NMDC A steady quarter

India Equity Research | Metals and Mining

NMDC reported Q1FY20 EBITDA of INR18.7bn, ahead of consensus forecast. Key highlights: 1) Shipments shot up 27% YoY to 8.7mt despite the Donimalai shutdown. 2) Cost per tonne spiked 10% YoY owing to higher exports. 3) Blended realisation rose 6% YoY mainly due to exports, though domestic realisation remained flat. Going ahead, we expect steady performance from the company as: 1) the full impact of higher export prices is yet to be reflected; and 2) Donimalai resumption would add 0.5–0.6mt per month in production. We are keeping estimates unchanged. Maintain 'BUY/SO' at TP of INR135 (exit 5.3x FY21E EBITDA).

Q1FY20 performance beats consensus

Q1FY20 EBITDA at INR18.7bn is ahead of consensus. Key highlights: 1) Shipments grew 27% YoY to 8.7mt despite continued outage at Donimalai. 2) EBITDA/t grew 3% YoY to INR2,153 aided by higher export realisation. Going ahead, we see steady performance led by: 1) higher spot international prices (April–June) showing up in export sales in ensuing quarters; 2) limited impact on volumes as impressive ramp-up at Kumaraswamy makes up for the shortfall on account of outage at Donimalai.

Resumption at Donimalai awaited

We believe that production resumption at Donimalai is likely to lift volumes further. The Karnataka high court has struck down the levy of 85% premium as demanded by the Karnataka state government as a prerequisite for lease renewal. We understand that the company is in the process of obtaining the requisite approvals for resuming production. According to management, Donimalai will add 0.5–0.6mt per month to the company's production upon resumption.

Outlook and valuation: More in store; maintain 'BUY'

After a steady performance despite production outage at Donimalai, we see earnings getting a boost from: 1) higher export realisation; and 2) production resumption at Donimalai. On the flip side, we still find uncertainty with respect to commissioning of the steel plant, but believe that the steel plant would be a significant value enabler once it gets operational. The stock is trading at an undemanding 3.9x FY21E EBITDA. Maintain **'BUY/SO'** with a target price of INR135/share.

Financials							(INR mn)
Year to March	Q1FY20	Q1FY19	% Chg	Q4FY19	% Chg	FY19	FY20E	FY21E
Net revenues	32,637	24,220	34.8	36,433	(10.4)	121,527	127,709	142,024
EBITDA	18,668	14,239	31.1	20,923	(10.8)	69,244	72,459	70,519
Adjusted Profit	11,794	9,753	20.9	14,539	(18.9)	46,375	47,589	39,841
Adjusted Diluted EPS	3.7	3.1	20.9	4.6	(18.9)	15.1	15.5	13.0
Diluted P/E (x)						6.9	6.7	8.0
EV/EBITDA (x)						4.0	3.9	3.9
ROAE (%)						18.4	17.4	13.4

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EDELWEISS 4D RATINGS	
Absolute Rating	BUY
Rating Relative to Sector	Performer
Risk Rating Relative to Sector	Medium
Sector Relative to Market	Underweight
MARKET DATA (R: NMDC.BO	<i>, B: NMDC IN)</i> : INR 105
	,
CMP	: INR 105
CMP Target Price	: INR 105 : INR 135
CMP Target Price 52-week range (INR)	: INR 105 : INR 135 : 124 / 86

SHARE HOLDING PATTERN (%)

	Current	Q4FY19	Q3FY19
Promoters *	72.3	72.3	72.4
MF's, FI's & BK's	18.1	18.9	19.0
FII's	4.8	3.9	3.9
Others	4.8	4.8	4.7
* Promoters pledge (% of share in issu		:	NIL

PRICE PERFORMANCE (%)

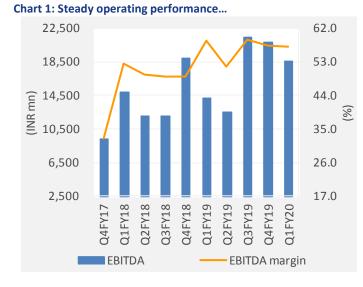
	Stock	Nifty	EW Metals and Mining Index	
1 month	(8.7)	(8.1)	1.7	
3 months	4.5	(5.6)	(5.2)	
12 months	(11.7)	(4.7)	(5.0)	

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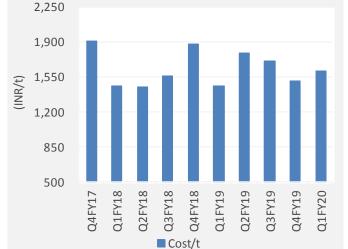
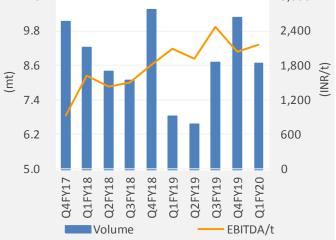
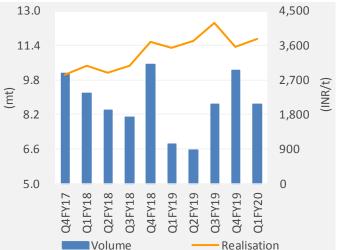


Chart 2: ... owing to higher shipments YoY 3,000 11.0 9.8



Source: Company data, Edelweiss research

Chart 4: Realisation boosted by higher exports



Source: Company data, Edelweiss research

Q1FY20 Conference Call – Key highlights

Focal areas

- FY20E shipments expected at more than 30mt without Donimalai resumption.
- Donimalai production resumption is expected to buttress the production by 0.5-0.6mt . per month.
- Capex of INR30bn is expected in FY20E. •
- Receivable of INR19bn on account of Expected Credit Loss (ECL) is due pursuant to the favourable judgment by the Supreme Court. This might result in a windfall.
- Uncertainty with respect to steel plant commissioning still lingers.
- Export realisations are expected to pick up as higher prices in April-June are reflected in contracts.

Operational update

- Production and sales during Q1FY20 are 8.4mt and 8.7mt, up 23% YoY and 27% YoY, respectively, due to higher production at Kumaraswamy of 2.1mt versus 0.6mt in Q1FY19.
- EBITDA for Q1FY20 was INR2153/t, up 3% YoY, due to better realisation.
- NMDC booked export sales of 0.6mt in Q1FY20 and realised INR3.7bn from the same. This was higher owing to renegotiated basis of pricing with Japan and Korea, where prices are indexed to 65% index versus 62% earlier.
- While the premium of 85% has been struck down by the Supreme Court, the letter of renewal is still pending for Donimalai. Management is in the process of obtaining fresh environmental and forest clearances. Once production is resumed, the operating rate is expected to be 0.5–0.6mt per month.
- Management has invested in three railway sidings to improve evacuation infrastructure that is critical to increase sales capacity to 67mt by 2025:
 - INR12bn for 3 x 40km line from Kirandul, out of which the first phase has been commissioned. The second and third phases are under construction with progress of 30–35% and 15–20%, respectively. The line will increase evacuation capacity of the Chhattisgarh segment from 28mt to 40mt. NMDC has spent INR6.5bn.
 - INR2bn for the 140km line from Jagdalpur to Ambagaon, which has been commissioned.
 - Investment of INR1.5bn in BRPL JV for the 140km line to Raipur, which provides NMDC access to markets in Raipur.
- On receivables pertaining to ECL, the company is guided by a Supreme Court judgment in compliance of which 10% of sales value for the ore mined in Karnataka is being retained by a Monitoring Committee since 2014. The cumulative receivables as on date is INR1.9bn. In a recent judgment, the Supreme Court allowed other merchant miners to recover the amount deducted by ECL (post adjustments). Hence, management expects to recover this amount as well.
- NMDC plans to double production over the next three years as most customers ramp up steel production in the ensuing years.
- While ongoing floods have not impacted operations, monsoons have had an effect. Q2FY20 volumes are likely to be seasonally weak in Karnataka. However, the impact in Chhattisgarh is not expected to be as severe as last year.
- Q1FY20 export realisations are INR117/t higher for lumps and INR287/t lower for fines than domestic ones.
- Leases in Chattisgarh are expiring in FY21, for which management has already applied for renewal, and has obtained the renewal for Deposit 11 up to 2037.

Steel plant

- Management faced contractual problems in 2–3 packages at the steel plant, which are under renegotiation. The packages, raw material handling system and by products plant, are integral to the operations of the steel plant, as a result of which management is reassessing the date of commissioning, which is likely to be the end of Q1FY21E.
- Project cost for the steel plant has been reassessed at INR231.4bn (including forex fluctuations and price escalations), out of which INR157.3bn has been spent to date. 10% of overall project cost will be spent at various stages of testing and management has guided for commissioning expenditure of INR35–40bn to be spent over the next two years.
- Iron ore to be utilised by the steel plant would be sourced from a joint venture, but the corresponding mine has not been earmarked as captive.

Capex

- Cash balance at end of Q1FY20 was at INR45bn.
- Management plans to incur capex of INR30bn in FY20. Out of this, INR22bn is earmarked for the steel plant in FY20 while the balance is for other capacity building projects like slurry pipeline for transporting iron ore, screening plant, etc. NMDC has spent INR3.4bn in Q1FY20.

Guidance

- Management has guided for production and sales of more than 30mt in FY20, with hopes of getting to 32mt, ex of Donimalai. Donimalai, upon resumption, will contribute 0.5–0.6mt per month.
- Export volumes are capped at 3mt, out of which NMDC exported 0.6mt in Q1FY20, at export concessional duty of 10%.

Financial snapshot								(INR mn)
Year to March	Q1FY20	Q1FY19	% change	Q4FY19	% change	FY19	FY20E	FY21E
Net revenues	32,637	24,220	34.8	36,433	(10.4)	121,527	127,709	142,024
Dec/(inc) in stock	(121)	(192)	NA	(258)	NA	(792)		
Raw material	80	66	21.0	161	(50.5)	520	45	6,766
Stores & Spares	506	521	(2.8)	932	(45.7)	2,650	2,623	2,623
Staff costs	2,531	2,369	6.9	2,820	(10.2)	10,394	10,498	10,603
Selling expenses	1,901	318	498.6	1,329	43.1	3,682	4,806	4,806
Other expenses	3,255	2,444	33.2	5,507	(40.9)	15,791	16,281	26,787
Royalty and cess	5,817	4,456	30.5	5,019	15.9	20,038	20,996	19,919
Total expenditure	13,969	9,981	40.0	15,510	(9.9)	52,283	55,250	71,504
EBITDA	18,668	14,239	31.1	20,923	(10.8)	69,244	72,459	70,519
Depreciation	648	616	5.2	804	(19.4)	2,790	3,359	13,435
EBIT	18,021	13,623	32.3	20,119	(10.4)	66,454	69,100	57,084
Interest	117	108	8.5	102	14.6	403	160	160
Other income	1,228	1,251	(1.9)	1,961	(37.4)	5,890	4,884	4,881
Add: Exceptional items								
Profit before tax	19,132	14,767	29.6	21,978	(12.9)	71,940	73,824	61,805
Provision for taxes	7,337	5,013	46.4	7,438	(1.4)	25,565	26,235	21,964
Reported net profit	11,794	9,753	20.9	14,539	(18.9)	46,375	47,589	39,841
Adjusted Profit	11,794	9,753	20.9	14,539	(18.9)	46,375	47,589	39,841
Diluted shares (mn)	3,164	3,164		3,164		3,062	3,062	3,062
Adjusted Diluted EPS	3.7	3.1	20.9	4.6	(18.9)	15.1	15.5	13.0
Diluted P/E (x)	-	-		-		6.9	6.7	8.0
EV/EBITDA (x)	-	-		-		4.0	3.9	3.9
ROAE (%)	-	-		-		18.4	17.4	13.4
As % of net revenues	-	-		-				
Raw material	(0.1)	(0.5)		(0.3)		(0.2)	-	4.8
Employee cost	7.8	9.8		7.7		8.6	8.2	7.5
Stores & spares	1.6	2.1		2.6		2.2	2.1	1.8
Mining royalty	17.8	18.4		13.8		16.5	16.4	14.0
SG&A	5.8	1.3		3.6		3.0	3.8	3.4
EBITDA	57.2	58.8		57.4		57.0	56.7	49.7
Reported net profit	36.1	40.3		39.9		38.2	37.3	28.1
Tax rate	38.4	33.9		33.8		35.5	35.5	35.5

Company Description

NMDC Limited is an India-based company engaged in mining of iron ore. The Company's segments include Iron Ore, and Other minerals & services. It is also engaged in the production and sale of diamond, sponge iron and wind power. Its projects under construction include Bailadila Deposit-11/B, Kumaraswamy Iron Ore Project, 1.2 million tons per annum (MTPA) Pellet Plant at Donimalai, 3.0 million tons per annum (MTPA) Integrated Steel Plant in Chhattisgarh, Panthal Magnesite Project, Screening Plant III at Kirandul Complex, Screening Plant II at Donimalai Complex, doubling of Railway Line between Kirandul and Jagdalpur, Steel Plant at Bellary and Rail Link between Dalli-Rajhara-Rowghat-Jagdalpur Railway Line Project. It proposes to diversify into other commodities, such as steel making raw materials (coking coal, manganese ore nickel); fertilizer raw materials (rock phosphate potash), and thermal coal. It also proposes to invest in raw materials, such as tungsten and rare earth minerals.

Investment Theme

We see NMDC getting benefitted by potential production disruption in Odisha ahead of bidding process of merchant mines. We believe that sales volumes (ex Donimalai) are likely to be maintained at FY19 levels. The stock is trading at discount to global peers and its own past seven year historic trading range. We see resumption of Donimalai operations and commissioning of steel plant as additional triggers for the stock.

Key Risks

Deflation in global prices

Competition in domestic market from Odisha based miners

Continued production outage at Donimalai

Further delay in steel plant commissioning

Continued loss at pellet plant.

Financial Statements

Key Assumptions

Macro GDP(Y-o-Y %) 7.2 6.8 6.8 7.1 Inflation (Avg) 3.6 3.4 4.0 4.5 Repo rate (exit rate) 6.0 6.3 5.3 5.0 USD/INR (Avg) 64.5 70.0 72.0 72.0 Sector	Year to March	FY18	FY19	FY20E	FY21E
Inflation (Avg) 3.6 3.4 4.0 4.5 Repo rate (exit rate) 6.0 6.3 5.3 5.0 USD/INR (Avg) 64.5 70.0 72.0 72.0 Sector	Macro				
Reporate (exit rate) 6.0 6.3 5.3 5.0 USD/INR (Avg) 64.5 70.0 72.0 72.0 Sector	GDP(Y-o-Y %)	7.2	6.8	6.8	7.1
USD/INR (Avg) 64.5 70.0 72.0 72.0 Sector	Inflation (Avg)	3.6	3.4	4.0	4.5
Sector Sector 62Fe CFR spot (USD/t) 67 68 65 62 Export duty on fines (%) 10.0 10.0 10.0 10.0 Iron ore prod-India (mt) 167 183 202 222 Iron ore demand-India(mt 180 198 218 239 Company 7 36 32 32 32 Production volumes (mt) 36 32 32 32 Domestic sales (mt) 31 1 3 3 Fines proportion (%) 64 64 64 Lumps proportion (%) 36 36 36 Domestic fines-w/o duty 2,279 2,810 2,700 2,600 Domestic lumps-w/o duty 2,552 3,100 2,950 2,850 Blended domwith duties 3,113 3,680 3,715 3,605 Blended price-with duty 3,220 3,757 3,982 4,450 Employee exp. growth (%) 15 1 1 1	Repo rate (exit rate)	6.0	6.3	5.3	5.0
62Fe CFR spot (USD/t)67686562Export duty on fines (%)10.010.010.010.0Iron ore prod-India (mt)167183202222Iron ore demand-India(mt180198218239Company36323232Production volumes (mt)36323232Domestic sales (mt)33312929Export sales (mt)3133Fines proportion (%)646464Lumps proportion (%)363636Domestic fines-w/o duty2,2792,8102,7002,600Domestic lumps-w/o duty2,5523,1002,9502,850Blended domwith duties3,1133,6803,7153,605Blended price-with duty3,2203,7573,9824,450Employee exp. growth (%)15111Freight/t of export(INR)1,4001,4001,4001,400Royalty/t (INR)250490490490Total operating cost/t1,6102,1402,1692,121Other Assumptions1233Depreciation rate (%)48.736.646.546.5Capex (INR mn)28,00033,00022,00020,000Net borrowings (INR mn)(49,609)(42,552)(37,728)(42,679)Debtor days4044444444Inventory	USD/INR (Avg)	64.5	70.0	72.0	72.0
Export duty on fines (%)10.010.010.010.0Iron ore prod-India (mt)167183202222Iron ore demand-India(mt180198218239Company	Sector				
Iron ore prod-India (mt)167183202222Iron ore demand-India(mt180198218239Company	62Fe CFR spot (USD/t)	67	68	65	62
Iron ore demand-India(mt180198218239CompanyProduction volumes (mt)36323232Sales volumes (MT)36323232Domestic sales (mt)33312929Export sales (mt)3133Fines proportion (%)646464Lumps proportion (%)363636Domestic fines-w/o duty2,2792,8102,7002,600Domestic lumps-w/o duty2,5523,1002,9502,850Blended domwith duties3,1133,6803,7153,605Blended price-with duty4,1203,9155,7604,680Blended price-with duty3,2203,7573,9824,450Employee exp. growth (%)15111Freight/t of export(INR)1,4001,4001,4001,400Royalty/t (INR)250490490490Total operating cost/t1,6102,1402,1692,121Other Assumptions1233Depreciation rate (%)4.81.51.45.0Tax rate (%)38.435.535.535.5Dividend payout (%)48.736.646.546.5Capex (INR mn)(49,609)(42,552)(37,728)(42,679)Debtor days40444444Inventory days17191919Payable days227 </td <td>Export duty on fines (%)</td> <td>10.0</td> <td>10.0</td> <td>10.0</td> <td>10.0</td>	Export duty on fines (%)	10.0	10.0	10.0	10.0
Production volumes (mt)363232Sales volumes (MT)363232Domestic sales (mt)333129Export sales (mt)313Fines proportion (%)646464Lumps proportion (%)363636Domestic fines-w/o duty2,2792,8102,7002,600Domestic lumps-w/o duty2,5523,1002,9502,850Blended domwith duties3,1133,6803,7153,605Blended price-with duty4,1203,9155,7604,680Blended price-with duty3,2203,7573,9824,450Employee exp. growth (%)15111Freight/t of export(INR)1,4001,4001,4001,400Royalty/t (INR)250490490490Total operating cost/t1,6091,6161,8122,328EBITDA / t (INR)1,6102,1402,1692,121Other Assumptions1233Depreciation rate (%)48.736.646.546.5Capex (INR mn)28,00033,00022,00020,000Net borrowings (INR mn)(49,609)(42,552)(37,728)(42,679)Debtor days40444444Inventory days17191919Payable days227209217228	Iron ore prod-India (mt)	167	183	202	222
Production volumes (mt) 36 32 32 Sales volumes (MT) 36 32 32 Domestic sales (mt) 33 31 29 Export sales (mt) 3 1 3 3 Fines proportion (%) 64 64 64 64 Lumps proportion (%) 36 36 36 36 Domestic lines-w/o duty 2,279 2,810 2,700 2,600 Domestic lumps-w/o duty 2,552 3,100 2,950 2,850 Blended domwith duties 3,113 3,680 3,715 3,605 Blended price-with duty 4,120 3,915 5,760 4,680 Blended price-with duty 3,220 3,757 3,982 4,450 Employee exp. growth (%) 15 1 1 1 Freight/t of export(INR) 1,400 1,400 1,400 1,400 Royalty/t (INR) 250 490 490 490 Total operating cost/t 1,610 2,140	Iron ore demand-India(mt	180	198	218	239
Sales volumes (MT) 36 32 32 Domestic sales (mt) 33 31 29 Export sales (mt) 3 1 3 3 Fines proportion (%) 64 64 64 Lumps proportion (%) 36 36 36 Domestic fines-w/o duty 2,279 2,810 2,700 2,600 Domestic lumps-w/o duty 2,552 3,100 2,950 2,850 Blended domwith duties 3,113 3,680 3,715 3,605 Blended domwith duty 4,120 3,915 5,760 4,680 Blended price-with duty 3,220 3,757 3,982 4,450 Employee exp. growth (%) 15 1 1 1 Freight/t of export(INR) 1,400 1,400 1,400 Royalty/t (INR) 250 490 490 490 Total operating cost/t 1,609 1,616 1,812 2,328 2,121 Other Assumptions 1 2 3 3 3 3 3 3 3 3 3	Company				
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Domestic fines-w/o duty2,2792,8102,7002,600Domestic lumps-w/o duty2,5523,1002,9502,850Blended domwith duties3,1133,6803,7153,605Blended export-with duty4,1203,9155,7604,680Blended price-with duty3,2203,7573,9824,450Employee exp. growth (%)15111Freight/t of export(INR)1,4001,4001,4001,400Royalty/t (INR)250490490490Total operating cost/t1,6102,1402,1692,121Other Assumptions1233Depreciation rate (%)48.736.646.546.5Capex (INR mn)28,00033,00022,00020,000Net borrowings (INR mn)(49,609)(42,552)(37,728)(42,679)Debtor days1719191919Payable days227209217228	Fines proportion (%)	64	64	64	64
Domestic lumps-w/o duty2,5523,1002,9502,850Blended domwith duties3,1133,6803,7153,605Blended export-with duty4,1203,9155,7604,680Blended price-with duty3,2203,7573,9824,450Employee exp. growth (%)15111Freight/t of export(INR)1,4001,4001,4001,400Royalty/t (INR)250490490490Total operating cost/t1,6091,6161,8122,328EBITDA / t (INR)1,6102,1402,1692,121Other Assumptions1233Depreciation rate (%)48.736.646.546.5Capex (INR mn)28,00033,00022,00020,000Net borrowings (INR mn)(49,609)(42,552)(37,728)(42,679)Debtor days4044441nventory days17191919Payable days227209217228	Lumps proportion (%)	36	36	36	36
Blended domwith duties3,1133,6803,7153,605Blended export-with duty4,1203,9155,7604,680Blended price-with duty3,2203,7573,9824,450Employee exp. growth (%)15111Freight/t of export(INR)1,4001,4001,4001,400Royalty/t (INR)250490490490Total operating cost/t1,6191,6161,8122,328EBITDA / t (INR)1,6102,1402,1692,121Other Assumptions1233Depreciation rate (%)48.736.646.546.5Capex (INR mn)28,00033,00022,00020,000Net borrowings (INR mn)(49,609)(42,552)(37,728)(42,679)Debtor days40444444Inventory days17191919Payable days227209217228	Domestic fines-w/o duty	2,279	2,810	2,700	2,600
Blended export-with duty4,1203,9155,7604,680Blended price-with duty3,2203,7573,9824,450Employee exp. growth (%)15111Freight/t of export(INR)1,4001,4001,4001,400Royalty/t (INR)250490490490Total operating cost/t1,6102,1402,1692,121Other Assumptions1233Depreciation rate (%)4.81.51.45.0Tax rate (%)38.435.535.535.5Dividend payout (%)48.736.646.546.5Capex (INR mn)28,00033,00022,00020,000Net borrowings (INR mn)(49,609)(42,552)(37,728)(42,679)Debtor days40444444Inventory days17191919Payable days227209217228	Domestic lumps-w/o duty	2,552	3,100	2,950	2,850
Blended price-with duty3,2203,7573,9824,450Employee exp. growth (%)15111Freight/t of export(INR)1,4001,4001,4001,400Royalty/t (INR)250490490490Total operating cost/t1,6091,6161,8122,328EBITDA / t (INR)1,6102,1402,1692,121Other Assumptions1233Depreciation rate (%)4.81.51.45.0Tax rate (%)38.435.535.535.5Dividend payout (%)48.736.646.546.5Capex (INR mn)28,00033,00022,00020,000Net borrowings (INR mn)(49,609)(42,552)(37,728)(42,679)Debtor days40444444Inventory days17191919Payable days227209217228	Blended domwith duties	3,113	3,680	3,715	3,605
Employee exp. growth (%)15111Freight/t of export(INR)1,4001,4001,4001,400Royalty/t (INR)250490490Total operating cost/t1,6091,6161,8122,328EBITDA / t (INR)1,6102,1402,1692,121Other Assumptions1233Depreciation rate (%)4.81.51.45.0Tax rate (%)38.435.535.535.5Dividend payout (%)48.736.646.546.5Capex (INR mn)28,00033,00022,00020,000Net borrowings (INR mn)(49,609)(42,552)(37,728)(42,679)Debtor days4044441nventory days17191919Payable days227209217228228	Blended export-with duty	4,120	3,915	5,760	4,680
Freight/t of export(INR)1,4001,4001,4001,400Royalty/t (INR)250490490Total operating cost/t1,6091,6161,8122,328EBITDA / t (INR)1,6102,1402,1692,121Other Assumptions1233Depreciation rate (%)4.81.51.45.0Tax rate (%)38.435.535.535.5Dividend payout (%)48.736.646.546.5Capex (INR mn)28,00033,00022,00020,000Net borrowings (INR mn)(49,609)(42,552)(37,728)(42,679)Debtor days4044441nventory days17191919Payable days227209217228228	Blended price-with duty	3,220	3,757	3,982	4,450
Royalty/t (INR)250490490Total operating cost/t1,6091,6161,8122,328EBITDA / t (INR)1,6102,1402,1692,121Other Assumptions1233Depreciation rate (%)4.81.51.45.0Tax rate (%)38.435.535.535.5Dividend payout (%)48.736.646.546.5Capex (INR mn)28,00033,00022,00020,000Net borrowings (INR mn)(49,609)(42,552)(37,728)(42,679)Debtor days4044441nventory days17191919Payable days227209217228228	Employee exp. growth (%)	15	1	1	1
Total operating cost/t1,6091,6161,8122,328EBITDA / t (INR)1,6102,1402,1692,121Other Assumptions1233Depreciation rate (%)4.81.51.45.0Tax rate (%)38.435.535.535.5Dividend payout (%)48.736.646.546.5Capex (INR mn)28,00033,00022,00020,000Net borrowings (INR mn)(49,609)(42,552)(37,728)(42,679)Debtor days40444444Inventory days17191919Payable days227209217228	Freight/t of export(INR)	1,400	1,400	1,400	1,400
EBITDA / t (INR)1,6102,1402,1692,121Other Assumptions1233Depreciation rate (%)4.81.51.45.0Tax rate (%)38.435.535.535.5Dividend payout (%)48.736.646.546.5Capex (INR mn)28,00033,00022,00020,000Net borrowings (INR mn)(49,609)(42,552)(37,728)(42,679)Debtor days4044441nventory days17191919Payable days227209217228228217228	Royalty/t (INR)	250	490	490	490
Other Assumptions1233Depreciation rate (%)4.81.51.45.0Tax rate (%)38.435.535.535.5Dividend payout (%)48.736.646.546.5Capex (INR mn)28,00033,00022,00020,000Net borrowings (INR mn)(49,609)(42,552)(37,728)(42,679)Debtor days40444444Inventory days17191919Payable days227209217228	Total operating cost/t	1,609	1,616	1,812	2,328
Depreciation rate (%)4.81.51.45.0Tax rate (%)38.435.535.5Dividend payout (%)48.736.646.5Capex (INR mn)28,00033,00022,000Net borrowings (INR mn)(49,609)(42,552)(37,728)Debtor days404444Inventory days171919Payable days227209217228	EBITDA / t (INR)	1,610	2,140	2,169	2,121
Tax rate (%)38.435.535.5Dividend payout (%)48.736.646.5Capex (INR mn)28,00033,00022,000Net borrowings (INR mn)(49,609)(42,552)(37,728)Debtor days404444Inventory days171919Payable days227209217228	Other Assumptions	1	2	3	3
Dividend payout (%)48.736.646.5Capex (INR mn)28,00033,00022,000Net borrowings (INR mn)(49,609)(42,552)(37,728)Debtor days404444Inventory days171919Payable days227209217228	Depreciation rate (%)	4.8	1.5	1.4	5.0
Capex (INR mn)28,00033,00022,00020,000Net borrowings (INR mn)(49,609)(42,552)(37,728)(42,679)Debtor days404444Inventory days17191919Payable days227209217228	Tax rate (%)	38.4	35.5	35.5	35.5
Net borrowings (INR mn) (49,609) (42,552) (37,728) (42,679) Debtor days 40 44 44 44 Inventory days 17 19 19 19 Payable days 227 209 217 228	Dividend payout (%)	48.7	36.6	46.5	46.5
Debtor days 40 44 44 44 Inventory days 17 19 19 19 Payable days 227 209 217 228	Capex (INR mn)	28,000	33,000	22,000	20,000
Inventory days 17 19 19 19 Payable days 227 209 217 228	Net borrowings (INR mn)	(49,609)	(42,552)	(37,728)	(42,679)
Payable days 227 209 217 228	Debtor days	40	44	44	44
· ·	Inventory days	17	19	19	19
Cash conversion cycle (170) (147) (155) (166)	Payable days	227	209	217	228
	Cash conversion cycle	(170)	(147)	(155)	(166)

Income statement				(INR mn)
Year to March	FY18	FY19	FY20E	FY21E
Net revenue	116,149	121,527	127,709	142,024
Materials costs	173	520	45	6,766
Stores and Spares	2,703	2,650	2,623	2,623
Royalty and cess	21,197	20,038	20,996	19,919
Accretion to stock	(385)	(792)	-	-
Power, fuel and repairs	2,441	2,686	2,985	3,491
Employee costs	10,492	10,394	10,498	10,603
Selling & admin. exp	6,397	3,682	4,806	4,806
Other Expenses	15,103	13,105	13,296	23,296
Total operating expenses	58,121	52,283	55,250	71,504
EBITDA	58,028	69,244	72,459	70,519
Depreciation	2,566	2,790	3,359	13,435
EBIT	55,462	66,454	69,100	57,084
Less: Interest Expense	371	403	160	160
Add: Other income	5,232.2	5,889.6	4,884.34	4,880.83
Profit Before Tax	58,880	71,940	73,824	61,805
Less: Provision for Tax	23,733	25,565	26,235	21,964
Add: Exceptional items	(1,443)	-	-	-
Reported Profit	35,146	46,375	47,589	39,841
Exceptional Items	(1,443)	-	-	-
Adjusted Profit	36,589	46,375	47,589	39,841
Shares o /s (mn)	3,164	3,062	3,062	3,062
Adjusted Basic EPS	11.6	15.1	15.5	13.0
Diluted shares o/s (mn)	3,164	3,062	3,062	3,062
Adjusted Diluted EPS	11.6	15.1	15.5	13.0
Adjusted Cash EPS	12.6	15.4	16.6	17.4
Dividend per share (DPS)	5.9	5.5	7.2	6.1
Dividend Payout Ratio(%)	62.9	46.0	46.5	46.5
Common size metrics				

Year to March	FY18	FY19	FY20E	FY21E
Operating expenses	50.0	43.0	43.3	50.3
Depreciation	2.2	2.3	2.6	9.5
Interest Expense	0.3	0.3	0.1	0.1
EBITDA margins	50.0	57.0	56.7	49.7
Net Profit margins	31.5	38.2	37.3	28.1

Growth ratios (%)				
Year to March	FY18	FY19	FY20E	FY21E
Revenues	2.4	(2.0)	(1.0)	-
EBITDA	59.7	19.3	4.6	(2.7)
PBT	36.2	22.2	2.6	(16.3)
Adjusted Profit	39.6	26.7	2.6	(16.3)
EPS	39.6	31.0	2.6	(16.3)

Metals and Mining

Balance sheet				(INR mn)	Cash flow metrics				
As on 31st March	FY18	FY19	FY20E	FY21E	Year to March	FY18	FY19	FY20E	FY218
Share capital	3,164	3,062	3,062	3,062	Operating cash flow	33,763	40,966	42,998	52,862
Reserves & Surplus	241,010	257,378	282,820	304,120	Financing cash flow	(15,572)	(32,961)	(22,147)	(18,541)
Shareholders' funds	244,174	260,440	285,882	307,182	Investing cash flow	(18,649)	(7,892)	(25,116)	(30,119
Short term borrowings	5,001	3,642	3,642	3,642	Net cash Flow	(458)	113	(4,265)	4,201
Total Borrowings	5,001	3,642	3,642	3,642	Сарех	(22,898)	(15,211)	(30,000)	(35,000)
Long Term Liabilities	7,141	7,685	7,685	7,685	Dividend paid	(23,923)	(21,321)	(22,147)	(18,541)
Def. Tax Liability (net)	(3,857)	(5,827)	(5,827)	(5,827)					
Sources of funds	252,459	265,939	291,382	312,681	Profitability and efficiency ratios				
Gross Block	36,766	39,238	47,238	227,427	Year to March	FY18	FY19	FY20E	FY218
Net Block	31,496	31,985	36,626	218,379	ROAE (%)	15.6	18.4	17.4	13.4
Capital work in progress	125,451	138,189	160,189	-	ROACE (%)	25.6	28.2	26.7	20.6
Intangible Assets	3,076	3,139	3,139	3,139	Inventory Days	17	19	19	19
Total Fixed Assets	160,023	173,313	199,954	221,518	Debtors Days	40	44	44	44
Non current investments	34,390	39,999	39,999	39,999	Payable Days	227	209	180	173
Cash and Equivalents	54,610	46,194	41,929	46,130	Cash Conversion Cycle	(170)	(147)	(118)	(111)
Inventories	5,717	6,662	6,347	8,120	Current Ratio	2.9	3.0	3.0	2.5
Sundry Debtors	14,727	14,245	16,201	17,658	Gross Debt/EBITDA	0.1	0.1	0.1	0.1
Other Current Assets	13,589	12,672	12,672	12,672	Gross Debt/Equity	-	-	-	
Current Assets (ex cash)	34,033	33,579	35,220	38,450	Adjusted Debt/Equity	2.0	1.4	1.3	1.2
Trade payable	1,596	2,028	603	8,299	Net Debt/Equity	(20.3)	(16.3)	(13.4)	(13.8)
Other Current Liab	28,852	24,979	24,979	24,979	Interest Coverage Ratio	14,949.2	16,481.6	43,268.2	35,744.2
Total Current Liab	30,448	27,007	25,581	33,277	interest coverage natio	11,515.2	10,101.0	13,200.2	33,711.2
Net Curr Assets-ex cash	3,585	6,572	9,639	5,173	Operating ratios				
Uses of funds	252,459	265,939	291,382	312,681	Year to March	FY18	FY19	FY20E	FY21E
BVPS (INR)	77.2	85.1	93.4	100.3	Total Asset Turnover	4.2	3.5	3.4	1.1
		0012	5011	10010	Fixed Asset Turnover	0.5	0.5	0.5	0.5
Free cash flow				(INR mn)	Equity Turnover	0.5	0.5	0.5	0.5
Year to March	FY18	FY19	FY20E	FY21E		0.5	0.5	0.5	0.5
Reported Profit	35,146	46,375	47,589	39,841	Valuation parameters				
Add: Depreciation	2,566	2,790	3,359	13,435	Year to March	FY18	FY19	FY20E	FY21E
Interest (Net of Tax)	221	260	103	103	Adj. Diluted EPS (INR)	11.6	15.1	15.5	13.0
Others	4,267	(381)	(4,987)	(4,984)	Y-o-Y growth (%)	39.6	31.0	2.6	(16.3)
Less: Changes in WC	8,438		3,066	(4,466)	Adjusted Cash EPS (INR)	12.6	15.4	16.6	17.4
		0.070				12 0		TO.0	1,14
-		8,078 40,966			3 ()			6.6	7 9
Operating cash flow	33,763	40,966	42,998	52,862	Diluted P/E (x)	8.9	6.8	6.6 1 1	7.9
Operating cash flow Less: Capex	33,763 22,898	40,966 15,211	42,998 30,000	52,862 35,000	Diluted P/E (x) P/B (x)	8.9 1.3	6.8 1.2	1.1	1.0
Operating cash flow	33,763	40,966	42,998	52,862	Diluted P/E (x) P/B (x) EV / Sales (x)	8.9 1.3 2.4	6.8 1.2 2.3	1.1 2.2	1.0 2.0
Operating cash flow Less: Capex	33,763 22,898	40,966 15,211	42,998 30,000	52,862 35,000	Diluted P/E (x) P/B (x) EV / Sales (x) EV / EBITDA (x)	8.9 1.3 2.4 4.8	6.8 1.2 2.3 3.9	1.1 2.2 3.8	1.0 2.0 3.9
Operating cash flow Less: Capex	33,763 22,898	40,966 15,211	42,998 30,000	52,862 35,000	Diluted P/E (x) P/B (x) EV / Sales (x)	8.9 1.3 2.4	6.8 1.2 2.3	1.1 2.2	1.0 2.0
Operating cash flow Less: Capex	33,763 22,898	40,966 15,211	42,998 30,000	52,862 35,000	Diluted P/E (x) P/B (x) EV / Sales (x) EV / EBITDA (x)	8.9 1.3 2.4 4.8	6.8 1.2 2.3 3.9	1.1 2.2 3.8	1.0 2.0 3.9
Operating cash flow Less: Capex Free Cash Flow	33,763 22,898	40,966 15,211 25,756	42,998 30,000	52,862 35,000	Diluted P/E (x) P/B (x) EV / Sales (x) EV / EBITDA (x) Dividend Yield (%)	8.9 1.3 2.4 4.8 5.7	6.8 1.2 2.3 3.9 5.4	1.1 2.2 3.8	1.0 2.0 3.9
Operating cash flow Less: Capex Free Cash Flow	33,763 22,898	40,966 15,211 25,756 Marke	42,998 30,000 12,998	52,862 35,000 17,862	Diluted P/E (x) P/B (x) EV / Sales (x) EV / EBITDA (x) Dividend Yield (%)	8.9 1.3 2.4 4.8 5.7	6.8 1.2 2.3 3.9 5.4	1.1 2.2 3.8 7.0	1.0 2.0 3.9
Operating cash flow Less: Capex Free Cash Flow Peer comparison valuation	33,763 22,898	40,966 15,211 25,756 Marke (USI	42,998 30,000 12,998	52,862 35,000 17,862 Diluted F	Diluted P/E (x) P/B (x) EV / Sales (x) EV / EBITDA (x) Dividend Yield (%) P/E (X) EV / EBITDA (x)	8.9 1.3 2.4 4.8 5.7	6.8 1.2 2.3 3.9 5.4 F FY2	1.1 2.2 3.8 7.0	1.0 2.0 3.9 5.9
Operating cash flow Less: Capex Free Cash Flow Peer comparison valuation Name	33,763 22,898	40,966 15,211 25,756 Marke (USI	42,998 30,000 12,998 et cap D mn)	52,862 35,000 17,862 Diluted F FY20E	Diluted P/E (x) P/B (x) EV / Sales (x) EV / EBITDA (x) Dividend Yield (%) P/E (X) FY21E FY20E	8.9 1.3 2.4 4.8 5.7	6.8 1.2 2.3 3.9 5.4 F FY2	1.1 2.2 3.8 7.0 ROAE (%) 20E	1.0 2.0 3.9 5.9 FY21E 13.4
Operating cash flow Less: Capex Free Cash Flow Peer comparison valuation Name NMDC	33,763 22,898	40,966 15,211 25,756 Marke (US	42,998 30,000 12,998 et cap D mn)	52,862 35,000 17,862 Diluted F FY20E 6.6	Diluted P/E (x) P/B (x) EV / Sales (x) EV / EBITDA (x) Dividend Yield (%) P/E (x) EV / EBITDA (x) FY21E FY20E 7.9 3.8	8.9 1.3 2.4 4.8 5.7 () FY21E 3.9	6.8 1.2 2.3 3.9 5.4 FFY2 1 ¹ 9:	1.1 2.2 3.8 7.0 ROAE (%) 20E	1.0 2.0 3.9 5.9 FY21E

Source: Edelweiss research

17.1

52.0

27.5

16.2

24.2

35.7

3.9

3.8

3.4

4.1

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AVERAGE

Additional Data

Directors Data

Saraswati Prasad	Government Nominee Director	N K Nanda	Director (Technical)
Amitava Mukherjee	Director (Finance)	P.K. Satpathy	Director (Production)
Sandeep Tula	Director (Personnel)	Alok Kumar Mehta	Director (Commercial)
Rasika Chaube	Government Nominee Director	N Baijendra Kumar	Chairman cum Managing Director- Acting
Bhagwati Mahesh Baldewa	Independent Director	Pradip Bhargava	Independent Director
Dr. Syamal K. Sarkar	Independent Director	S.M. Nigam	Independent Director
Ashok K Angurana	Independent Director	CA Arun Kumar Srivastava	Independent Director

Auditors - Tej Raj & Pal

*as per last annual report

Holding – Top10

	Perc. Holding		Perc. Holding
Government of india	72.28	Life insurance corp	12.89
Aditya birla sun lif	1.34	Aditya birla sun lif	1.03
Vanguard group	0.86	Kotak mahindra asset	0.22
Pinebridge investmen	0.21	Seb	0.17
Lic pension fund Itd	0.16	State street corp	0.14

*in last one year

Bul	k	Dea	ls

Data	Acquired / Seller	B/S	Qty Traded	Price	
No Data Available					

*in last one year

Insider Trades

Reporting Data	Acquired / Seller	B/S	Qty Traded	
No Data Available				

*in last one year



STOCK RATING

Absolute Relative Absolute Relative Relative Company Relative Company Risk reco reco risk reco reco Coal India BUY SP Μ GMDC BUY SO Н Hindalco Industries BUY SO Hindustan Zinc HOLD SU L Μ Jindal Stainless Ltd BUY SO Н Jindal Steel & Power BUY SO Μ JSW Steel HOLD SP NMDC BUY SP Μ Μ SU Steel Authority of India REDUCE Μ Tata Steel HOLD SP Μ Vedanta HOLD SP Μ

ABSOLUTE RATING		
Ratings	Expected absolute returns over 12 months	
Buy	More than 15%	
Hold	Between 15% and - 5%	
Reduce	Less than -5%	

RELATIVE RETURNS RATING			
Ratings	Criteria		
Sector Outperformer (SO)	Stock return > 1.25 x Sector return		
Sector Performer (SP)	Stock return > 0.75 x Sector return		
	Stock return < 1.25 x Sector return		
Sector Underperformer (SU)	Stock return < 0.75 x Sector return		

Sector return is market cap weighted average return for the coverage universe within the sector

RELATIVE RISK RATING		
Ratings	Criteria	
Low (L)	Bottom 1/3rd percentile in the sector	
Medium (M)	Middle 1/3rd percentile in the sector	
High (H)	Top 1/3rd percentile in the sector	

Risk ratings are based on Edelweiss risk model

SECTOR RATING			
Ratings	Criteria		
Overweight (OW)	Sector return > 1.25 x Nifty return		
Equalweight (EW)	Sector return > $0.75 \times \text{Nifty return}$		
	Sector return < 1.25 x Nifty return		
Underweight (UW)	Sector return < 0.75 x Nifty return		





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Aditya Narain

Head of Research

aditya.narain@edelweissfin.com

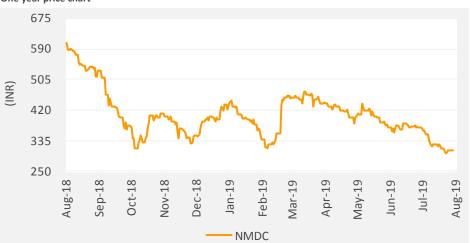
Coverage group(s) of stocks by primary analyst(s): Metals and Mining

Coal India, GMDC, Hindalco Industries, Hindustan Zinc, Jindal Stainless Ltd, Jindal Steel & Power, JSW Steel, NMDC, Steel Authority of India, Tata Steel, Vedanta

Recent Reso	earch			
Date	Company	Title	Price (INR)	Recos
14-Aug-19	Steel Authority of India	Running in to troubled wa Result Update	aters; 37	Reduce
14-Aug-19	Metals & Mining	Less cheer and more fear ahead; Sector Update		
13-Aug-19	Jindal Stainless	In-line performance; bette days in store; <i>Result Update</i>	er 30	Buy

Distribution of Rat	ings / Ma	rket Cap					
Edelweiss Research Coverage Universe					Rating Interpretation		
		Buy	Hold	Reduce	Total	Rating	Expected to
Rating Distribution * 1stocks under rev		161	67	11	240	Buy	appreciate more than 15% over a 12-month perio
	> 50bn	Betv	ween 10bn a	nd 50 bn	< 10bn	Hold	appreciate up to 15% over a 12-month period
Market Cap (INR)	156		62		11	Reduce	depreciate more than 5% over a 12-month period





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