

# Oil & Gas

# Upstream: A multi-year upcycle underway!



### Re-rating on the cards



# Volume growth in focus for ONGC, GAIL and OINL



## Can petrochemicals surprise in 2HFY25-FY26?

Petchem spreads weak in FY24; may bottom out in FY25

- In 9MFY24, PE/PP spread over naphtha has declined 38%/42% on a YoY basis. The decline in spread is driven by a sharp 3.3/5.7mmt capacity addition for PE/PP in CY23 vs. a global demand growth of 0.9/1.4mmt.
- However, CY23 marked the year with the highest capacity growth for PE and PP (since CY19) and we note that CY24 onwards, capacity additions are declining sharply.
  Domestically, petchem spreads have come under pressure due to the commencement of a new 1.7mmt petchem capacity by HMEL.
- While we expect weakness in petchem spreads to persist for most of FY25 and are building in soft earnings outlook for GAIL/RIL in FY25, we expect improving EBITDA trend from FY26 onwards. GAIL and RIL are best positioned to capitalize on the petrochemical recovery, which begins 2HFY25.
- In this report, we also highlight Gujarat Gas and the CGD sector in general as key beneficiaries of lower spot LNG prices (USD1/mmBtu change has a 14% impact on EBITDA).

### Asian petchem capacity additions are coming off sharply in FY26E

- Asian petchem companies are forecasting lower capacity additions for PE, PX, and BZ in FY25 and beyond. For PE, incremental capacity growth in CY24 is forecast at 3.3mmt (CY23: 1.3mmt) in Asia-Pac (AP) and Middle East (ME).
- For PP, FY25 will mark the year of highest capacity addition in AP/ME at 6.2mmt (vs. incremental demand of only 2.7mmt) and as such, we expect PP fundamentals to start improving from FY26 onwards, coinciding with the commencement of 500ktpa PDH-PP plant by GAIL.

### Demand could bottom out in 2HFY25, leading to recovery in spreads

- We also note that demand for petrochemicals has been weak amid (1) uncertainty related to the Russia-Ukraine war, (2) high interest rates globally which have curbed discretionary spending, and (3) overall weak macroeconomic outlook.
- We expect some improvements in demand, driven by several factors including (1) interest rates globally peaking out in CY24, and (2) globally inventories for end-products as well as key petchem remain at low levels.
- As per PTTGC, a leading South East Asia-based petrochemical player, despite a rise in global car sales in CY23, <u>supported by policy measures</u>, they remain below CY18 levels. Other end markets such as textiles too have witnessed soft demand and lean inventories, held by retailers.
- Lastly, for gas-based crackers such as GAIL, we believe that lower spot LNG prices in CY24 and CY25 can be the key tailwinds.

#### GAIL and RIL well-positioned for petrochemicals recovery

- GAIL, RIL, and IOCL are Indian oil and gas companies with significant exposure to the petrochemical sector.
- We estimate that a USD100/mt change in PE spread (over naphtha/gas) would result in a 2%/5%/2% estimated standalone EBITDA impact on RIL/GAIL/IOCL in

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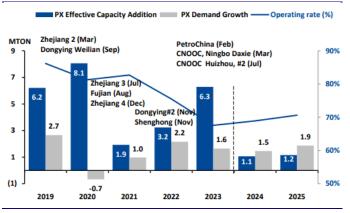
FY25E. Also, ONGC has exposure to petrochemicals via OPaL; however, OPaL's current contribution to ONGC's earnings and valuation remains negligible.

 Lastly, both GAIL and IOCL will witness the commencement of new petrochemical capacities amounting to 560/1,618ktpa during FY26-27E.

### Buy CGDs amid declining spot LNG prices; MAHGL is our top BUY

- Other key trends worth highlighting from the O&G sector include declining spot LNG prices (Asia JKM down 23% MoM in Jan'24 till date) and robust MS/HSD marketing margins at INR11/8.6 per lit.
- We also highlight that USD1/mmBtu decline in spot prices increases GUJGA's FY25E EBITDA by ~14%. As such, despite the recent run-up, should spot LNG prices continue to correct, we believe stock price performance should remain strong.
- We also like Mahanagar Gas as its volume growth outlook closely aligns with that of Indraprastha Gas (and with lower EV risk). Moreover, it is currently trading at ~30% discount when measured on FY26E P/E basis.

Exhibit 1: AP/ME PX Capacity Addition vs. Demand Growth



Source: CMA (Fall 24), Thai Oil, MOFSL

Exhibit 2: AP/ME BZ Capacity Addition vs. Demand Growth



Source: CMA (Fall 24), Thai Oil, MOFSL

Exhibit 3: Major PX plant start-up in CY23-25

Country	Company	Capacity (ktpa)	Start-up
China	PetroChina Guangdong	2600	Feb'23
China	CNOOC Ningbo Daxie	1600	Mar'23
China	CNOOC Huizhou, #2	1500	Jul'23
India	Indian Oil	800	Jul'25

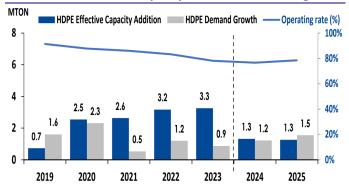
Source: CMA (Fall 24), Thai Oil, MOFSL

Exhibit 4: Major BZ plant start-up in CY23-25

Country	Company	Capacity (ktpa)	Start-up
China	Sinopec Hainan R&C	200	Jan'23
China	PetroChina Guangdong	870	Feb'23
China	CNOOC Ningbo Daxie	500	Mar'23
China	CNOOC Huizhou, #2	500	Jul'23
China	ExxonMobil	480	Jan'24
Korea	S-Oil	270	Sep'24
China	Sinopec Tianjin	310	Sep'24
China	Shangdong Yulong	1000	4QCY25

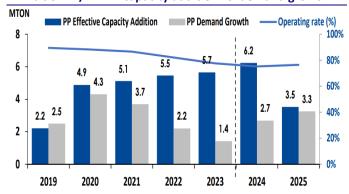
Source: CMA (Fall 24), Thai Oil, MOFSL

Exhibit 5: AP/ME HDPE capacity addition vs. demand growth



Source: CMA (Fall 24), Thai Oil, MOFSL

Exhibit 6: AP/ME PP capacity addition vs. demand growth



Source: CMA (Fall 24), Thai Oil, MOFSL

Exhibit 7: Major HDPE plant start-up in CY23-25

Country	Company	Capacity (ktpa)	Start-up
China	PetroChina	800	Jan'23
China	Shangdong Jinghai	400	Apr'23
China	Sinopec Hainan	300	Apr'23
China	Ningxia Baofeng	300	Jun'23
Philippines	JG Summit	250	Aug'23
Vietnam	Longson	500	Nov'23-Jan'24
China	Sinopec Tianjin	500	Jun'24
China	Shangdong Yulong	1,250	4QCY24
China	Inner Mongolia	275	May'25

Source: CMA (Fall 24), Thai Oil, MOFSL

Exhibit 8: Major PP plant start-up in CY23-25

Country	Company	Capacity (ktpa)	Start-up
China	Quanzhou Grand Pacific	450	Jun'23
China	Zhongjing 3	600	Nov'23
Vietnam	Longson	400 1	Nov'23-Jan'24
China	Oriental Energy	1,000	Jan'24
India	Nayara Energy	450	Jan'24
China	ExxonMobil (Huizhou)	955	Jan'24
China	China Energy Baotou Coa	410	Mar'24
China	Shangdon Yulong	1,600	4QFY24
China	Inner Mongolia	500	May'25
India	Indian Oil Corporation	500	Jun'25
Indonesia	Lotte	250	Jun'25

Source: CMA (Fall 24), Thai Oil, MOFSL

Exhibit 9: EBITDA potential of GAIL's PDH-PP; Usar plant at peak utilization

Capacity (mmtpa)	0.5
Spread over feedstock (USD/mt)	409.9
Opex (USD/mt)	100.0
EBITDA (USD/mt)	309.9
Exchange Rate	83.5
EBITDA (INR b)	12.9

Source: Company, MOFSL

Exhibit 10: IOCL's ongoing petrochemical projects

Project	Estimated Cost (INR b)
PX-PTA Project at Paradip Refinery	138
Ethylene Glycol Project at Paradip Refinery	57
Acrylics/ Oxo-Alcohol Project at Dumad	53
Naphtha Cracker Expansion Project at Panipat Refinery	16
PX-PTA Expansion at Panipat	13

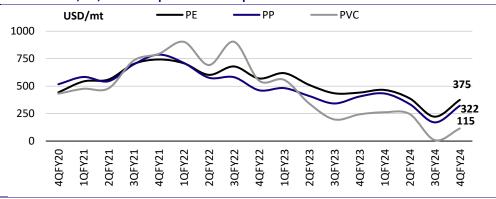
Source: Company, MOFSL

Exhibit 11: RIL's petrochemicals slate

Particulars	Products	Quantity (mmt)
Polymers and Elastomers	PP	2.7
	PE	2.2
	PVC	0.8
Intermediates and Polyesters	Elastomers and feedstock	0.4
	PX and benzene by products	1.9
	Benzene and Derivatives	0.4
	PTA	2.2
	MEG and By-products	1
	Filament	1.2
	Staple	0.8
	PET	1.2
	Fuels, Solids and Others	9.5
Total		24.3

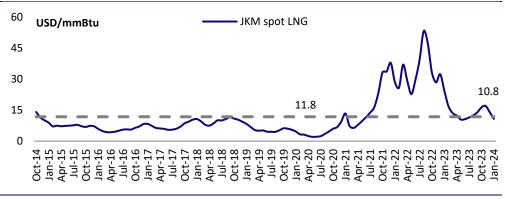
Source: Company, MOFSL

Exhibit 12: PE, PP, and PVC spreads over Naphtha



Source: Company, MOFSL

Exhibit 13: JKM spot LNG declined 23% MoM in Jan'24 till date



Source: Company, MOFSL

Exhibit 14: Outlook for key petchem end markets

	✓	Chinese demand is expected to grow in CY24, driven by EV sales
Auto & Mobility	✓	US car sales is expected to remain strong in the near term, despite high prices and rising interest
		rates
In directical Consider	✓	Industrial coil and wood end markets have started recovering
Industrial Goods	✓	Demand for metal and containers persists, and the outlook remains challenging in CY24
Packaging	✓	Recovery expected across the globe albeit at a slow pace
	✓	The US housing market is expected to improve from late CY24 onwards
Construction & Decoration	✓	The EU market can worsen further if economic tightening continues, especially in the presence of
		sustained high inflation

Source: PTTGC, MOFSL

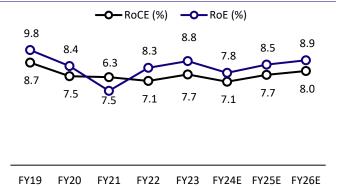


# RIL – Financial summary and assumptions (TP: INR3,130) – BUY

**Exhibit 15: Standalone PAT profile** 

PAT (INRb) **—O—** YoY growth (%) 17.2 12.7 10.1 4.6 (4.7)(5.1)(18.5)391 430 408 352 335 273 478 539 FY19 FY20 FY21 FY22 FY23 FY24E FY25E FY26E

**Exhibit 16: Return ratios to stabilize going forward** 



Source: Company, MOFSL

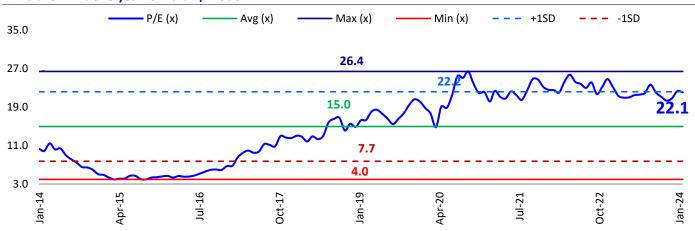
Exhibit 17: Standalone financial summary (INR b)

Y/E march	FY19	FY20	FY21	FY22	FY23	FY24E	FY25E	FY26E
Sales	3,716	3,370	2,457	4,237	5,283	5,247	5,522	5,612
EBITDA	589	528	335	523	656	741	807	880
Adj. PAT	352	335	273	391	430	408	478	539
Adj. EPS (INR)	54.6	52.0	42.4	60.6	66.7	63.3	74.2	83.7
BV/Sh.(INR)	659	636	771	766	817	876	946	1,024
Ratios								
Net D:E	0.4	0.5	0.3	0.4	0.3	0.3	0.3	0.2
RoE (%)	9.8	8.4	6.3	8.3	8.8	7.8	8.5	8.9
RoCE (%)	8.7	7.5	7.5	7.1	7.7	7.1	7.7	8.0
Payout (%)	13.2	15.0	13.0	12.1	12.1	10.7	10.7	10.7
Valuations								
P/E (x)	49.4	51.8	63.6	44.4	40.4	42.6	36.3	32.2
P/BV (x)	4.1	4.2	3.5	3.5	3.3	3.1	2.9	2.6
EV/EBITDA (x)	32.1	36.5	56.7	36.5	28.8	25.7	23.3	21.2
Div. Yield (%)	0.2	0.2	0.2	0.3	0.3	0.3	0.3	0.3
FCF per share	6.7	84.3	-34.5	76.6	30.2	7.7	60.9	55.7

Source: Company, MOFSL

Source: Company, MOFSL

Exhibit 18: RIL's one-year forward P/E ratio



Source: Company, MOFSL



# GAIL - Financial summary and assumptions (TP: INR195) - BUY

Exhibit 19: Expect transmission volumes to reach ~141mmscmd in FY26E...

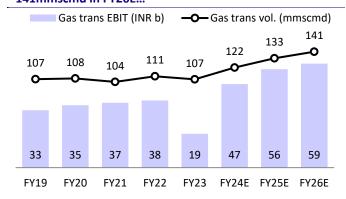
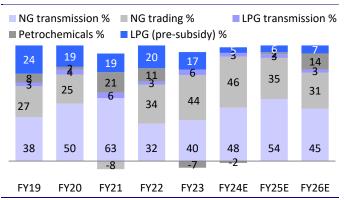


Exhibit 20: ...with contribution to EBITDA increasing to 45% over FY23



Source: Company, MOFSL

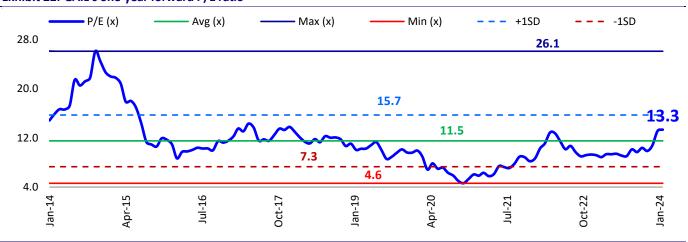
Exhibit 21: Financial summary (INR b)

Exhibit 21: Financial s	ummary (INK b)							
Y/E March	FY19	FY20	FY21	FY22	FY23	FY24E	FY25E	FY26E
Sales	751.3	718.8	567.4	916.5	1,443.0	1,339.3	1,433.1	1,534.9
EBITDA	95.3	83.7	64.5	138.3	67.0	120.2	123.1	158.2
Adj. PAT	63.3	74.2	49.0	102.9	53.0	83.4	83.5	106.9
Adj. EPS (INR)	9.6	11.3	7.4	15.6	8.1	12.7	12.7	16.3
EPS Gr. (%)	33.6	17.3	-34.0	110.1	-48.5	57.4	0.1	28.0
BV/Sh.(INR)	68.1	73.0	77.1	89.5	93.5	102.4	111.3	122.7
Ratios								
Net D:E	0.0	0.1	0.1	0.1	0.2	0.3	0.2	0.2
RoE (%)	14.3	15.0	10.8	20.3	9.5	14.2	13.0	15.0
RoCE (%)	13.1	12.6	9.0	17.0	7.9	11.2	10.2	11.8
Payout (%)	34.7	51.3	45.0	21.3	49.6	30.0	30.0	30.0
Valuations								
P/E (x)	17.1	14.6	22.1	10.5	20.4	13.0	13.0	10.1
P/BV (x)	2.4	2.3	2.1	1.8	1.8	1.6	1.5	1.3
EV/EBITDA (x)	3.3	7.7	9.0	4.7	11.8	7.6	7.3	5.7
Div. Yield (%)	1.6	2.6	2.1	2.1	2.4	2.3	2.3	3.0
FCF Yield (%)	0.6	1.3	2.8	2.8	-4.2	1.5	2.0	4.6

Source: Company, MOFSL

Source: Company, MOFSL

Exhibit 22: GAIL's one-year forward P/E ratio



Source: Company, MOFSL



# IOCL - Financial summary and assumptions (TP: INR165) - BUY

**Exhibit 23: Key assumptions** 

Y End: March 31	FY19	FY20	FY21	FY22	FY23	FY24E	FY25E	FY26E
Exchange Rate (INR/USD)	70.0	70.9	74.3	74.5	80.4	83.1	84.6	86.0
Brent Crude (USD/bbl)	70.1	61.2	44.4	80.5	96.1	83.4	85.0	85.0
Domestic direct sales refined pdts (MMT)	85	84	76	80	91	92	96	100
YoY (%)	10%	0%	-10%	6%	13%	2%	4%	4%
Reported GRM (USD/bbl)	5.4	0.1	5.6	11.3	19.5	12.9	9.0	9.0
Singapore GRM (USD/bbl)	4.9	3.2	0.5	5.0	10.7	6.3	6.0	6.0
Prem./(disc) (USD/bbl)	0.5	(3.1)	5.1	6.3	8.8	6.6	3.0	3.0
Refining capacity utilization (%)	104%	100%	90%	98%	105%	106%	104%	104%
Total Refinery throughput (MMT)	71.8	69.4	62.4	67.7	72.3	73.0	72.0	72.0
YoY (%)	4%	-3%	-10%	9%	7%	1%	-1%	0%
Marketing Margin (INR/lit)								
Blended gross marketing margin incld inventory	5.0	5.8	6.2	4.4	-1.1	5.7	4.1	4.1
Consolidated EPS	12.5	1.8	15.8	18.7	8.5	33.2	16.7	16.1

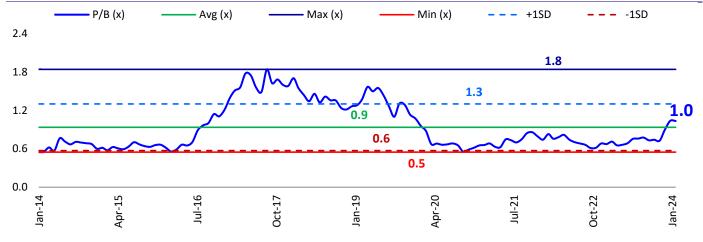
Source: Company, MOFSL

Exhibit 24: Financial Summary (INR b)

Y/E March	FY19	FY20	FY21	FY22	FY23	FY24E	FY25E	FY26E
Sales	5,281.6	4,837.6	3,639.5	5,893.4	8,418	8,497	10,607	11,419
EBITDA	352.2	168.4	405.9	477.4	307	766	478	482
Adj. PAT	172.7	24.1	217.6	257.3	117	457	230	221
Adj. EPS (INR)	12.5	1.8	15.8	18.7	8.5	33.2	16.7	16.1
EPS Gr. (%)	(23.7)	(86.0)	801.4	18.2	-54.5	290.4	-49.6	-3.9
BV/Sh.(INR)	81.7	69.3	81.2	97.0	101.5	120.1	130.3	140.2
Ratios								
Net D:E	0.8	1.3	0.9	0.9	1.0	0.8	0.7	0.7
RoE (%)	15.3	2.3	21.0	21.0	8.6	30.0	13.4	11.9
RoCE (%)	10.6	2.4	10.0	12.4	8.2	17.2	8.6	7.6
Payout (%)	57.5	NM	59.2	52.6	35.3	43.9	38.8	38.2
Valuations								
P/E (x)	7.7	15.7	6.1	7.7	17.0	4.3	8.6	9.0
P/BV (x)	1.8	2.1	1.8	1.5	1.4	1.2	1.1	1.0
EV/EBITDA (x)	6.4	15.2	5.9	5.3	8.8	4.2	6.8	6.7
Div. Yield (%)	6.4	2.9	8.3	8.7	3.1	10.1	4.5	4.3
FCF Yield (%)	1.8	(3.4)	33.4	14.8	18.5	20.0	8.6	9.3

Source: Company, MOFSL

Exhibit 25: IOCL's one-year forward P/B ratio



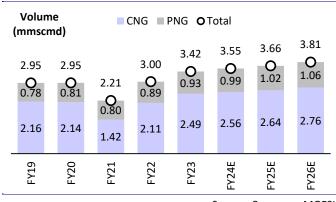
Source: Company, MOFSL

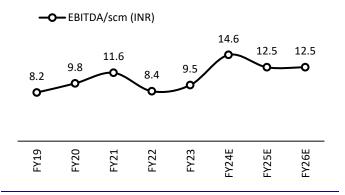


# MAHGL - Financial summary and assumptions (TP: INR1,665) - BUY

Exhibit 26: Expect volumes to grow at 4% CAGR during FY23-26E

Exhibit 27: Expect EBITDA/scm to decline to INR12.5 by FY25-26E





Source: Company, MOFSL

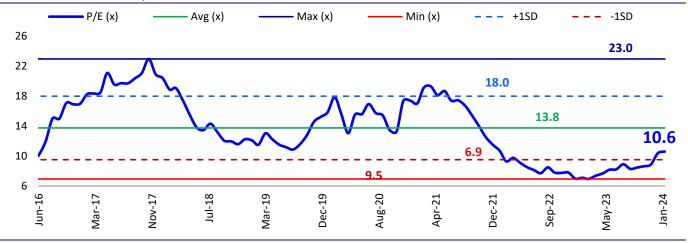
Source: Company, MOFSL

Exhibit 28: Financial summary (INR b)

Y/E March	FY19	FY20	FY21	FY22	FY23	FY24E	FY25E	FY26E
Sales	27.9	29.7	21.5	35.6	63.0	61.6	58.8	62.0
EBITDA	8.9	10.5	9.3	9.2	11.8	18.9	16.7	17.4
Adj. PAT	5.5	7.9	6.2	6.0	7.9	13.3	11.3	11.9
Adj. EPS (INR)	55.3	80.3	62.7	60.4	80.0	135.0	114.9	120.3
EPS Gr. (%)	14.3	45.2	-21.9	-3.6	32.3	68.8	-14.9	4.8
BV/Sh.(INR)	242.8	298.9	327.2	364.2	418.5	499.5	568.5	640.7
Ratios								
Net D:E	-0.1	-0.1	-0.2	-0.1	-0.1	-0.1	-0.2	-0.2
RoE (%)	24.3	29.7	20.0	17.5	20.4	29.4	21.5	19.9
RoCE (%)	24.3	29.8	20.1	17.5	20.5	29.5	21.6	19.9
Payout (%)	43.5	52.4	36.7	38.1	32.5	40.0	40.0	40.0
Valuation								
P/E (x)	24.3	16.7	21.4	22.3	16.8	10.0	11.7	11.2
P/BV (x)	5.5	4.5	4.1	3.7	3.2	2.7	2.4	2.1
EV/EBITDA (x)	14.7	12.4	13.7	13.9	11.0	6.7	7.4	6.8
Div. Yield (%)	1.5	2.6	1.7	1.7	1.9	4.0	3.4	3.6
FCF Yield (%)	2.4	4.2	3.5	1.9	1.9	5.8	4.9	5.9

Source: Company, MOFSL

Exhibit 29: MAHGL's one-year forward P/E ratio



Source: Company, MOFSL

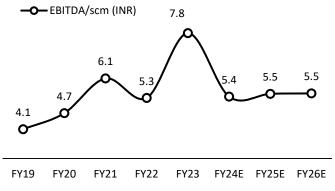


# GUJGA – Financial summary and assumptions (TP: INR575) – BUY

Exhibit 30: Expect total volumes to grow at 11% CAGR over

#### FY23-26E CNG (mmscmd) ■ PNG-household (mmscmd) PNG-ind/comm (mmscmd) 11.5 O Total volumes (mmscmd) 11.5 9.4 8.4 0 0 6.5 7.0 6.6 8.0 0 6.0 5.3 7.4 7.4 4.6 1.0 0.9 0.7 0.7 0.7 0.6 0.5 3.5 0.6 2.7 3.1 2.4 2.0 FY19 FY20 FY21 FY22 FY23 FY24E FY25E FY26E

**Exhibit 31: Expect margin to be stable** 



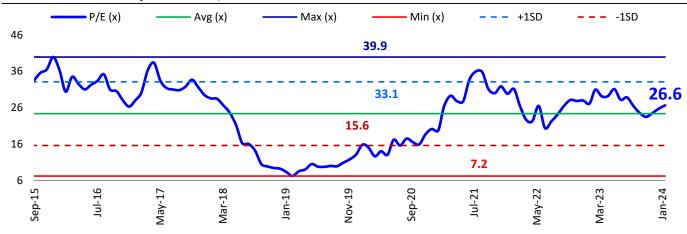
Source: Company, MOFSL Source: Company, MOFSL

Exhibit 32: Financial summary (INR b)

EXHIBIT 32. Fillalicial su	minary (new 5)							
Y/E March	FY19	FY20	FY21	FY22	FY23E	FY24E	FY25E	FY26E
Sales	77.5	103.0	98.7	164.6	167.6	157.5	164.8	180.2
EBITDA	9.8	16.3	20.8	20.8	23.9	18.6	21.1	23.1
PAT	4.2	11.9	12.7	12.9	15.3	10.9	12.8	14.6
EPS (INR)	6.2	17.3	18.4	18.8	22.2	15.8	18.7	21.2
EPS Gr. (%)	47.4	177.8	6.3	2.1	17.8	-28.7	18.2	13.4
BV/Sh.(INR)	31.7	47.8	64.6	81.3	101.6	112.7	125.7	140.5
Ratios								
Net D:E	0.8	0.3	0.1	0.1	-0.1	-0.1	-0.2	-0.2
RoE (%)	21.3	43.6	32.8	25.8	24.2	14.7	15.7	15.9
RoCE (%)	19.4	29.8	35.0	31.5	31.6	20.1	21.2	21.5
Payout (%)	19.9	8.7	13.1	12.9	30.0	30.0	30.0	30.0
Valuations								
P/E (x)	91.0	32.8	30.8	30.2	25.6	36.0	30.4	26.9
P/BV (x)	17.9	11.9	8.8	7.0	5.6	5.0	4.5	4.0
EV/EBITDA (x)	41.5	24.6	19.0	19.1	16.1	20.6	17.9	16.1
Div. Yield (%)	0.2	0.2	0.4	0.4	1.2	0.8	1.0	1.1
FCF Yield (%)	1.1	2.1	2.3	0.8	3.3	1.2	1.9	2.4

Source: Company, MOFSL

Exhibit 33: GUJGA's one-year forward P/E ratio



Source: Company, MOFSL

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# NOTES

Explanation of Investment Rating				
Investment Rating	Expected return (over 12-month)			
BUY	>=15%			
SELL	<-10%			
NEUTRAL	< - 10 % to 15%			
UNDER REVIEW	Rating may undergo a change			
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation			

\*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall be within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend. Disclosures

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