

Opening Bell

November 12, 2018

Market Outlook

Indian markets are expected to open negative tracking weak global cues. With the earnings season largely done, the focus now shifts back to global newsflows along with FII flows trend.

Markets Yesterday

- On Friday, domestic markets ended in the red as falling crude prices were outweighed by weak global cues
- US markets ended lower on Friday on the back of interest rate concerns

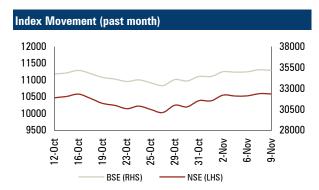
Key Developments

- Aurobindo Pharma's revenues are expected to grow ~5% YoY to
 ₹ 4639 crore mainly due to currency tailwinds. The US business is
 expected to grow a mere 3% YoY on a higher base. EBITDA margins
 are likely to decline 440 bps to 20.8% due to a higher base and
 higher raw material cost owing to China supply constraints. Net
 profit may decline 23% YoY to ₹ 602 crore due to a below expected
 operational performance and higher tax rate (25% vs. 20.2% in
 Q2FY18)
- For Q2FY19, Eicher Motors (EML) is expected to report a stable performance. Its 2-W business in the form of Royal Enfield sales volumes grew 3.6% YoY to 2.1 lakh units, amid supply disruption at one of its key facilities (volume lost: 10,000 units). Its CV sales at the VECV business grew 24% YoY to 18,940 units. Consequent net sales are expected at ₹ 2396 crore, up 11% YoY. EBITDA is expected at ₹ 761 crore with EBITDA margins at 31.8%, down 10 bps YoY. PAT in Q2FY19 is expected at ₹ 589 crore, up 15.3% YoY. Consolidated PAT also includes profit from JV, which is expected at ₹ 73.1 crore

Nifty Hea	nt Map								
Yes Bank	227.9 5.5%	HPCL	241.3 5.1%	IBULHSG FIN	862.2 3.6%	Asian Paints	1,295.6 3.6%	Adani Ports	337.6 3.5%
BPCL	296.9 2.8%	Sun Pharma	597.5 2.6%	Hero Moto	2,956.7 2.4%	Maruti	7,283.5 2.2%	IOC	141.7 1.9%
HUL	1,672.6 1.7%	TECHM	707.2 1.4%	UPL	740.0 1.4%	Power Grid	191.7 1.4%	Bajaj Finserv	5,688.5 1.2%
Bajaj Finance	2,375.4 1.1%	Grasim	868.0 1.1%	Axis Bank	613.2 1.0%	Ultratech	3,817.9 0.9%	Indusind Bank	1,494.9 0.7%
Zee Ent.	450.2 0.7%	Coal India	268.5 0.6%	Lupin	854.9 0.3%	M&M	795.3 0.3%	ICICI Bank	356.9 0.3%
Bharti Infratel	265.9 0.3%	Tata Motors	195.3 0.2%	L&T	1,368.6 0.2%	Kotak Bank	1,135.6 0.1%	Bajaj Auto	2,693.1 0.0%
HDFC Ltd	1,816.1 0.0%	Wipro	324.9 -0.2%	NTPC	154.5 -0.3%	Titan	847.7 -0.3%	Vedanta Ltd	209.1 -0.3%
HCL Tech	1,027.9 -0.4%	ONGC	156.4 -0.4%	HDFC Bank	1,945.4 -0.6%	Eicher	22,495.3 -0.7%	ITC	277.3 -1.0%
SBI	283.3 -1.2%	Cipla	527.0 -1.2%	Tata Steel	572.2 -1.4%	RIL	1,093.5 -1.6%	TCS	1,909.2 -1.7%
GAIL	367.4 -2.1%	Bharti Airtel	299.8 -2.1%	Hindalco	238.8 -2.2%	Dr Reddy	2,400.0 -2.2%	Infosys	659.5 -2.4%

Today's Highlights

Results: OIL, Aurobindo Pharma, Eicher, Shree Cement, Gulf Oil, Dredging Corp, Greenply Industries, Star Cement, NCL Industries



	Close	Previous	Chg (%)	MTD(%)	YTD(%)	P/E (1yr fwd)
Sensex	35,159	35,238	-0.2	2.1	3.2	21.1
Nifty	10,585	10,599	-0.1	1.9	0.5	19.9

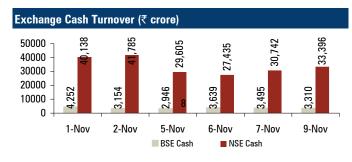
Institution	al Activity	•			
	CY16	CY17	YTD CY18	Yesterday	Last 5 Days
FII (₹ cr)	14,049	-40,663	-74,224	614	809
DII (₹ cr)	11,320	91,032	107,602	-337	-588

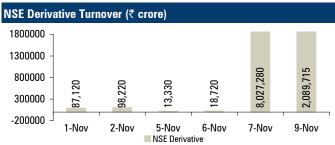
	World Indices – Monthly performance					
NSE	BSE	Nikkei	Dow Jones	U.K.		
10,585	35,159	22,270	25,989	7,105		
2.8%	2.5%	0.8%	-1.7%	-1.8%		
Germany F	rance	Nasdaq	Shanghai	Kospi		
11,529	5,107	7,407	2,601	2,079		
-3.7%	-4.0%	-4.3%	-4.5%	-7.4%		

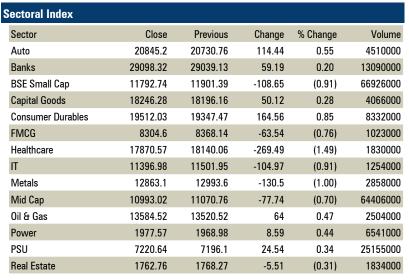
Markets Today					
	Close	Previous	Change (%)	MTD(%)	YTD(%)
Commodities					
Gold (₹/10 gm)	31,773	31,773	0.0	0.2	8.6
Silver (₹/kg)	38,205	38,205	0.0	0.8	-0.4
Crude (\$/barrel)	70.9	70.2	1.0	-6.1	6.0
Copper (\$/tonne)	6078.5	6172.5	-1.5	0.7	-15.7
Currency					
USD/INR	72.50	73.00	-0.7	2.0	-11.9
EUR/USD	1.13	1.13	-0.1	0.2	-5.6
USD/YEN	113.98	113.83	0.1	-0.9	-1.1
ADRs					
HDFC Bank	92.1	92.2	-0.1	3.5	-9.5
Tata Motors	13.1	13.1	0.5	7.4	-60.4
Infosys	9.5	9.5	-0.2	0.2	17.0
Dr Reddys Labs	33.3	33.8	-1.5	-2.2	-11.4

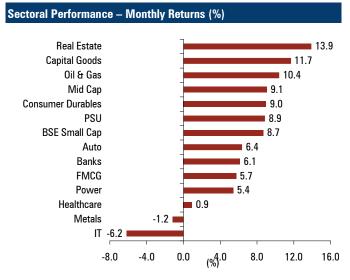


Key Data Points			
KEY ECONOMIC INDICATORS			
Key Economic Indicator	Period	Latest	Prior Values
RBI Cash Reserve Ratio	N/A	4.00%	4.00%
RBI Repo Rate	N/A	6.50%	6.25%
RBI Reverse Repo Rate	N/A	6.25%	6.00%
CPI YY	September	3.77%	3.69%
Current Account Balance	02	-15.8bln \$	-13bln \$
Exports - USD	September	27.95bln \$	27.84bln \$
FX Reserves, USD Final	w/e	393.52bln \$	394.47bln \$
GDP Quarterly yy	Q1	8.20%	7.70%
GDP Annual	12M	6.60%	7.10%
Imports - USD	September	41.98bln \$	45.24bln \$
Industrial Output yy	August	4.30%	6.60%
Manufacturing Output	August	4.60%	7.00%
Trade Deficit - RBI	0.2	-45.7bln \$	-41.6bln \$
Trade Deficit Govt - USD	September	13.98%	17.39bln \$
WPI Food yy	September	-0.21%	-4.04%
WPI Fuel yy	September	16.65%	17.73%
WPI Inflation yy	September	5.13%	4.53%
WPI Manufacturing Inflation yy	September	4.22%	4.43%









Company/ Industry	News	View	Impact
Tata Motors	The company's overseas subsidiary i.e. JLR reported retail sales for October 2018. Total JLR sales were at 44,282 units, down 4.6% YoY. Jaguar sales were at 13,764 units, up 11.6% YoY while Land Rover sales were at 30,518 units, down 10.5% YoY	4.6% in October 2018 vs. 12.3% in September 2018 and 4.9% in August	



Key developments (Continued...)

- We expect Shree Cement to post revenue growth of 19% to ₹ 2543 crore backed by strong volume growth. However, EBITDA and PAT are expected to decline 12.7% and 6.8% to ₹ 489 crore and ₹ 197 crore, respectively
- Star Cement's revenue numbers are anticipated at ₹ 342 crore, registering growth of 31.8% YoY. EBITDA is expected to be 2% higher YoY at ₹ 79.3 crore while PAT is estimated to be up 28.4% YoY to ₹ 33.1 crore
- Gulf Oil Lubricants' revenues are expected to increase 18.4% YoY mainly on account of higher volumes and realisations. We expect strong volume growth of 13% YoY. However, due to a rise in base oil (raw material) prices, EBITDA per litre is expected to decline to ₹ 23.6/litre vs. ₹ 27/litre in Q2FY18. PAT is expected to decline 5.3% YoY to ₹ 38.3 crore
- Titan Company reported a mixed set of Q2FY19 numbers, with revenues and EBITDA coming in above our estimates. PAT was below our estimates due to various one-off expenses. Overall topline grew 27% YoY to ₹ 4567.2 crore (I-direct estimate: ₹ 4160.2 crore). Adjusted EBITDA margins declined 20 bps YoY to 11.6% (I-direct estimate 11.4%). PAT for the quarter grew 8% YoY to ₹ 301.1 crore (I-direct estimate: ₹ 328.1 crore). Adjusted PAT grew ~29% YoY to ₹ 357 crore
- Amara Raja's (ARBL) Q2FY19 results were below our estimates on the operational front. Revenues came in at
 ₹ 1,753 crore (up 22.8% YoY), above our estimate of ₹ 1,691 crore. EBITDA margin fell 318 bps YoY to 13.5%, below our
 estimates of 14.7%, due to higher raw material cost impacting its gross margin (down 309 bps YoY) and higher other
 expenses. Subsequently, reported PAT was at ₹ 120 crore (down 5.5% YoY) below our estimate of ₹ 131 crore
- VA Tech Wabag is expected to report topline growth of 14% YoY to ₹ 1010.3 crore on the back of continued execution in both domestic and overseas orders. Key monitorable for Wabag would be receivable-days position. Wabag is likely to report lower EBITDA margins of 8.2%, due to currency headwinds during the quarter. Absolute EBITDA is likely to grow 6.9% YoY to ₹ 82.8 crore. We expect PAT to grow 9.7% to ₹ 40.5 crore for the quarter
- India Cements' Q2FY19 results were operationally ahead of our estimates. Revenues increased 9.4% YoY to ₹ 1,387 crore in Q2FY19 led by 14% growth in volumes. EBITDA margin declined 315 bps YoY to 11.2% mainly led by higher power & fuel cost. However, net profit reduced to ₹ 1.4 crore vs. ₹ 23.7 crore (Q2FY18) led by a reduction in EBITDA by 14.7% YoY to ₹ 154.8 crore and higher interest expenses (up 7.6% YoY). Interest cost was higher on account of loss of ₹ 11.81 crore due to foreign currency fluctuation
- VST Tillers & Tractors reported a dismal Q2FY19 performance. Net sales for the quarter were at ₹ 144.6 crore, down 17.6% YoY. EBITDA in Q2FY19 came in miniscule at ₹ 2.7 crore with corresponding EBITDA margins at 1.9%. EBITDA margins were substantially lower tracking high raw material as well as other expenses. PAT in Q2FY19 was at ₹ 9.2 crore, primarily supported by higher-than-expected other income, which for the quarter were at ₹ 16.0 crore
- In a further development on the merger of Bharat Financial Inclusion (BFI) and IndusInd Bank, BFI has informed the exchange that meeting of equity shareholders and secured creditors is scheduled on December 11, 2018, in accordance with NCLT order, to approve merger of company with IndusInd Bank. The NCLT issued a directive on October 31, 2018, to hold meeting of equity shareholders for approving composite scheme of amalgamation
- Media reports say DoT is seeking legal opinion on whether flat spectrum usage charges (SUC) at 4.5% could be applied
 for spectrum airwaves to be auctioned in the future and also whether same charges could also be applied on a
 retrospective basis
- Saudi Arabia plans to reduce oil supply to world markets by 0.5 million barrels per day in December, its energy minister said on Sunday, as Opec faces uncertain prospects in its attempts to persuade other producers to agree a coordinated output cut
- As per media reports, up to ₹ 65000 crore has been approved for a host of rail infrastructure projects in the suburban network in Mumbai and its surrounding areas. These projects include new works and upgradation of existing facilities on the rail network

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Key developments (Continued...)

- As per media sources, India is planning export 2 MT of raw sugar to China in the 2018-19 sugar season
- As per media reports, the government is mulling selling as many as 149 small and marginal oil and gas fields of ONGC to private and foreign companies and allow the state-owned firm to focus only on big fields
- As per media sources, India has contracted to export 8 lakh tonnes of sugar to Middle East and Sri Lanka
- As per media reports, the department of town planning (DTCP) has cancelled licences of 31 ongoing real estate projects across Haryana for violation of norms. The licences have been cancelled for a range of reasons such as non-payment of external development charges & bank guarantee, missing deadlines, non-renewal of licence, non-compliance with DTCP's building norms, etc
- As per media reports, NRI inflows in the Indian real estate sector have touched more than \$10 billion (₹ 73000 crore) so far in FY19E (vs. \$8.9 billion in FY18 for the same period). Until last year, NRIs were mostly interested in Delhi and NCR region. Pune and Bengaluru have since emerged as preferred destinations for investment

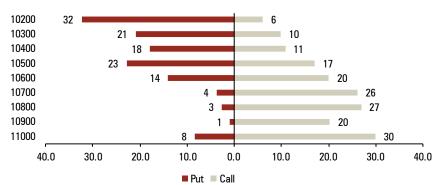




NIFTY Index (NSE Nifty 50 Index) NIFTY momentum pick	Daily 11
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Pivot Points						
Index/Stocks	Trend	Close	S 1	S2	R1	R2
S&P BSE SENSEX INDEX	Negative	35158.6	35017.0	34741.0	35293.0	35569.0
Nifty 50	Neutral	10585.2	10546.0	10472.0	10621.0	10696.0
ACC LTD	Neutral	1465.0	1452.0	1431.0	1474.0	1495.0
AXIS BANK LTD	Neutral	613.2	602.0	579.0	625.0	648.0
HDFC BANK LTD	Negative	1945.4	1934.0	1911.0	1958.0	1981.0
STATE BANK IND	Negative	283.3	281.0	275.0	286.0	291.0
HOUSING DEV FIN	Neutral	1816.1	1787.0	1735.0	1840.0	1893.0
MARUTI SUZUKI IN	Neutral	7283.5	7111.0	6837.0	7385.0	7659.0
TATA MOTORS LTD	Neutral	195.3	191.0	183.0	200.0	209.0
MAHINDRA & MAHIN	Positive	795.3	788.0	773.0	803.0	818.0
BAJAJ AUTO LTD	Neutral	2693.1	2663.0	2592.0	2735.0	2806.0
TATA CONSULTANCY	Neutral	1909.2	1888.0	1831.0	1945.0	2002.0
INFOSYS LTD	Neutral	659.5	651.0	628.0	675.0	698.0
CIPLA LTD	Negative	527.0	522.0	510.0	534.0	546.0
OIL & NATURAL GA	Neutral	156.4	156.0	153.0	159.0	162.0
RELIANCE INDS	Negative	1093.5	1080.0	1051.0	1109.0	1138.0
BHARTI AIRTEL	Negative	299.8	291.0	276.0	305.0	320.0
DLF LTD	Neutral	174.4	173.0	169.0	177.0	181.0

Nifty Call – Put Strike (Number of shares in lakh) – November 2018



Technical Outlook

Equity benchmarks edged marginally lower as the Nifty settled at 10585, down 13 points or 0.1%. The price action formed a small bear candle with long lower shadow highlighting supportive efforts at lower levels. The Nifty behaved precisely in line with our expectations as it entered a sideways consolidation phase after the previous week's 602 points rally from recent lows (10005 to 10607) led to overbought reading of 91 on the daily stochastic oscillator which has now eased to 85 zone. We believe the index is undergoing a healthy consolidation by witnessing extended time wise correction and limited price wise correction. In coming sessions, we expect the Nifty to breach the intermediate resistance of 10620 (on a closing basis) that would lead to an acceleration of positive momentum towards our earmarked target of 10760 as it is confluence of 78.6% retracement of last decline (11035-10005) at 10815, bearish gap (10858-10755) on October 4, 2018 and 200 days SMA placed at 10761.

CNX Nifty Technical Picture		
Nifty 50	Intraday	Short Term
Trend	Range bound	Up
Support	10540-10500	10300
Resistance	10620-10652	10750
20 day EMA		10466
200 day EMA		10708

Advances/Decline	s		
	Advances	Declines	Unchanged
BSE	1321	1225	133
NSE	940	843	77

Daily Technical Calls

- 1. Buy Berger Paints in the range of 308.00-309.00
- 2. Buy RBL Bank in the range of 550.0-552.00

See Momentum Pick for more details

Intraday Derivative Strategy				
i) Axis Bank				
Buy AXIBAN NOV	Fut at ₹ 617.00-617.60			
CMP: 613.4				
Target 1: 622.3	Target 2: 629.8			
Stop Loss: 612.3				

ii) Tata Steel

Sell TATSTE NOV Fut at ₹ 568.00-568.40

CMP: 575

Target 1: 562.7 Target 2: 554.3

Stop Loss: 574.1

See Derivatives view for more details

^{*}All recommendations are of November Future



atelSUHS/EV	vents Calendar											
29	October Monday	30	October Tuesday	31	October Wednesday	01	November Thursday	02	November Friday	03	Novembe Saturday	
Action Const., Sagar Cement		Tech Mahindra, ABB, IRB Infoedge, Bank of Baroda			Dabur, BlueDart, Jagran EIH Asso., Tata Motors		Trent, Marico, Mah. Seam Firstsource, VST Industries		Axis Bank, TCI, IOC, NTPC Sonata Software, ENIL		TCI Express Gujarat Gas, GSPL	
	nes, Wonderla	Ramco Cem			EG, AIA, L&T	Taj GVK, Eclerx, HPCL			TV Today, Hindalco, KEC		Torrent Pharma, Linc Pen	
	, LIC Housing	Pidilite, Nocil, Teamlease Concor, JK Tyre, Talwalkar			Vedanta, Kalpataru, Lupin United Spirits, Escorts		Bajaj Elec, Greaves Cotton GSK Cons, Somany		ABFRL, Elgi Equipments Bharat Forge, D-Link		Cadila, JK Cement ONGC, Ashoka Buildcon	
supreme inc	d, Solar Ind	Concor, JK	yre, Talwaikar	United Spi	its, escorts	GSK Cons,	, Somany	Bharat Forq	je, D-Link	UNGC, ASI	oka Bullacon	
05	November Monday	06	November Tuesday	07	November Wednesday	08	November Thursday	09	November Friday	10	Novembe Saturday	
	a, GAIL, Bosch	Voltas		China Fore	ign Reserves		le Balance	Amara Raja				
-	, Indraprastha Gas	Graphite Ind	ia				Current Account	1 '				
mken India		EU PPI YoY				US Initial C	Jobless Claims	VST Tillers China CPI Y				
	nd, Goodyear y Plyboards								ale Inv MoM			
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	Pharma, NCL ors, Gulf Oil	Sun Pharma Indoco, Gree	, NCC, Abbott	Prabhat Da PNC, Simp	airy, CESC		Joseph Grammo	20 011101				
19	November Monday	20	November Tuesday	21	November Wednesday	22	November Thursday	23	November Friday	24	Novembe Saturday	
Japan Trade Balance ECB Current Account SA		US Housing Starts			US Initial Jobless Claims Japan All Ind Activity Index		Japan Natl CPI YoY EU Consumer Confidence		Nikkei Japan PMI Mfg Markit US PMI Mfg Markit Eurozone Mfg PMI			
26	November Monday	27	November Tuesday	28	November Wednesday	29	November Thursday	30	November Friday	01	Decembe Saturday	
Chicago Fed	d Natl Act Index	China Indust Japan PPI S	trial Profits YoY ervices YoY		sale Inv MoM nnualized QoQ	US Person	ail Trade YoY al Income Jobless Claims	India GDP \	oY Deficit			
							ial Confidence	China Mfg	PMI strial Prodn YoY			
laior Eco	nomic Events this	Week			Result Pre	EU Industr	ial Confidence	China Mfg				
	nomic Events this		ry Period Ar	tual Expec	Result Pre	EU Industr		China Mfg Japan Indu	strial Prodn YoY	PAT	Chq(%)	
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November 9, 2018

Result Update - Cipla





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