	80.9	-317.0	-24.5	0.5	4.4	5.9	1.5	1.3	40.1	24.1
IOC	Buy	164	165	0	33.2	16.7	16.1	290.4	-49.6	-3.9	5.0	9.8	1.4	1.3	30.0	13.4
IGL	Sell	412	350	-15	25.9	24.6	26.4	25.2	-4.9	7.3	16.0	16.8	3.5	3.0	23.4	19.2
Mahanagar Gas	Buy	1322	1665	26	135.0	114.9	120.3	68.8	-14.9	4.8	9.8	11.5	2.6	2.3	29.4	21.5
MRPL	Sell	218	135	-38	17.6	14.4	14.1	16.5	-17.8	-2.2	12.4	15.1	3.1	2.7	27.9	19.2
Oil India	Buy	591	650	10	64.0	69.4	77.1	1.9	8.3	11.2	9.2	8.5	1.6	1.5	21.0	18.2
ONGC	Buy	263	315	20	39.3	44.3	48.6	29.3	12.7	9.9	6.7	5.9	1.1	1.0	17.0	17.1
PLNG	Neutral	259	295	14	22.7	23.1	25.1	5.2	1.6	8.6	11.4	11.2	2.3	2.1	21.5	19.6
Reliance Ind.	Buy	2901	3210	11	100.9	120.7	138.8	2.3	19.7	15.0	28.8	24.0	2.1	1.9	8.0	8.9
Aggregate	Duy	2501	5210		100.5	120.7	100.0	73.2	-7.6	9.6	13.2	14.3	1.9	1.7	14.3	12.0
Real Estate																
Brigade Enterpr.	Buy	905	1250	38	14.7	36.9	41.5	21.4	151.4	12.4	61.6	24.5	5.3	4.4	8.9	19.5
DLF	Neutral	858	850	-1	10.3	16.2	17.6	-9.4	57.1	8.2	83.0	52.8	3.9	3.6	6.6	9.8
Godrej Propert.	Buy	2224	2855	28	27.1	46.2	47.4	21.1	70.8	2.4	82.2	48.1	6.2	5.5	7.8	12.2
Oberoi Realty	Neutral	1425	1390	-2	40.7	40.2	60.6	-22.3	10.8	34.3	35.0	31.6	3.8	3.4	11.5	11.4
Macrotech Devel		1130	1295	15	14.8	24.6	35.7	-7.4	66.3	45.3	76.5	46.0	7.9	7.0	10.8	16.1
Mahindra	. Duy	1150	1255	15	14.0	24.0	55.7	7.4	00.5	45.5	70.5	40.0	7.5	7.0	10.0	10.1
Lifespace	Neutral	544	600	10	1.5	8.2	6.9	-50.9	462.5	-16.6	371.5	66.0	4.6	4.3	1.2	6.7
Sunteck Realty	Buy	391	640	64	9.1	16.4	22.8	8,869.3	80.9	39.4	43.2	23.9	2.0	1.8	4.7	8.0
Sobha	Buy	1402	1700	21	14.0	40.8	83.6	29.8	190.8	104.7	99.8	34.3	5.2	4.6	5.3	14.2
Prestige Estates	Buy	1048	1465	40	20.6	21.1	26.5	7.0	2.7	25.1	50.9	49.6	3.5	3.3	7.2	6.8
Phoenix Mills	Neutral	2553	2245	-12	59.4	72.4	100.1	45.2	21.9	38.4	43.0	35.3	4.9	4.3	11.9	12.9
Aggregate								8.7	49.5	25.3	64.1	42.9	5.1	4.6	8.0	10.8
Retail											-		-			
Avenue	_															
Supermarts	Buy	4161	4700	13	39.8	54.8	73.9	8.6	37.7	34.8	104.5	75.9	14.5	12.1	14.9	17.4
Aditya Birla	Neutral	206	260	26	-6.7	-6.2	-6.5	858.9	Loss	Loss	NM	NM	7.2	5.5	-21.0	-18.8
Fashion	Neutrai	200	200	20	-0.7	-0.2	-0.5	030.9	LUSS	LUSS	INIVI	INIVI	1.2	5.5	-21.0	-10.0
Bata India	Neutral	1379	1480	7	23.1	30.8	42.3	-7.8	33.1	37.4	59.6	44.8	10.4	8.4	18.9	20.8
Barbeque-Nation	Neutral	543	675	24	-3.3	3.3	5.1	-184.9	LP	56.8	NM	166.4	5.4	5.3	-3.4	3.2
Campus	Buy	223	285	28	2.7	4.0	5.2	-30.2	48.2	32.2	83.6	56.4	10.8	9.0	12.9	16.0
Activewe.	•															
Devyani Intl.	Buy	156	195	25	0.9	1.5	2.4	-62.1	71.0	58.0	179.3		22.7	23.5	11.7	22.0
Jubilant Food.	Neutral	451	480	7	4.1	5.4	7.2	-30.7	32.2	33.2	110.5	83.6	14.6	14.5	13.2	17.4
Metro Brands	Buy	1129	1380	22	11.7	16.1	20.5	-12.1	38.2	27.0	96.6	69.9	17.2	14.8	19.3	23.3
Raymond	Buy	1778	2350	32	99.1	120.4	151.8	4.9	21.5	26.1	17.9	14.8	2.6	2.2	17.8	16.3
Relaxo Footwear	Neutral	832	850	2	8.6	11.4	15.4	38.4	33.0	35.1	96.9	72.8	10.3	9.3	11.0	13.4
Restaurant	Buy	105	140	33	-3.4	-0.9	0.8	-30.5	Loss	LP	NM	NM	7.7	8.3	-22.1	-7.0
Brands	•													~ ~		
Sapphire Foods	Buy	1584	1600	1	10.4	15.9	25.4	-39.5	52.7	60.3	152.5	99.9	7.4	6.6	5.1	7.0
Shoppers Stop	Neutral	770	695	-10	12.4	15.0	14.2	-14.4	20.9	-5.5	62.0	51.3	19.4	14.1	36.9	31.9
Titan Company	Buy	3629	4200	16	41.5	53.1	64.1	12.9	27.8	20.8	87.4	68.4	22.4	18.2	28.1	29.4
Trent	Buy	3997	4200	5	24.4	35.0	45.4	119.3	43.5	29.7	163.7	114.1	38.4	28.2	28.6	30.5
V-Mart Retail	Neutral	1984	2100	6	-55.8	16.2	57.6	1,187.8	LP	255.5	NM	122.4	4.8	4.6	NM	3.8
Vedant Fashions	Neutral	896	1200	34	17.0	21.7	26.5	-3.8	27.4	22.4	52.7	41.4	13.6	11.4	27.1	29.1
Westlife	Neutral	744	775	4	4.9	8.0	12.5	-30.8	61.1	57.0	150.5	93.4	17.0	15.2	12.4	17.2
Foodworld																
Aggregate								0.9	40.2	30.8	106.4	75.9	16.1	13.4	15.1	17.7
Technology	D	4000	2466	24	<u> </u>	06.0	442.5	22 -	24.2	20.0	20 -	20.1	5.0	5.0	24.2	24.5
Cyient	Buy	1988	2400	21	69.4	86.0	112.0	32.5	24.0	30.2	28.7	23.1	5.9	5.3	21.2	24.2
HCL Tech.	Buy	1597	1880	18	58.9	67.5	78.3	7.5	14.5	16.1	27.1	23.7	6.7	6.8	24.6	28.6





		СМР	ТР	% Upside		EPS (INF	2)	EDC	Gr. YoY	(%)	P/E	(v)	P/B	(v)	PO0	. (%)
Company	Baca	(INR)	(INR)	% Opside Downside					FY25E	<u> </u>	-					
Company	Reco	1555	1750	13	59.3	67.8	79.4	3.1	14.2	17.2	26.2	22.9	8.5	8.5	32.5	37.1
Infosys	Buy															
LTI Mindtree	Neutral	5161	6600	28	157.9	179.2	220.0	4.0	13.5	22.7	32.7	28.8	7.9	6.8	26.0	25.3
L&T Technology	Buy	5460	6220	14	125.0	151.1	177.7	13.1	20.9	17.6	43.7	36.1	11.0	9.5	25.9	28.2
Mphasis	Neutral	2439	2600	7	82.2	94.5	112.7	-5.5	15.0	19.3	29.7	25.8	5.4	5.0	18.9	20.1
Coforge	Neutral	5706	6600	16	140.6	190.3	220.3	7.7	35.3	15.8	40.6	30.0	10.2	8.7	26.3	31.1
Persistent Sys	Neutral	8205	8110	-1	146.4	177.6	219.2	17.7	21.3	23.4	56.0	46.2	13.4	11.2	26.1	26.8
TCS	Buy	3974	4250	7	125.7	146.8	170.1	9.0	16.8	15.9	31.6	27.1	16.5	17.0	51.5	61.9
Tech Mah	Neutral	1282	1360	6	40.4	50.9	68.0	-29.5	26.1	33.8	31.8	25.2	4.0	3.9	12.7	15.6
Wipro	Neutral	501	520	4	20.6	22.9	27.3	-0.6	11.5	19.2	24.3	21.8	3.6	3.6	14.7	16.7
Zensar Tech	Neutral	591	570	-4	27.3	24.6	28.5	89.8	-9.7	15.9	21.7	24.0	4.0	3.6	19.6	15.8
Aggregate								4.3	15.4	17.5	30.4	26.3	9.0	9.0	29.7	34.0
Telecom																
Bharti Airtel	Buy	1222	1310	7	18.9	32.6	40.6	29.4	72.8	24.4	64.7	37.5	6.4	5.5	11.5	15.8
Indus Towers	Neutral	250	210	-16	20.4	20.7	23.3	128.7	1.5	12.7	12.3	12.1	2.5	2.1	23.0	19.0
Vodafone Idea		13			-11.3	-9.5	-8.4	10.6	Loss	Loss	NM	NM	-0.4	-0.3	NM	NM
Tata Comm	Neutral	1908	1750	-8	44.6	54.6	78.2	-26.6	22.5	43.1	42.8	34.9	23.3	15.3	66.1	53
Aggregate								Loss	Loss	LP	-59	-437	30.5	33.2	-52.1	-7.6
Others																
APL Apollo Tubes	Buy	1526	1770	16	28.7	43.2	59.3	23.9	50.8	37.3	53.2	35.3	11.6	9.0	23.9	28.7
BSE	Neutral	2243	2725	21	62.2	65.0	77.9	296.1	4.5	19.9	36.1	34.5	11.4	10.4	31.7	30.1
Cello World	Buy	786	1100	40	15.7	19.6	24.2	25.3	25.0	23.3	50.0	40.0	24.6	15.2	49.1	38.1
Coromandel Intl	Buy	1066	1260	18	54.9	67.2	71.5	-19.8	22.4	6.4	19.4	15.9	3.4	3.0	19.0	20.0
DreamFolks Services	Buy	478	650	36	13.2	16.6	21.6	-1.2	25.6	30.5	36.2	28.9	11.0	7.9	37.4	33.0
EPL	Buy	183	275	50	8.2	11.2	13.8	13.5	37.3	22.6	22.4	16.3	2.8	2.5	12.7	16.2
Godrej Agrovet	Neutral	502	525	5	18.7	21.6	24.0	43.9	15.3	11.6	26.9	23.3	3.9	3.6	14.9	15.9
Havells India	Buy	1485	1510	2	19.0	24.7	30.1	10.6	29.9	22.2	78.2	60.2	12.6	11.1	16.1	18.4
Indiamart Inter.	Buy	2678	3000	12	51.9	65.6	86.2	11.8	26.5	31.4	51.7	40.8	7.0	6.2	14.3	15.9
Indian Hotels	Buy	564	615	9	8.8	11.0	13.0	24.8	25.0	18.4	64.1	51.3	8.8	7.6	14.6	15.9
Interglobe	Neutral	3290	3300	0	199.9	234.4	239.2	- 2,533.4	17	2	16.5	14	90.1	12.1	####	152.6
Info Edge	Neutral	5305	4950	-7	63.6	68.4	81.6	99.8	7.6	19.2	83.5	77.5	5.8	5.4	0.0	0.0
Kajaria Ceramics	Buy	1193	1600	34	28.7	34.8	41.2	34.1	21.5	18.3	41.6	34.3	7.5	6.9	18.2	20.4
Lemon Tree Hote	lBuy	134	170	27	1.6	3.1	4.2	6.4	90.8	36.0	83.0	43.5	10.7	8.6	13.7	21.8
МСХ	Neutral	3280	3950	20	20.0	91.6	112.7	-31.6	358.7	23.0	164.2	35.8	11.2	10.5	6.8	30.2
One 97	Neutral	411	530	29	-17.7	-21.6	15.5	-36.8	Loss	LP	-23.2	NM	2.0	2.2	-8.8	-11.3
Quess Corp	Neutral	501	600	20	20.6	33.6	46.4	79.4	63.5	38.0	24.4	14.9	2.1	1.9	11.8	17.9
PI Inds.	Buy	3754	4350	16	108.6	120.7	140.1	34.3	11.1	16.1	34.6	31.1	6.6	5.5	20.8	19.3
SIS	Buy	448	590	32	21.4	34.5	45.1	-7.9	61.3	30.6	20.9	13.0	1.2	1.0	12.8	17.9
SRF	Neutral	2538	2250	-11	46.0	72.8	87.6	-39.6	58.2	20.4	55.2	34.9	6.7	5.8	12.7	17.8
Tata Chemicals	Neutral	1035	900	-13	48.6	38.1	51.6	-47.0	-21.6	35.5	21.3	27.2	1.3	1.2	6.1	4.6
Team Lease Serv.		2802	3450	23	70.0	104.1	150.9	7.5	48.7	45.0	40.0	26.9	5.1	4.3	13.3	16.9
UPL	Neutral	456	530	16	0.4	26.5	53.2		6,008.4				0.9	0.8	0.1	7.4
Updater Services		316	465	47	10.4	16.1	21.8	56.5	51.6	35.6	29.8	19.7	2.4	2.1	11.2	11.6
Voltas		1084	1230		8.6	18.0	21.8		110.1	56.6	126.5		6.4	5.9	5.1	
	Buy			13				-25.2				60.2				9.8
Zomato	Buy	169	170	0	0.4	1.1	2.7	-134.7	108.2	140.0	409.5	152.7	7.4	7.0	1.8	4.7

1102

### Index and MOFSL Universe stock performance

Index	1 Day (%)	1M (%)	12M (%)
Sensex	0.7	0.0	25.1
Nifty-50	0.8	-0.2	28.7
Nifty Next 50	2.3	0.9	56.2
Nifty 100	1.0	0.0	32.8
Nifty 200	1.2	-0.6	36.0
Company	1 Day (%)	1M (%)	12M (%)
Automobiles	1.4	2.2	70.5
Amara Raja Ener.	1.0	-10.3	31.0
Apollo Tyres	2.0	-10.7	45.4
Ashok Leyland	3.3	-2.6	23.2
Bajaj Auto	1.3	6.3	124.0
Balkrishna Inds	1.3	2.3	17.5
Bharat Forge	0.9	-1.9	41.6
Bosch	0.7	7.2	63.7
CEAT	2.3	-12.4	80.7
Craftsman Auto	3.3	-9.9	37.9
Eicher Motors	1.6	2.5	34.0
Endurance Tech.	1.5	-3.4	41.4
Escorts Kubota	0.8	-5.2	45.5
Exide Inds.	1.4	-6.4	72.1
Happy Forgings	2.9	-7.9	
Hero Motocorp	0.2	-0.3	92.4
M&M	1.2	0.3	60.8
CIE Automotive	1.8	-4.5	25.5
Maruti Suzuki	-0.3	3.9	44.7
MRF	0.1	-12.1	57.1
Sona BLW Precis.	6.4	10.9	65.9
Motherson Sumi	2.8	1.9	75.8
Motherson Wiring	2.0	-10.3	33.4
Tata Motors	2.6	4.8	133.9
TVS Motor Co.	1.0	-1.8	95.0
Tube Investments	4.4	1.2	48.9
Banks-Private	0.9	-0.4	15.4
AU Small Fin. Bank	1.1	-3.8	-2.4
Axis Bank	0.1	-4.5	21.0
Bandhan Bank	1.5	-10.0	-11.0
DCB Bank	1.4	-9.9	14.7
Equitas Sma. Fin	0.2	18.8	92.1
Federal Bank	1.7	-2.5	16.4
HDFC Bank	1.0	0.5	-8.5
ICICI Bank	-0.2	2.8	26.9
IDFC First Bank	2.0	-3.8	39.9
IndusInd Bank	3.0	-2.2	45.1
Kotak Mah. Bank	0.4	1.5	3.8
RBL Bank	3.9	-6.2	71.3
SBI Cards	1.5	-5.0	-2.1
Banks-PSU	2.1	- <b>4.5</b>	85.5
BOB	2.3	-7.1	56.8
Canara Bank	2.3	-0.6	98.6
Indian Bank	4.8	-8.7	80.5
Punjab Natl.Bank	3.8	-5.7	153.5
St Bk of India	1.1	-3.5	42.6
Union Bank (I)	1.1	1.2	126.0
	1.5	1.2	120.0

Index	1 Day (%)	1M (%)	12M (%)
Nifty 500	1.4	-1.1	38.1
Nifty Midcap 100	2.4	-3.3	57.0
Nifty Smallcap 100	2.5	-6.5	65.0
Nifty Midcap 150	2.3	-3.0	53.8
Nifty Smallcap 250	2.3	-6.3	59.3
NBFCs	0.8	0.1	16.3
Angel Broking	0.9	-15.3	139.6
Aditya Birla Capital Ltd	2.6	-5.0	13.6
Bajaj Fin.	1.0	0.4	17.6
Cholaman.Inv.&Fn	2.8	-1.0	42.4
Can Fin Homes	2.8	-6.1	38.8
Cams Services	3.9	-1.5	35.8
CreditAcc. Gram.	1.2	-4.7	47.3
Fusion Microfin.	2.2	-14.4	17.7
Home First Finan	-0.8	-5.3	24.9
Indostar Capital	-2.9	4.9	61.6
IIFL Finance	-0.1	-44.2	-20.0
L&T Fin.Holdings	4.7	-8.5	82.8
LIC Housing Fin.	3.7	-7.7	72.2
M & M Fin. Serv.	2.7	-7.2	16.8
Muthoot Finance	7.1	8.3	47.8
Manappuram Fin.	3.7	-3.4	48.1
MAS Financial Serv.	0.2	-11.8	6.2
ICICI Sec	5.2	-6.3	75.4
360 One	-0.1	-5.6	67.7
PNB Housing	4.8	-11.6	54.8
Repco Home Fin	3.5	-13.5	126.0
Shriram Finance	-0.1	-1.9	83.3
Spandana Sphoort	1.9	-17.3	54.1
Insurance	1.5	-17.5	54.1
HDFC Life Insur.	-0.7	7.8	28.9
ICICI Pru Life	3.6	11.6	39.5
ICICI Lombard	2.0	11.0	54.5
Life Insurance	4.0	-13.3	57.5
Max Financial	0.8	-0.1	51.2
SBI Life Insuran	0.8	-0.1	33.7
Star Health Insu	0.7	-4.3	-2.4
Chemicals	0.4	7.5	2.7
Alkyl Amines	0.3	-13.3	-17.2
Atul	0.3	-6.5	-16.2
Clean Science	-0.3	-11.5	-4.1
Deepak Nitrite	2.4	-7.6	19.7
Fine Organic	0.6	-7.0	0.0
Galaxy Surfact.	1.0	-9.6	-4.6
Navin Fluo.Intl.	4.0	-2.5	-26.9
NOCIL	1.8	-12.3	17.1
Vinati Organics	-0.6	-12.5	-7.2
Capital Goods	3.9	-5.1	102.6
A B B	2.3	17.7	71.9
Bharat Electron	5.0	4.3	111.4
Cummins India	3.7	4.3	77.2
-	8.7	23.6	123.8
Hitachi Energy K E C Intl.		1.2	44.3
	1.4	1.2	44.5

### Index and MOFSL Universe stock performance

Company	1 Day (%)	1M (%)	12M (%)
Kalpataru Proj.	0.2	18.8	92.1
Kirloskar Oil	3.0	-4.0	124.9
L&T	1.4	8.0	61.2
Siemens	4.9	11.3	49.2
Thermax	4.7	8.9	69.2
Triveni Turbine	3.6	10.1	69.4
Cement			
Ambuja Cem.	1.9	-0.1	58.3
ACC	1.7	-8.5	41.4
Birla Corp.	2.5	-13.9	62.3
Dalmia Bhar.	1.4	-7.9	5.4
Grasim Inds.	1.8	0.5	37.9
India Cem	3.6	-16.1	13.0
J K Cements	2.0	-3.4	46.3
JK Lakshmi Ce	2.2	-12.4	17.1
Ramco Cem	1.8	-6.4	12.2
Shree Cem	1.7	-3.7	0.9
Ultratech	1.2	-3.7	30.6
Consumer	0.7	-1.0	18.8
Asian Paints	-0.1	-6.0	-0.6
Britannia	0.1	-2.4	12.7
Colgate-Palm.	0.5	5.7	79.1
Dabur	0.7	-4.1	-1.6
Emami	1.0	-8.5	24.1
Godrej Cons.	1.4	-0.4	30.5
HUL	0.0	-6.8	-8.9
ITC	1.3	4.4	11.8
Indigo Paints	-0.6	-11.7	26.3
Jyothy Lab	-0.3	-11.2	123.4
Marico	1.6	-7.1	3.9
Nestle	0.1	0.4	34.9
Page Inds	2.6	-6.1	-10.8
Pidilite Ind.	1.0	6.3	23.0
P&G Hygiene	-0.4	-2.4	18.0
Tata Consumer	0.9	-2.3	61.8
United Brew	0.4	0.0	19.7
United Spirits	0.8	-2.7	44.1
Varun Beverages	0.0	-4.4	108.5
EMS			
Kaynes Tech	4.7	-3.5	182.4
Avalon Tech	1.3	-1.4	
Syrma SGS Tech.	0.1	-6.6	82.3
Cyient DLM	4.2	-10.9	
Data Pattern	4.3	14.2	68.1
Healthcare	1.2	-1.8	59.7
Alembic Phar	2.1	-10.2	95.9
Alkem Lab	0.2	-11.4	53.9
Apollo Hospitals	0.1	-8.5	44.7
Ajanta Pharma	2.1	0.6	76.3
Aurobindo	1.1	-1.2	119.7
Biocon	0.7	-9.2	23.7
Zydus Lifesci.	2.2	11.1	107.6
Cipla	2.2	0.1	68.0

Company	1 Day (%)	1M (%)	12M (%)
Divis Lab	1.1	-5.0	25.2
Dr Reddy's	0.4	-3.5 38.7	
ERIS Lifescience	0.3	-1.5	48.4
Gland Pharma	3.1	-10.2	43.2
Glenmark	0.6	5.1	116.9
Global Health	1.8	-14.1	154.0
Granules	3.4	-6.5	48.3
GSK Pharma	-0.6	-11.3	52.7
IPCA Labs	1.1	-3.8	50.6
Laurus Labs	1.3	-3.0	25.7
Lupin	3.1	0.8	148.2
Max Healthcare	-1.2	-12.3	61.2
Piramal Pharma	2.1	-8.5	84.1
Sun Pharma	1.0	1.4	63.7
Infrastructure	1.5	0.2	58.6
Torrent Pharma	1.4	-1.9	68.6
G R Infraproject	1.9	8.8	31.6
IRB Infra.Devl.	9.2	-10.2	133.7
KNR Construct.	1.9	-4.2	0.4
Logistics			
Adani Ports	1.4	-2.2	89.9
Blue Dart Exp.	0.4	-9.5	-6.9
Container Corpn.	4.0	-12.0	46.6
JSW Infrast	1.1	1.4	
Mahindra Logis.	0.4	3.7	11.2
Transport Corp.	1.7	-6.1	27.8
TCI Express	0.8	-14.6	-30.2
VRL Logistics	2.6	-1.6	-7.4
Media	1.8	-13.6	4.8
PVR INOX	3.7	-4.5	-15.9
Sun TV	3.1	-2.8	38.2
Zee Ent.	0.2	-14.4	-34.1
Metals	2.4	1.0	46.6
Hindalco	2.2	5.5	38.9
Hind. Zinc	0.8	-4.9	-5.4
JSPL	5.0	6.5	46.9
JSW Steel	2.2	-1.9	22.0
Nalco	5.8	-7.3	84.7
NMDC	1.0	-10.7	86.6
SAIL	4.3	-0.9	48.2
Tata Steel	3.1	4.3	43.3
Vedanta	2.1	1.3	-3.6
Oil & Gas	1.4	-5.2	-3.0 <b>54.0</b>
Aegis Logistics	-1.7	-13.7	5.4
BPCL	3.7	-7.2	63.9
Castrol India	-1.0	-4.1	76.0
GAIL	0.6	-2.9	66.6
Gujarat Gas	2.4	-6.5	5.6
Gujarat St. Pet.	0.6	-7.4	27.0
HPCL	4.2	-13.0	93.1
IOC	3.9	-9.8	106.8
IGL	2.4	-5.7	-6.3
Mahanagar Gas	2.9	-12.5	33.9



Company	1 Day (%)	1M (%)	12M (%)
MRPL	-0.4	-13.6	292.3
Oil India	4.6	1.0	135.3
ONGC	-0.3	-3.7	73.5
PLNG	-1.2	-7.9	10.2
Reliance Ind.	0.5	-1.1	40.3
Real Estate	3.0	-5.0	117.7
Brigade Enterpr.	3.3	-10.0	93.2
DLF	3.8	-3.3	133.4
Godrej Propert.	3.9	-5.1	102.6
Mahindra Life.	1.7	-9.5	60.1
Macrotech Devel.	2.6	-0.5	165.4
Oberoi Realty Ltd	3.0	7.8	65.3
Sobha	12.0	-5.3	170.0
Sunteck Realty	12.0	-20.7	30.6
Phoenix Mills	-0.2		
	-	-11.7	93.3
Prestige Estates	1.2	-11.9	156.1
Retail	2.4	0.0	F 2
Aditya Bir. Fas.	2.1	-9.0	-5.2
Avenue Super.	2.6	8.5	24.0
Bata India	0.3	-3.7	-1.9
Campus Activewe.	0.7	-11.5	-40.6
Barbeque-Nation	-1.0	-11.4	-20.2
Devyani Intl.	-0.5	-6.6	10.0
Jubilant Food	1.5	-9.1	1.1
Metro Brands	-3.8	0.9	46.9
Raymond	2.4	-5.1	42.8
Relaxo Footwear	-0.3	-1.2	1.6
Restaurant Brand	0.0	-4.2	15.6
Sapphire Foods	1.9	9.3	29.3
Shoppers St.	-1.0	3.9	22.6
Titan Co.	1.0	-0.8	44.3
Trent	0.9	2.7	202.8
V-Mart Retail	1.3	0.3	-12.3
Vedant Fashions	0.8	-8.7	-21.4
Westlife Food	0.5	-9.3	9.9
Technology	0.8	-3.7	27.9
Cyient	-0.6	1.1	109.8
HCL Tech.	0.5	-2.5	47.2
Infosys	0.0	-6.1	11.8
LTIMindtree	1.2	-4.8	10.4
L&T Technology	5.1	3.4	59.3
Mphasis	2.2	-8.2	36.0
Coforge	3.2	-12.8	53.7
Persistent Sys	2.5	-12.8	83.3
TCS	0.1	-3.7	
			27.9
Tech Mah Wipro	1.5	-1.1	17.1
Wipro	1.4	-4.0	36.6
Zensar Tech	2.6	11.9	116.5
Telecom	0.2	-0.2	57.8
Bharti Airtel	-0.9	7.1	61.3
Indus Towers	-0.2	14.3	64.8
Idea Cellular	0.4	-16.6	103.2
Tata Comm	1.1	6.3	57.2

Company	1 Day (%)	1M (%)	12M (%)
Utiltites	3.1	-0.2	78.7
Coal India	3.0	-0.2	99.1
NTPC	3.6	-3.3	83.5
Power Grid Corpn	3.4	-2.3	63.6
Others			
APL Apollo Tubes	1.7	6.5	27.4
BSE	10.3	1.2	415.2
Cello World	0.0	-4.5	
Coromandel Intl	1.1	-1.8	23.6
Dreamfolks Servi	2.3	-3.5	11.8
EPL Ltd	0.9	-5.0	18.4
Indiamart Inter.	3.6	-1.5	5.0
Godrej Agrovet	1.0	-2.3	20.3
Havells	1.6	5.0	23.5
Indian Hotels	2.8	1.1	77.3
Interglobe	2.4	6.3	75.5
Info Edge	3.9	1.3	53.3
Kajaria Ceramics	0.3	-4.3	13.3
Lemon Tree Hotel	4.6	-2.8	75.2
MCX	2.3	-10.2	118.5
One 97	-2.2	4.0	-29.6
Piramal Enterp.	3.7	-8.8	24.0
PI Inds.	3.2	1.8	27.4
Quess Corp	1.0	-6.5	43.1
SIS	1.2	2.2	34.3
SRF	3.2	5.8	8.0
Tata Chemicals	0.3	5.9	8.6
Team Lease Serv.	3.2	-11.9	23.3
UPL	0.0	-7.4	-35.7
Updater Services	0.3	-5.9	
Voltas	3.4	-2.1	29.6
Zomato Ltd	2.4	6.9	220.1

Investment in securities market are subject to market risks. Read all the related documents carefully before investing



NOTES

Explanation of Investment Rating	
Investment Rating	Expected return (over 12-month)
BUY	>=15%
SELL	< - 10%
NEUTRAL	> - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

\*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

#### Disclosures:

The following Disclosures are being made in compliance with the SEBI Research Analyst Regulations 2014 (herein after referred to as the Regulations).

Motilal Oswal Financial Services Ltd. (MOFSL) is a SEBI Registered Research Analyst having registration no. INH000000412. MOFSL, the Research Entity (RE) as defined in the Regulations, is engaged in the business of providing Stock broking services, Depository participant services & distribution of various financial products. MOFSL is a listed public company, the details in respect of which are available on www.motilaloswal.com. MOFSL (erstwhile Motilal Oswal Securities Limited - MOSL) is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with National Stock Exchange of India Ltd. (NSE) and Bombay Stock Exchange Limited (BSE), Multi Commodity Exchange of India Limited (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) for its stock broking activities & is Depository participant with Central Depository Services Limited (CDSL) National Securities Depository Limited (NSDL), NERL, COMRIS and CCRL and is member of Association of Mutual Funds of India (AMFI) for distribution of financial products and Insurance Regulatory & Development Authority of India (IRDA) as Corporate Agent for insurance products. Details of associate entities of Motilal Oswal Financial Services Ltd. are available on the website at http://onlinereports.motilaloswal.com/Dormant/documents/Associate%20Details.pdf

Details of pending Enquiry Proceedings of Motilal Oswal Financial Services Limited are available on the website at <a href="https://galaxy.motilaloswal.com/ResearchAnalvst/PublishViewLitigation.aspx">https://galaxy.motilaloswal.com/ResearchAnalvst/PublishViewLitigation.aspx</a>

MOFSL, it's associates, Research Analyst or their relatives may have any financial interest in the subject company. MOFSL and/or its associates and/or Research Analyst or their relatives may have actual beneficial ownership of 1% or more securities in the subject company at the end of the month immediately preceding the date of publication of the Research Report or date of the public appearance. MOFSL and its associate company(ies), their directors and Research Analyst and their relatives may have any other potential conflict of interests at the time of publication of the research report or at the time of public appearance, however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.

In the past 12 months, MOFSL or any of its associates may have:

- received any compensation/other benefits from the subject company of this report a)
- b)
- managed or co-managed public offering of securities from subject company of this research report, received compensation for investment banking or merchant banking or brokerage services from subject company of this research report, c)
- d) received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company of this research report.
- MOFSL and it's associates have not received any compensation or other benefits from the subject company or third party in connection with the research report.
- Subject Company may have been a client of MOFSL or its associates during twelve months preceding the date of distribution of the research report.
- Research Analyst may have served as director/officer/employee in the subject company.
- MOFSL and research analyst may engage in market making activity for the subject company.

MOFSL and its associate company(ies), and Research Analyst and their relatives from time to time may have:

a) a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein.

(b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.

Above disclosures include beneficial holdings lying in demat account of MOFSL which are opened for proprietary investments only. While calculating beneficial holdings, It does not consider demat accounts which are opened in name of MOFSL for other purposes (i.e holding client securities, collaterals, error trades etc.). MOFSL also earns DP income from clients which are not considered in above disclosures.

To enhance transparency, MOFSL has incorporated a Disclosure of Interest Statement in this document. This should, however, not be treated as endorsement of the views expressed in the report. MOFSL and / or its affiliates do and seek to do business including investment banking with companies covered in its research reports. As a result, the recipients of this report should be aware that MOFSL may have a potential conflict of interest that may affect the objectivity of this report.

#### Terms & Conditions:

This report has been prepared by MOFSL and is meant for sole use by the recipient and not for circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of MOFSL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendatory in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. MOFSL will not treat recipients as customers by virtue of their receiving this report.

#### Analyst Certification

The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

Disclosure of Interest Statement	Companies where there is interest	
Analyst ownership of the stock	No	

A graph of daily closing prices of securities is available at www.nseindia.com, www.bseindia.com. Research Analyst views on Subject Company may vary based on Fundamental research and Technical Research. Proprietary trading desk of MOFSL or its associates maintains arm's length distance with Research Team as all the activities are segregated from MOFSL research activity and therefore it can have an independent view with regards to subject company for which Research Team have expressed their views.

#### Regional Disclosures (outside India)

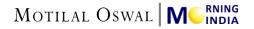
This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL & its group companies to registration or licensing requirements within such jurisdictions.

#### For Hong Kong:

This report is distributed in Hong Kong by Motilal Oswal capital Markets (Hong Kong) Private Limited, a licensed corporation (CE AYY-301) licensed and regulated by the Hong Kong Securities and Futures Commission (SFC) pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) "SFO". As per SEBI (Research Analyst Regulations) 2014 Motilal Oswal Financial Services Limited (SEBI Reg No. INH000000412) has an agreement with Motilal Oswal capital Markets (Hong Kong) Private Limited for distribution of research report in Hong Kong. This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investor and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The Indian Analyst(s) who compile this report is/are not located in Hong Kong & are not conducting Research Analysis in Hong Kong.

#### For U.S.

MOTILAL Oswal Financial Services Limited (MOFSL) is not a registered broker - dealer under the U.S. Securities Exchange Act of 1934, as amended (the"1934 act") and under applicable state laws in the United States. In addition MOFSL is not a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended (the "Advisers Act" and together with the 1934 Act, the "Acts), and under



applicable state laws in the United States. Accordingly, in the absence of specific exemption under the Acts, any brokerage and investment services provided by MOFSL, including the products and services described herein are not available to or intended for U.S. persons. This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., MOFSL has entered into a chaperoning agreement with a U.S. registered broker-dealer, Motilal Oswal Securities International Private Limited. ("MOSIPL"). Any business interaction pursuant to this report will have to be executed within the provisions of this chaperoning agreement.

The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, MOSIPL, and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.

#### For Singapore

In Singapore, this report is being distributed by Motilal Oswal Capital Markets (Singapore) Pte. Ltd. ("MOCMSPL") (UEN 201129401Z), which is a holder of a capital markets services license and an exempt financial adviser in Singapore. This report is distributed solely to persons who (a) qualify as "institutional investors" as defined in section 4A(1)(c) of the Securities and Futures Act of Singapore ("SFA") or (b) are considered "accredited investors" as defined in section 4A(1)(a) of the SFA. Accordingly, if a recipient is neither an "institutional investor" nor an "accredited investor", they must immediately discontinue any use of this Report and Inform MOCMSPL.

In respect of any matter arising from or in connection with the research you could contact the following representatives of MOCMSPL. In case of grievances for any of the services rendered by MOCMSPL write to grievances@motilaloswal.com.

Nainesh Rajani Email: <u>nainesh.rajani@motilaloswal.com</u> Contact: (+65) 8328 0276

#### Disclaimer:

The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent. This report and information herein is solely for informational purpose and may not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. Certain transactions -including those involving futures, options, another derivative products as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the information and opinions contained in this document. The Disclosures of Interest Statement incorporated in this document is provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. This information is subject to change without any prior notice. The Company reserves the right to make modifications and alternations to this statement as may be required from time to time without any prior approval. MOFSL, its associates, their directors and the employees may from time to time, effect or have effected an own account transaction in, or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for, or solicit investment banking or other business from, any company referred to in this report. Each of these entities functions as a separate, distinct and independent of each other. The recipient should take this into account before interpreting the document. This report has been prepared on the basis of information that is already available in publicly accessible media or developed through analysis of MOFSL. The views expressed are those of the analyst, and the Company may or may not subscribe to all the views expressed therein. This document is being supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction. Neither the Firm, not its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. The person accessing this information specifically agrees to exempt MOFSL or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold MOFSL or any of its affiliates or employees responsible for any such misuse and grees to hold MOFSL or any of its affiliates or employees responsible for any such misuse and agrees to hold MOFSL or any of its affiliates or employees responsible for any such misuse and grees to hold MOFSL or any of its affiliates or employees responsible for any such misuse and grees to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees responsible for an employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays.

This report is meant for the clients of Motilal Oswal only.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

Registered Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 - 71934200 / 71934263; www.motilaloswal.com. Correspondence Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad (West), Mumbai- 400 064. Tel No: 022 71881000. Details of Compliance Officer: Neeraj Agarwal, Email Id: na@motilaloswal.com, Contact No:022-40548085.

Grievance Redressal Cell:

Contact Person	Contact No.	Email ID
Ms. Hemangi Date	022 40548000 / 022 67490600	query@motilaloswal.com
Ms. Kumud Upadhyay	022 40548082	servicehead@motilaloswal.com
Mr. Ajay Menon	022 40548083	am@motilaloswal.com

Registration details of group entities.: Motilal Oswal Financial Services Ltd. (MOFSL): INZ000158836 (BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412 . AMFI: ARN .: 146822. IRDA Corporate Agent – CA0579. Motilal Oswal Financial Services Ltd. is a distributor of Mutual Funds, PMS, Fixed Deposit, Insurance, Bond, NCDs and IPO products.

Customer having any query/feedback/ clarification may write to query@motilaloswal.com. In case of grievances for any of the services rendered by Motilal Oswal Financial Services Limited (MOFSL) write to grievances@motilaloswal.com, for DP to dpgrievances@motilaloswal.com.